

Proceedings of the 54<sup>th</sup>

# FLORIDA DAIRY PRODUCTION CONFERENCE

Alto Straughn IFAS Extension Professional Development Center  
Gainesville • Florida • September 26, 2018



**UF | IFAS**  
UNIVERSITY of FLORIDA

Department of Animal Sciences  
Institute of Food and Agricultural Sciences  
University of Florida  
Gainesville, Florida 32611

Proceedings of the  
**54<sup>th</sup> Florida Dairy Production Conference**

**Wednesday, September 26, 2018**

**Alto Straughn IFAS Extension Professional Development Center  
2142 Shealy Drive  
Gainesville, FL 32608**

**MISSION STATEMENT**

The mission of the Florida Dairy Production Conference is to create a program which brings together some of the newest research, innovations, recommendations and ideas for improving the sustainability and profitability of the Florida dairy industry. The presented information provides practical take-home messages for dairy farmers and highlights emerging trends in the dairy industry. The conference strives to provide a friendly learning and sharing atmosphere with networking opportunities for our target audience of dairy owners and employees, allied dairy industry professionals, students and dairy educators.

**PLANNING COMMITTEE**

Ricardo Chebel  
Albert De Vries  
Colleen Larson  
Francisco Peñagaricano  
José Santos



Proceedings from past Florida Dairy Production Conferences are available at <http://dairy.ifas.ufl.edu>



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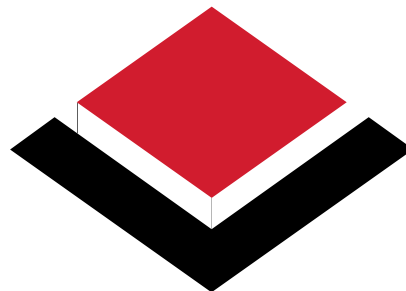


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# FLORIDA DAIRY FARMERS

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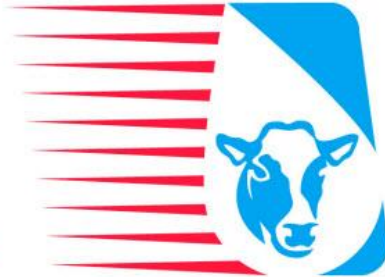


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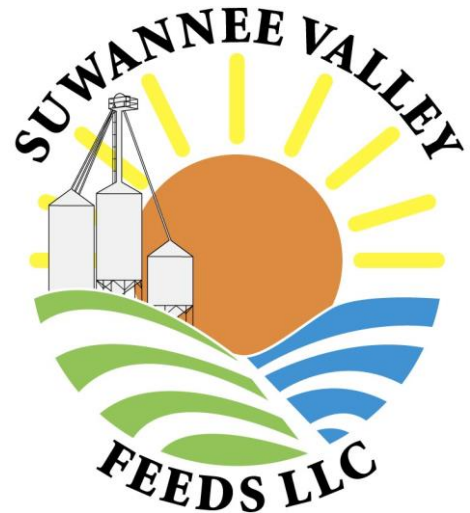
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## Program

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### 54<sup>th</sup> Florida Dairy Production Conference

Wednesday, September 26, 2018

Alto Straughn IFAS Extension Professional Development Center  
Gainesville, Florida

- 9.00 AM *Welcome and opening remarks*  
**Thomas Obreza** (Senior Associate Dean for Extension, University of Florida)
- 9.10 *Team building to maximize performance and animal welfare*  
**Don Niles** (Dairy Dreams, Wisconsin)
- 9.50 *The economics of animal welfare*  
**Ricardo Chebel** (University of Florida)
- 10.20 BREAK
- 10.50 *How to implement a successful milk quality program*  
**Pamela Ruegg** (Michigan State University)
- 11.30 *Impact of transition disorders on production and reproduction performance*  
**Rafael Bisinotto** (University of Florida)
- 12.00 PM LUNCHEON
- 1.30 *Feeding transition cows*  
**Michael Hutjens** (University of Illinois)
- 2.15 *Forage options for dairy farms in the southeast*  
**Jose Dubeux** (University of Florida)
- 3.00 BREAK
- 3.30 *My experience with undercover activist videos: improving public perception of dairy production*  
**Jacob Larson** (Larson Dairy, Florida)
- 4.00 *Optimizing dairy cattle management and welfare*  
**Kyle Averhoff** (Royal Farms Dairy, Kansas)
- 4.30 *Producer Panel*  
Moderator: Albert De Vries
- 5.00 RECEPTION



# TEAM BUILDING TO MAXIMIZE PERFORMANCE AND ANIMAL WELFARE

2018 Florida Dairy Production Conference  
Don Niles, Dairy Dreams LLC



## THE MODERN BOVINE MATERNITY WARD

Focusing the greatest attention on the animals  
that need the greatest care

## MATERNITY PHILOSOPHY

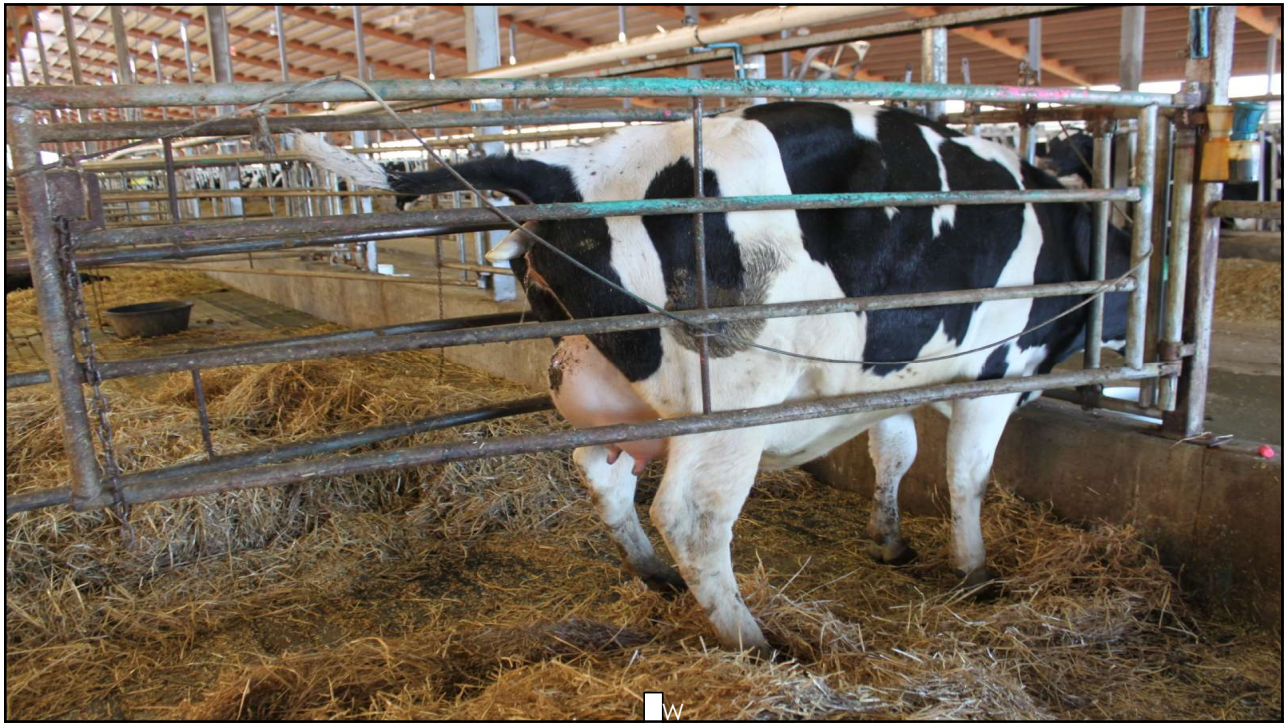
- ▶ Strive for maternity perfection
  - ▶ Sexed semen, TAI meds, ET, breeders all cost \$
  - ▶ **Most important reason-** because we can and we should. Culture of continuous improvement
- ▶ Mimic human maternity care as our model

# MATERNITY PERFORMANCE

- ▶ DOAs
  - ▶ Goal < 2%
  - ▶ Each DOA is an event that needs to be investigated
    - ▶ Interview
    - ▶ Camera
    - ▶ Post Mortem?









- Wash
- Check position
- Both arms help dilate
- Release
- Monitor for progress – 20 min
- On recheck – sanitize
- Distress more action















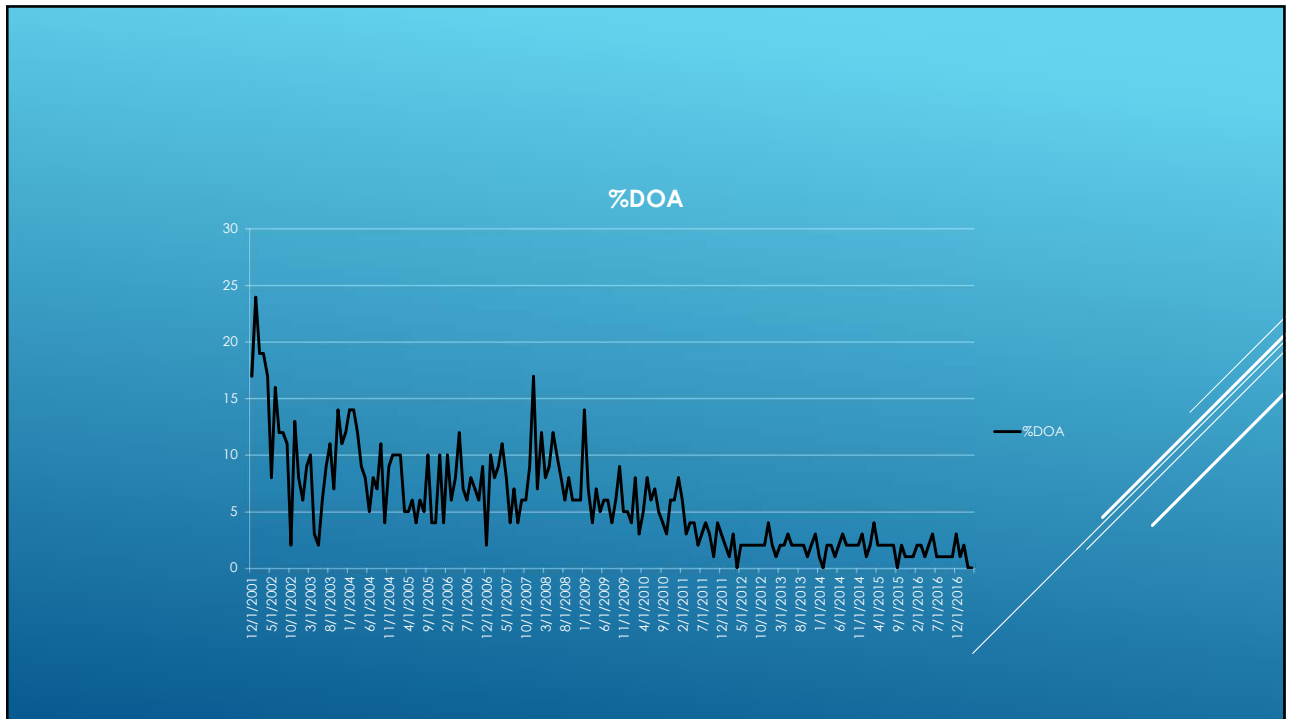
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6-16-12	11255	11	M		15	1	2:00	2:20	2	60	0	0	4	96	B.C
	4471	11	M		14	1	3:35	4:10	2	60	0	0	1	90	B.C
	7263	11	M		13	1	3:40	4:15	2	60	0	0	1	82	B.C
	11051	11	F	15213	11	1	6:15	6:40	2	60	Ju	Ju	1	88	B.C
	12587	9	F	15214	12	1	6:30	7:00	2	70	Ju	Ju	1	79	
	10519	11	M		16	1	6:40	7:20	2	60	Ju	Ju	3	83	B.C
	9772	11	F	15215	10	1	9:00	9:20	2	60	Ju	Ju	4	90	B.C
	7571	11	F	15216	8	1	10:10	10:20	2	60	Ju	Ju	4	104	B.C
6-17-12	12521	9	M		7	1	1:55	2:20	2	70	Ju	Ju	4	91	
	9627	11	M		3	1	4:50		2	60	Ju	Ju	3	69	
	10636	11	M		2	2	7:50	10:10	2	80	0	9/5	4	101	

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- 35310637 ----- 6/13/12 20:3

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15135	6.0	6/ 2/12	60	R	11223
15136	5.4	6/ 2/12	60	R	11206
15137	6.0	6/ 2/12	70	E	12423
15138	6.6	6/ 2/12	70	E	11062
15139	6.6	6/ 2/12	70	E	12603
15140	5.6	6/ 2/12	1	E	9366
15141	5.6	6/ 2/12	60	O	10992
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15150	6.0	6/ 5/12	60	O	8335
15151	6.4	6/ 5/12	60	R	12578
15152	5.8	6/ 5/12	1	R	11196
15153	5.6	6/ 5/12	60	J	11155
15154	5.4	6/ 5/12	70	J	12364
15155	5.2	6/ 5/12	60	J	11201





- ▶ 24 hr, round the clock, dedicated maternity care
- ▶ **Clean sheets**/clean straw
- ▶ Initial exam followed by natural progression unless assistance required
- ▶ **Clean instruments**/clean instruments
- ▶ **Ice chips, IV electrolytes**/bucket of electrolytes

## **HUMAN**/BOVINE PROCEDURES

## WHERE ELSE CAN TEAM BUILDING APPLY TO ANIMAL WELFARE?

- ▶ Timed AI Protocols
- ▶ Infectious Disease Control
  - ▶ BLV
  - ▶ Johnes



# PENINSULA PRIDE FARMS

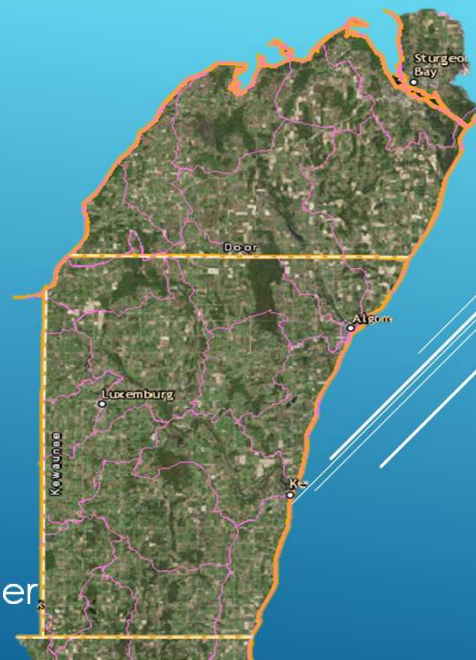
A secure future for farmers and our neighbors



PENINSULA PRIDE FARMS

## WHO WE ARE

- Farmer-led, not-for-profit organization in Kewaunee and southern Door counties
- Farmers, businesses, agencies focused on improving surface and ground water quality





## GOALS FOCUS ON IMPROVEMENT

- Define issues, set goals and determine how to measure progress in protecting surface and ground water
- Evaluate member farms to craft individual plans for continuous improvement
- Assist farmers in meeting voluntary standards recommended by state workgroup for sensitive fields



## MEMBER FARMS VARY IN SIZE

- 46 dairy and crop farmers
- Dairy sizes, 60 to 6,000 cows
- 34,755 cows – 50% of area cows
- 69,737 acres – 50% of tillable acres

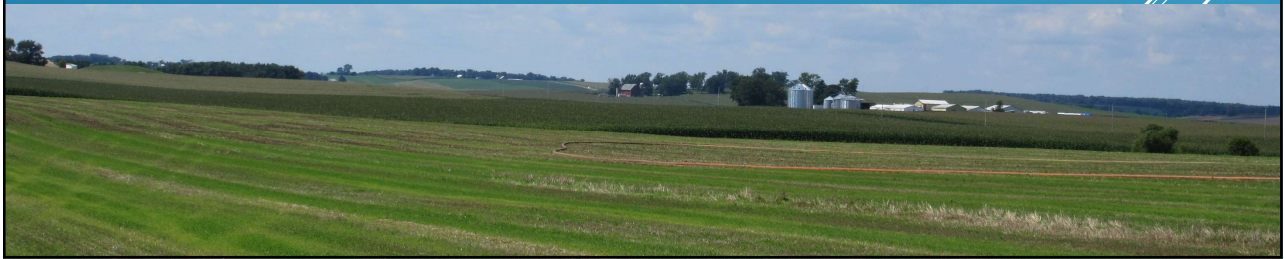


Mark and Lisa Schmidt family, Casco, Wis.



## MEMBERS MUST SHOW COMMITMENT

- Continuous improvement in farming practices
- Independent analysis of nutrient management plans



## DUES, DONATIONS SUPPORT EFFORTS

- Two-tier membership dues based on farm size
- Grants including start-up matching grant from state ag department
- Donations from businesses that support our mission

**Note:** Peninsula Pride Farms is a 501c3 so donations are tax deductible.



**PENINSULA  
PRIDE FARMS**

## **WE AIM TO PROTECT LAKES, STREAMS**

- Focus on surface water
- Improving soil health
- Reducing phosphorus loss



**PENINSULA  
PRIDE FARMS**

## **WE WANT SAFE DRINKING WATER**



- Focus on ground water
- Reduce pathogens
- Reduce loss of nitrogen



“We will empower farmers with knowledge, training and shared experiences. And we will demonstrate how the agricultural community is committed to doing its fair share in making improvements.”



“The Door County Peninsula can have both safe, clean water and a thriving agricultural community.”



## NOTES

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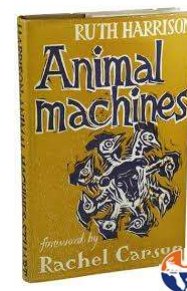
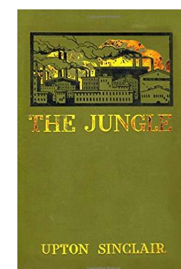
# Economics of Animal Welfare

Ricardo C. Chebel

*Department of Large Animal Clinical Sciences &  
Department of Animal Sciences*

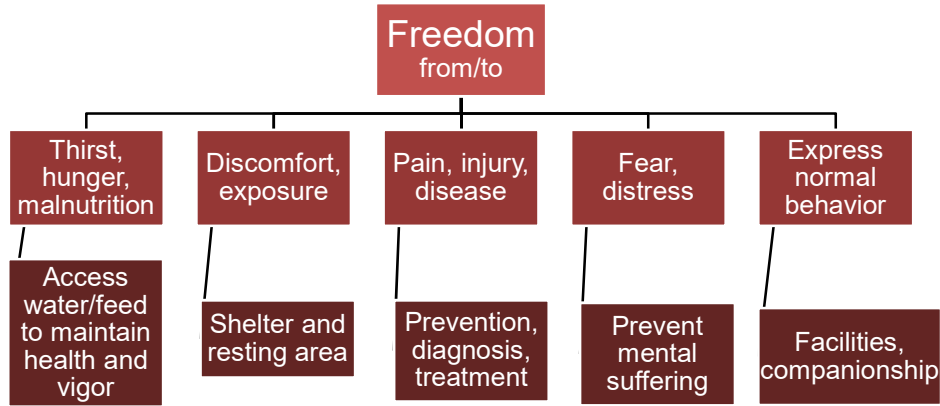
## Historical Perspective of Animal Welfare

- “The Jungle” – Upton Sinclair (1906)
  - Novel describing the hardship encountered by immigrants arriving in industrialized cities (e.g. Chicago) and working in the meatpacking stockyards
  - Descriptions of poor work conditions and hygiene promoted changes in the food industry (“Pure Food and Drug Act” and “Meat Inspection Act”)
- “Animal Machines” – Ruth Harrison (1965)
  - Report of animal conditions during a period of increasing scale and mechanization of food producing systems (e.g. veal calves, battery cages)
  - British government commissioned Roger Brambell (1965) to investigate welfare of intensively farmed animals





## Five Freedoms (UK's Farm Animal Welfare Council, 1979)



Five Domains of Potential Welfare Compromise



## The Struggle of Animal Welfare

**Science Based Guidelines**



**Sustainability**

### Public Perception

A growing number of people are calling for more "humane practices" in the treatment of animals. These individuals are generally of nonfarm background (Albright, 1983)

### Profitability

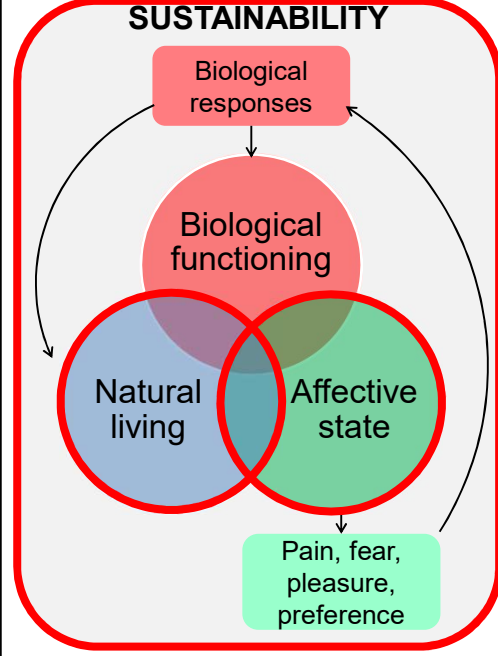
Farmers perceive animal welfare standards as:

- Means of achieving economic results
- Means of satisfying moral and ethical considerations (Cornish et al. Animals 6:74-91)

- The public have a rudimentary understanding of animal welfare. To improve welfare we must address the shortcomings in the public's understanding, knowledge and awareness of the environmental, social, human health and animal welfare impacts of all animal production systems (Cornish et al. Animals 6:74-91)



## Areas of Animal Welfare Concern



- According to the World Organization for Animal Health:
  - Good animal welfare is present when animals are healthy, comfortable, well nourished, safe, able to express innate behavior, and are not suffering from pain, fear, and distress
  - Animal-based measurable outcomes (beef): behavior, morbidity and mortality, changes in BCS, reproductive efficiency, and physical appearance

Fraser et al. (1997)



## Cattle Losses



Stillbirth  
1992 = 1.6%  
2007 = 5.6%



Mortality  
1992 = 7.6%  
2007 = 7.8%



\*\*Mortality = 1.8%

\*Culled = 28.4%  
\*Died = 4.8%



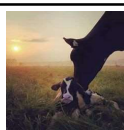
NAHMS (1992, 2007\*\* and 2014\*)





## Colostrum

Do all calves receive colostrum or colostrum replacer soon after birth even if immediately transported off the farm?

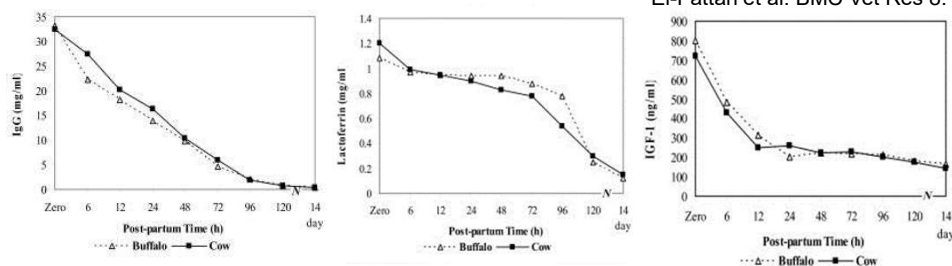


## Colostrum Management



- Prevention of diseases in new born calves and promote proper growth
- Colostrum composition

El-Fattah et al. BMC Vet Res 8:19-25



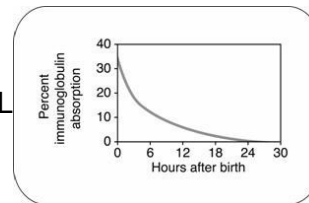
Components	Colostrum	Transition		Milk
	1 <sup>st</sup> milking	2 <sup>nd</sup> milking	3 <sup>rd</sup> milking	6 <sup>th</sup> milking
Fat	6.7%	5.4%	3.9%	4%
Total protein	14%	8.4%	5.1%	3.1%
Lactose	2.7%	3.9%	4.4%	5%
Insulin	65.9%	34.8%	15.8	1.1%

Hammon et al. J Dairy Sci 83:85-92  
Foley et al. J Dairy Sci 61:1033-1060



## Colostrum Management

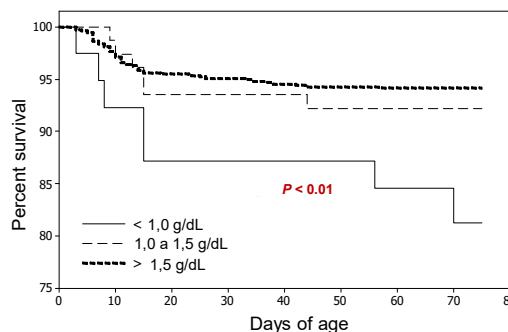
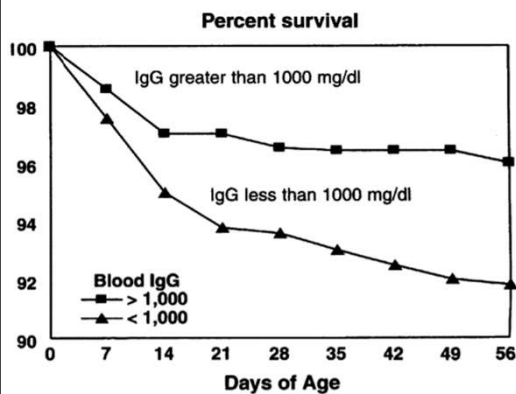
- A calf needs ~ 15 g of IgG per L of serum
  - 88 lb (40 kg) body weight
  - Blood = 10% of BW (25 to 30% hematocrit)
  - 40 kg x 0.10 = 4,0 L of blood (4,0 L x (1-0.25) = 3,0 L of serum)
  - 3,0 L of serum = 45 g of IgG
- Absorption of IgG (and other substances) depends on time of feeding of colostrum
  - Absorption in the first 2 h ~ 35%
  - IgG concentration in good colostrum = 50 to 70 g/L
    - Only 36% of colostrum (Besser et al. JAVMA 198:419)
  - 2 L at birth = 42 g of IgG (border line)
  - Recommendation = 4 L at birth and 2 L within 6 h of birth



<http://www.omafra.gov.on.ca/english/livestock/veal/facts/08-001.htm>



## IgG Serum Concentration and Calf Survival



NAHMS. National dairy heifer evaluation project. (USDA-APHIS Veterinary Services; 1993)

Perdomo et al. J. Dairy Sci. *in-review*

- When the price of a female calf is \$250 to \$500, failure of passive transfer costs the dairy additional \$27.8 to \$88.2 per calf raised in the herd



## Effect of Volume of Colostrum Fed at Birth and Lactation Performance

- Brown Swizz calves fed 2 or 4 L of colostrum at birth
- Identical management thereafter

	Amount of colostrum fed at birth		P – value
	2 L (n = 37)	4 L (n = 31)	
ADG, kg/d	0,8 ± 0.02	1,0 ± 0.03	< 0.01
Milk yield 1 <sup>st</sup> lactation, kg (305-d ME)	8,952 ± 341	9,907 ± 335	< 0.01
Milk yield 2 <sup>nd</sup> lactation, kg (305-d ME)	9,642 ± 341	11,294 ± 335	
Survival to the end of 2 <sup>nd</sup> lactação, %	75.3	87.1	NS

- Veterinary costs for calves fed 2 L nearly doubled compared with 4 L
- Over two lactations, milk yield of calves fed 4 L of colostrum was 1,210 lb greater than the milk yield of calves fed 2 L
- If the difference in survival is true, the cost of culling would be nearly \$93.70/cow in the herd when the cost of replacement is \$700



Faber et al. (2005) Prof. Anim. Sci 21:420-425



## Lameness

- The FARM Program has several evaluation points for foot health:
  - 95 percent of the lactating and dry dairy herd scores a 2 or less, where 1 is sound, 2 is moderately lame and 3 is severely lame
  - The dairy farmer is taking action to improve animals with severe lameness
  - A lameness prevention protocol is in place
- Severely lame cow being defined as an animal either unable to move, or able to move, but barely able to bear weight on the affected limb. Signs may also include back arch, poor body condition, head bob and an inability to flex the lower leg joints



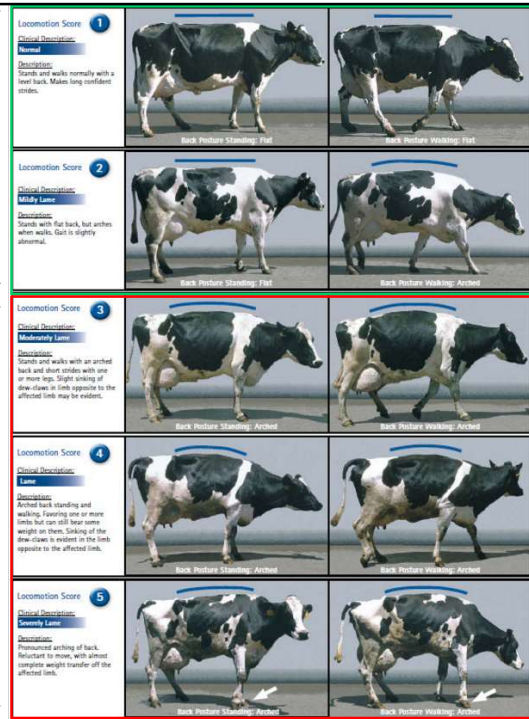
# Locomotion Scoring

Considered normal

Considered abnormal

Associated with reduced milk yield and fertility and increased culling

Fonte: Zinpro



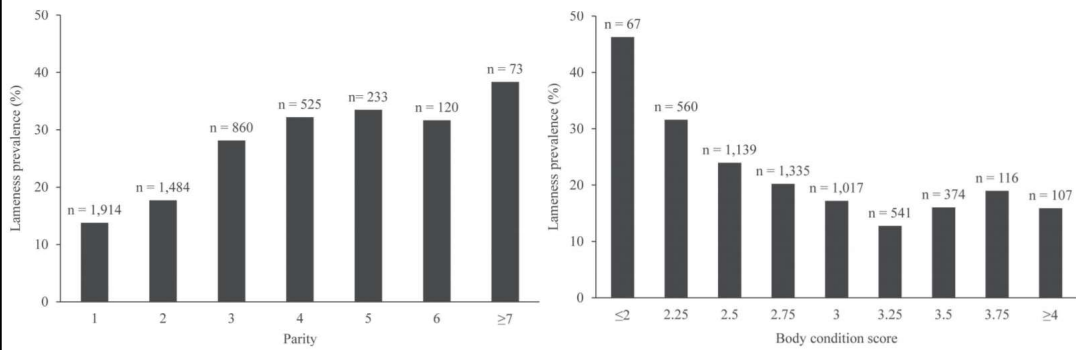
## Prevalence of Lameness and associated Risk Factors in Canadian Herds

- Experiment conducted in 141 freestall Canadian dairies
- ~40 cows between 10 and 120 DIM sampled (~29% of the herd)
- Cows scored for lameness = limping present (score of  $\geq 3$  on a 5-point scale)
- Cows were scored for leg cleanliness, BCS, hock injuries, and claw length
- Additional information collected:
  - Pen space and flooring (type of flooring, width of feed alley, floor cleanliness, and floor slipperiness)
  - Stall management (stocking density, stall dimensions, stall base, stall bedding type, cleanliness, quantity, and dryness)
  - Footbath (Length, depth, and width were measured, frequency of use, frequency of changing solutions, products used and their concentrations)

Solano et al. (2015) JDS (98):6978-6991



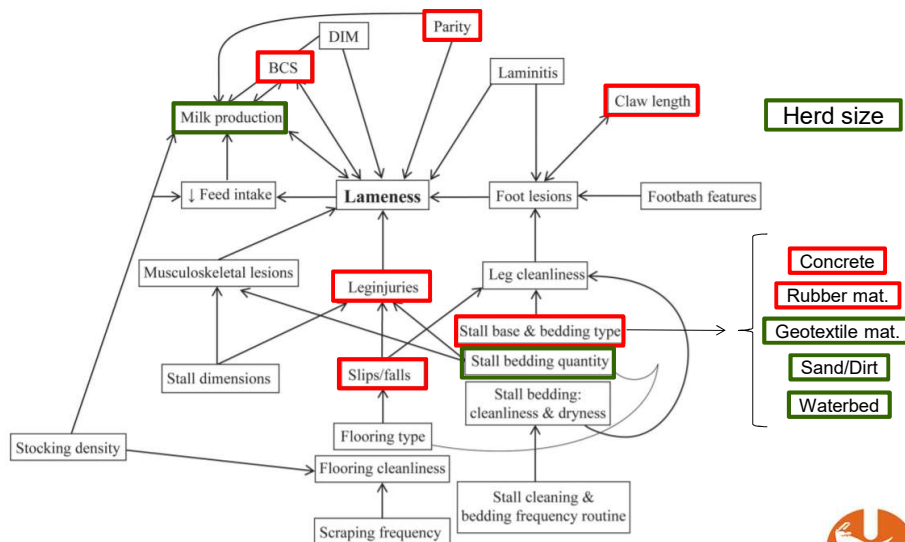
## Prevalence of Lameness according to Parity and Body Condition Score



Solano et al. (2015) JDS (98):6978-6991



## Causal-Web of Factors Hypothesized to affect Lameness in Dairy Cows



Solano et al. (2015) JDS (98):6978-6991



## Lameness associated Loss in Milk Production

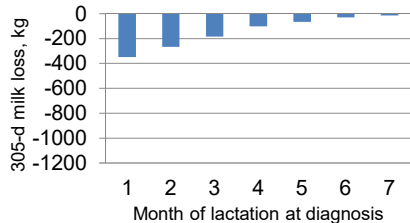
- New York data: 2,520 Holstein cows from 2 herds (Warnick et al., 2001)
  - First event of lameness treatment and foot lesion/h hoof overgrowth recorded (incidence = 48.6%)
  - As much as 5.7 lb/d loss in milk yield after diagnosis
- Florida data: 465 Holstein cows from 1 herd (Hernandez et al., 2005)
  - Locomotion score of cows (0 to 5) weekly from calving to 100 DIM
  - Lameness cows classified into low (22 to 42), medium (43 to 47), and high (48 to 63) cumulative sums of weekly locomotion score
  - Association of severity of lameness and 305-d milk yield:
    - High vs. medium scores = ↓ 668 lb less 305-d milk ( $P = 0.17$ )
    - Medium vs. low scores = ↓ 976 lb less 305-d milk ( $P = 0.09$ )
    - High vs. low scores = ↓ 1,643 lb less 305-d milk ( $P = 0.01$ )



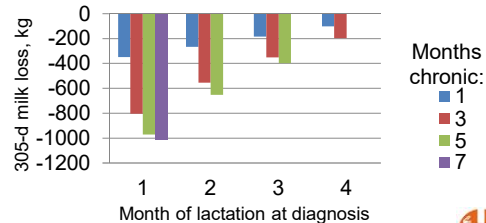
## Locomotion Score associated Loss in Milk Production

- UK data: 7 herds with at least 100 milking cows (Archer et al., 2010)
  - Cows repeatedly score for locomotion (0 to 3) during a 12 month period
  - From 11,735 records: LS 0 = 1.7%, LS 1 = 34.6%, LS 2 = 37.1%, and LS 3 = 26.6%
  - 93% of cows were LS 2 or 3 on at least 1 visit
  - Cows assessed in consecutive months: chronic cases = 50% (lame on both occasions), new cases = 13%, recovered = 15%, and unaffected = 22%

Estimated loss in 305-d milk yield according to month of lactation with LS = 3



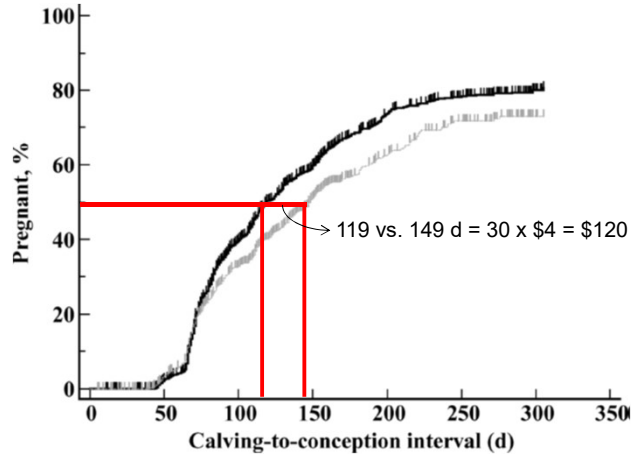
Estimated loss in 305-d milk yield according to month of lactation with LS = 3 and months with LS = 3





## Association between Lameness Postpartum and Reproductive Efficiency

- Lameness cows within 30 DIM had prolonged (34 vs. 29 d) anovular period (Garbarino et al., 2006)
- Lameness cows within 70 DIM had longer interval from calving to conception (Bicalho et al., 2007)



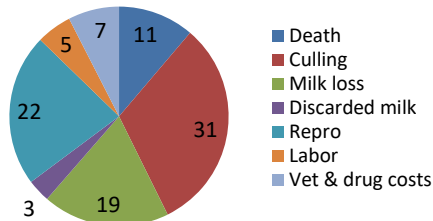
(Bicalho et al., 2007)



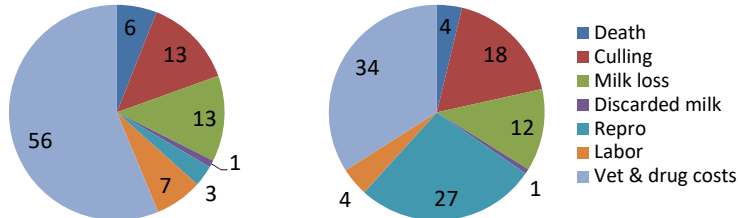
## Lameness associated Performance Inefficiencies

- Economic losses due to clinical lameness

– Guard (2008) = \$267



– Liang et al. (2017): Primiparous = \$185.10 ± 64.46, multiparous = \$333.17 ± 68.76



## How Much Do Diseases Cost for a Dairy Herd?

Ref.	Disease	Country	Obs.	Cost/case
Gohary et al. (2016)	Ketosis SC (1.4 mmol/L)	Canada	Incidence, treatment, death, production, metritis, DA, reproduction, replacement	\$203
McArt et al. (2015)	Ketosis SC (1.2 mmol/L)	USA	Incidence, death, treatment, DA, reproduction, production, replacement	\$289
Bar et al. (2007)	Mastitis	USA	Incidence, death, treatment, reproduction, production, replacement	\$179
Rolli et al. (2015)	Mastiteis 30 DIM	USA	Incidence, death, treatment, reproduction, production, replacement	\$444
Overton and Fetrow (2008)	Metritis	USA	Treatment, reproduction, production, replacement	\$360
Mahnani et al. (2015)	Metritis	Iran	Treatment, reproduction, production, replacement	\$162.3
Oetzel (2005)*	HypoCa	USA	Treatment, production, replacement	\$300
	HypoCa SC	USA	Treatment, production, replacement	\$125
	DA	USA	Treatment, reproduction, production, replacement	\$494
Guard (2008)*	RP	USA	Treatment, metritis risk, reproduction, production, replacement	\$315
	Lameness	USA	Treatment, reproduction, production, replacement	\$469

## Body Condition Score

- The FARM Program questions whether:
  - 99% or more of the animals have a Body Condition Score of 2 or more?



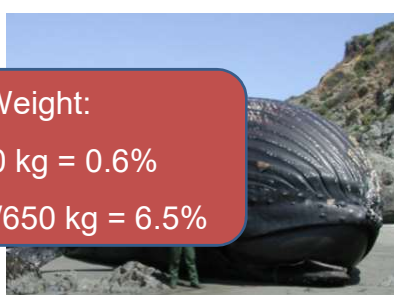
## As for the Negative Energy Balance ... The Cow is not Alone!

- Elephant seals
  - 28 d lactation (fasting)
  - Pup body weight gains = 10%/d
  - Use of maternal body reserves
    - 42% loss of body weight (reduction of 58% in body fat and 14% in lean weight)
- Baleen whales (i.e. blue whale)
  - $110 \times 10^3$  lb body weight gain during pregnancy
  - 7 mo lactation producing 198 lb/d of milk at ~40% fat and 12% protein
  - Almost no feed intake



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  - Almost no feed intake



3.5% FCM vs Live Body Weight:  
 Blue whale =  $1,030 \text{ kg} / 180,000 \text{ kg} = 0.6\%$   
 High Producing dairy cow =  $45 \text{ kg} / 650 \text{ kg} = 6.5\%$



## Body Condition Scoring

- Most meaningful biological phases
  - Dry-off
  - Calving
  - 30 and 60 DIM

Source: Elanco Animal Health

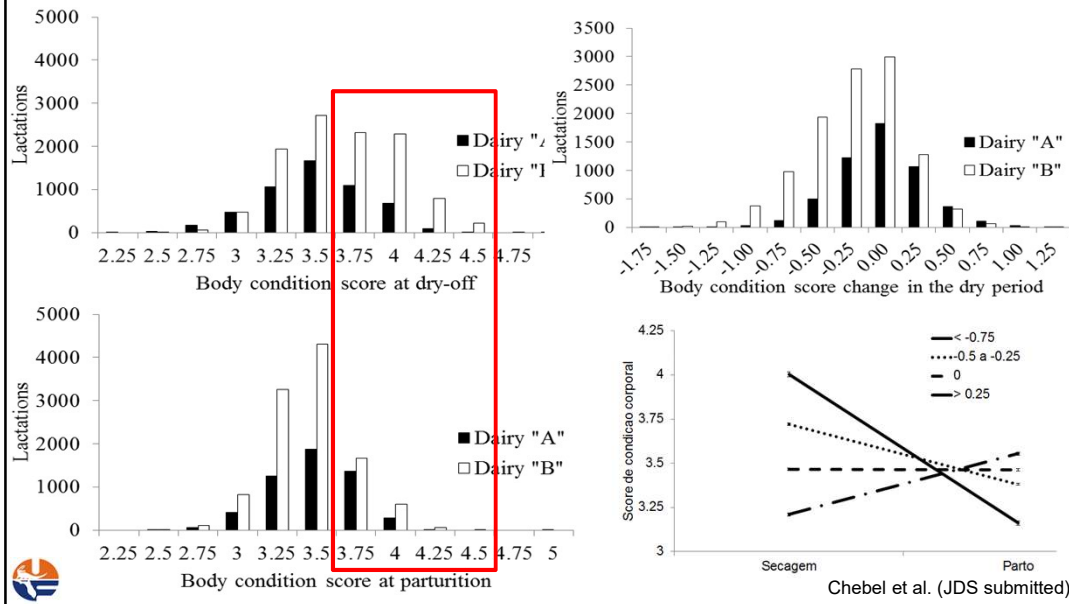
## Association between Body Condition Score Loss in the Dry Period and Performance

- Data from 16,104 lactations (9,950 cows) of parous cows from 2 herds
- Cows received body score at dry-off and at calving
- Evaluation of:
  - Association between loss of BCS in the dry period and health, reproduction and production
  - Risk factors for BCS change in dry period
  - Factors associated with BCS drying



Chebel et al. (JDS submitted)

## Body Condition Score and Body Condition Score Change



## Association between Body Score Change and Diseases and Treatments


Item, %	BCS Change				P - value
	$\leq -0.75$	-0.5 a -0.25	0	$\geq +0.25$	
Lactations	1,604	6,430	4,819	3,251	---
Stillbirth	4.6	4.7	4.5	3.5	0.97
Uterine diseases	15.8	13.6	13.3	12.2	< 0.001
Metabolic diseases	1.1	2.7	3.4	3.4	0.36
Indigestion	2.7	3.4	2.8	2.2	0.01
Antibiotics	14.1	12.4	11.8	10.1	< 0.001
Anti-inflammatory	13.7	10.0	7.9	6.9	< 0.001
Supportive therapy	8.1	8.4	7.6	5.9	< 0.001
Culling within 60 DIM	2.7	5.5	5.9	4.3	< 0.001



Chebel et al. (JDS submitted)

## Association between Body Score Change and Reproductive Performance and Milk Production

Item, %	BCS Change				P - value
	≤ -0.75	-0.5 a -0.25	0	≥ +0.25	
1 <sup>st</sup> AI	1,540	5,812	4,258	2,955	---
Pregnancy at 38 d	24.6	31.6	35.8	43.9	< 0.001
Pregnancy at 75 d	20.8	28.3	33.1	41.9	< 0.001
Pregnancy loss	15.6	10.5	7.4	4.5	< 0.001
2 <sup>nd</sup> IA	1,213	4,081	2,717	1,669	---
Pregnancy at 38 d	24.8	29.4	30.9	38.1	< 0.001
Pregnancy at 75 d	22.1	26.8	28.9	36.4	< 0.001
Pregnancy loss	11.0	8.9	6.4	4.4	< 0.001
Milk yield by 60 DIM, kg/d	42.4 ± 0.3	43.4 ± 0.1	43.8 ± 0.1	45.5 ± 0.2	< 0.001



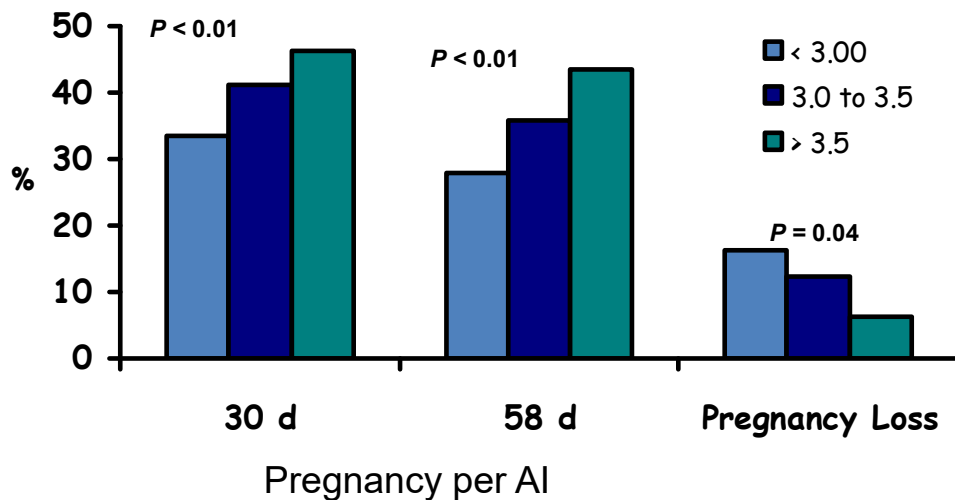
- Body condition at dry-off and BCS loss during the dry period impacts performance in the subsequent lactation
- Cows should dry-off between 2.75 and 3.25

Chebel et al. (JDS submitted)

## Association Between BCS and BCS Loss and Reproductive Performance of Lactating Cows



## Association between BCS at AI and Pregnancy per AI and Pregnancy Loss



Santos et al. (2008)

## Association between BCS Loss and Milk Yield

- Study funded by the USDA to identify genes associated with cyclicity and reproductive outcomes
  - Cows (n = 5,260) from 9 commercial dairy herds (CA, FL, MN, TX, WI)
    - BCS at 7 ± 3 and 35 ± 5 DIM
    - Health events: calving events, uterine and metabolic diseases, mastitis, respiratory disease, and displaced abomasum

BCS at calving	BCS change			
	Gained	No change	Moderate loss (0.25-0.75)	Excessive loss (≥ 1)
≤ 3.00	34.4 ± 0.3 <sup>a</sup>	37.1 ± 0.3 <sup>b</sup>	38.2 ± 0.3 <sup>c</sup>	34.4 ± 4.4 <sup>a,b,c</sup>
3.25 - 3.5	35.4 ± 0.5 <sup>a</sup>	36.3 ± 0.3 <sup>a</sup>	37.9 ± 0.2 <sup>c</sup>	39.1 ± 1.0 <sup>c</sup>
≥ 3.75	26.0 ± 2.3 <sup>a</sup>	35.0 ± 1.0 <sup>b</sup>	37.5 ± 0.4 <sup>c</sup>	38.5 ± 0.9 <sup>c</sup>

- It is OK for cows to lose BCS in early lactation, as long as BCS remains > 2, otherwise ~ 6 lb/d of milk may be lost



Chebel et al. (2015)

## **Stocking Density Feed bunk and Water trough**

- Is sufficient feed bunk space provided allowing all animals to feed at the same time or are sufficient quantities of feed available for all animals during a 24-hour period?
- Do all age classes of animals (including milk-fed dairy calves) have access to clean, fresh water as necessary to maintain proper hydration?



## **Association between Stall Stocking Density and Productivity**

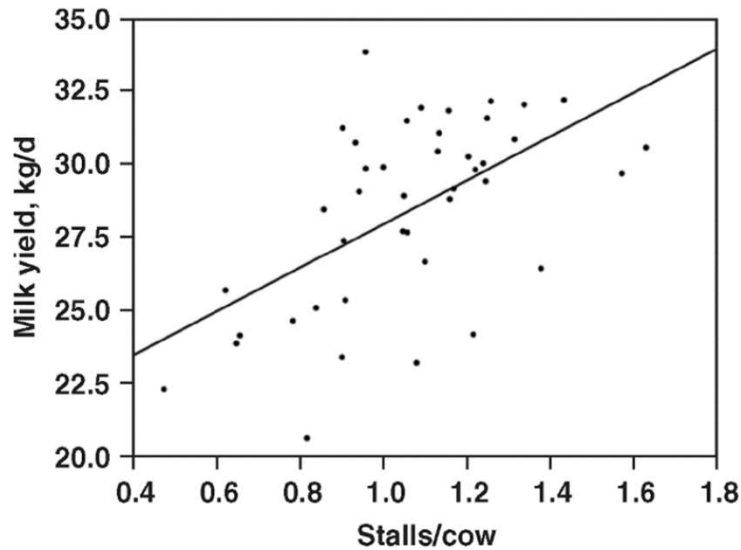
- Survey of 47 dairy herds (~ 3,129 lactating cows) from NE of Spain
  - Herds offered the exact same lactating ration
  - Survey data collected
    - Owners' profile: future intentions, number of workers, and time devoted to the dairy
    - Animals: reproductive performance, incidence of diseases, culling rate, etc.
    - Facilities: number of feeders, waters, stalls, cleanliness, etc.
    - Management practices: numbers of daily milkings, feed deliveries, feed push-ups, cleaning frequency, etc.
    - Feed delivered, daily total milk production, and milk quality data obtained for each herd for a period of 8 mo before the survey was applied

Bach et al. (2008) JDS 91:3259





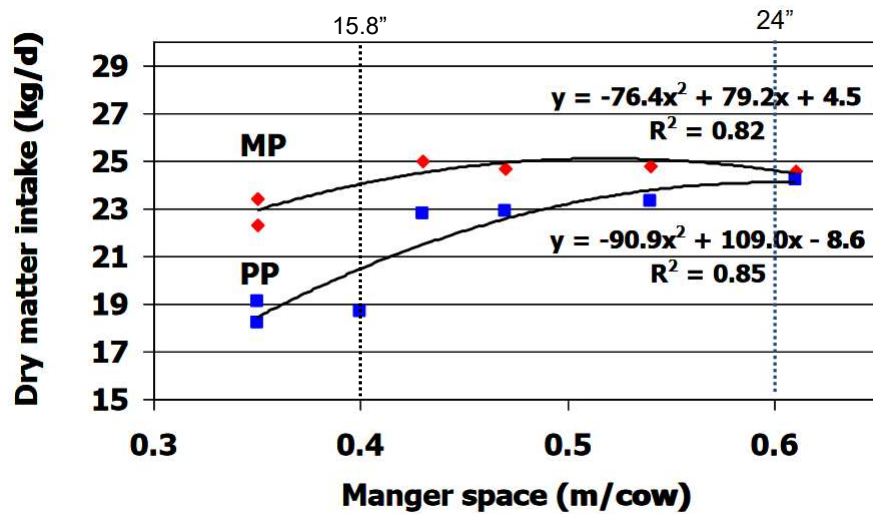
### Association between Stall Stocking Density and Productivity



Bach et al. (2008) JDS 91:3259



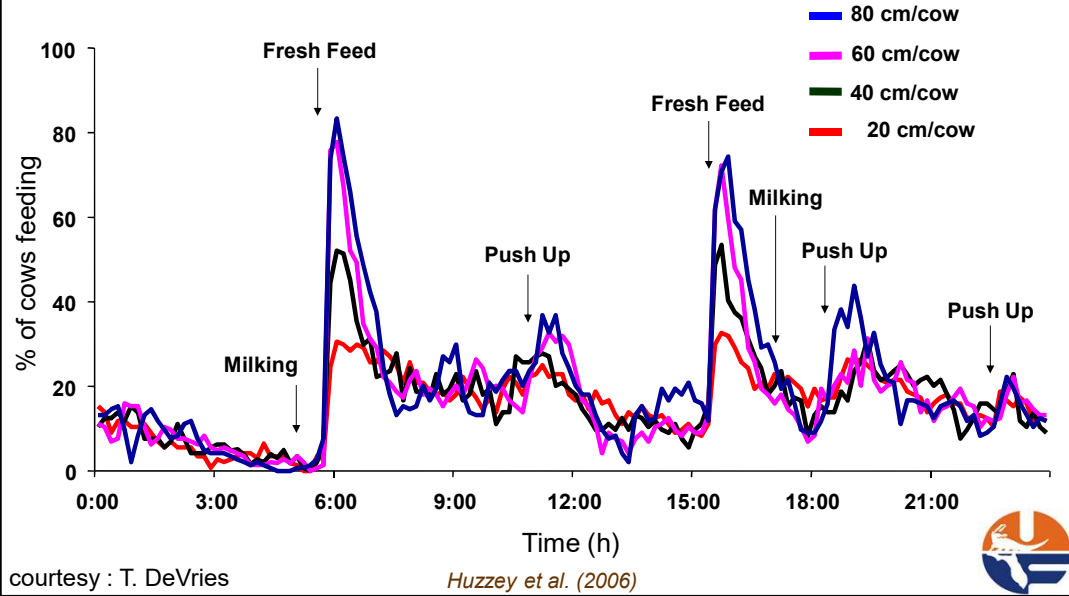
### Effect of Stocking Density on DMI according to Parity



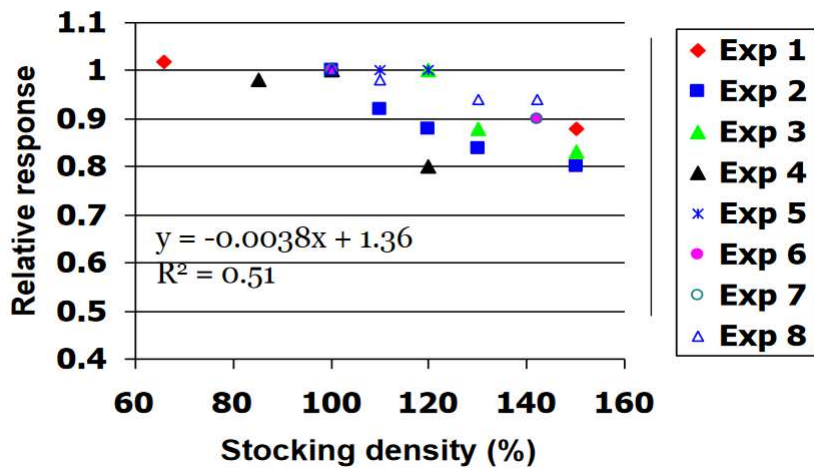
Krawczel, P. 2012. Southern Dairy Conf. Accessed Oct. 15, 2015.  
<http://www.southerndairyconference.com/Documents/2012Krawczel.pdf>



## Effect of Feed Bunk Space on Feeding Behavior of Dairy Cows



## Effect of Stocking Density on Relative Resting Time



Krawczel, P. 2012. Southern Dairy Conf. Accessed Oct. 15, 2015.  
<http://www.southerndairyconference.com/Documents/2012Krawczel.pdf>

## Cow Time Budget – Basic Behavioral Needs

- Eating = 3 to 5 h/d
  - Lying (resting) = 10 to 14 h/d
  - Standing/walking (grooming, agonistic, estrous activity) = 2 to 3 h/d
  - Drinking water ~ 0.5 h/d
  - Total = 20.5 to 21.5 h/d
  - Time left for milking (exit to return to the pen) = 2.5 to 3.5 h
- Grant (2008)



## Economic Evaluation of Stall Stocking Density of Lactating Cow Barns

- Model evaluating the effect of the change in stocking (over 100%) on farm profitability (\$/stall per year) according to several scenarios:
  - Probability of slaughter and death, insemination, conception, abortion and childbirth
  - Lactation curve, DMI, live weight, dry period and maximum number of inseminations
  - Prices of milk, value of animals slaughtered and sold, cost of food and other variable costs
  - Fixed costs (e.g. barn)
- According to available publications, the effect of increasing stocking (for every 10% above 100%):
  - ↓ 0.5 kg/cow per day in milk production
  - ↓ 0.1 percentage points in the probability of conception
  - No effect on probability of disposal

De Vries et al. (2016)



## Maximum Profit per Stall per Year (dprofit) according to Milk Loss and Milk Price

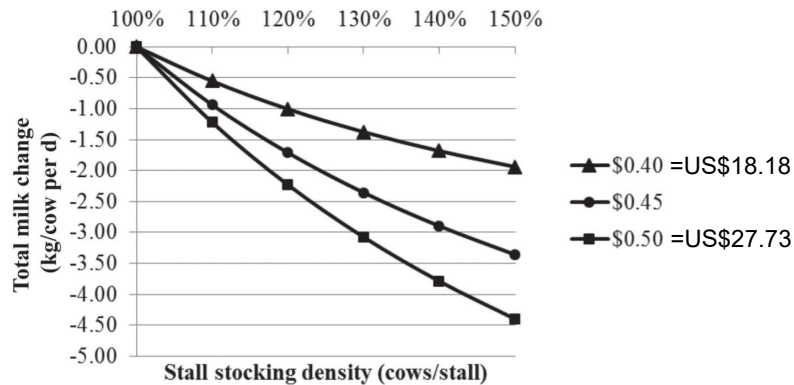
Milk loss <sup>2</sup> (kg/d)	Milk price (\$/kg)	Maximum dprofit (optimum SSD)
0.5	\$0.40	6 (110%)
0.5	\$0.45	145 (148%)
0.5	\$0.50	371 (150%)
0.75	\$0.40	0 (100%)
0.75	\$0.45	29 (118%)
0.75	\$0.50	145 (137%)
1.0	\$0.40	0 (100%)
1.0	\$0.45	0 (100%)
1.0	\$0.50	38 (117%)

\$0.40/kg = \$18.2/cwt  
 \$0.45/kg = \$20.5/cwt  
 \$0.50/kg = \$27.7/cwt

De Vries et al. (2016)



## Break-even Total Milk Change per Cow per Day according to Stocking Density and Milk Prices



- Economic return according to stocking is highly dependent on the decrease of milk production, the cost of dry matter, and the price of milk
- In general, from the economic standpoint the ideal stall stocking density of lactating cows is between 110 and 130%

De Vries et al. (2016)



## Associations among Herd-level Feeding Management Practices and Feed Sorting and Milk Production

- Observational study in 24 Canadian herds (66 to 570 lactating cows, mean =  $161.8 \pm 120$  lactating cows)
  - Average feedbunk space = 21" (14" to 39")
  - No description of grouping strategy
- Management associated with DMI:
  - Milking frequency: 2x vs 3x milking =  $\uparrow$  DMI by 3.1 lb/d
  - Feeding frequency: 1x vs 2x feeding =  $\uparrow$  DMI by 2.6 lb/d
- Management associated with milk yield:
  - Milk frequency: 2x vs 3x milking =  $\uparrow$  milk yield by 13 lb/d
  - Feeding frequency: 1x vs 2x feeding =  $\uparrow$  milk yield by 4.4 lb/d
  - Linear water space:  $\uparrow$  linear water through space by 0.4" (1.5 to 4.6") =  $\uparrow$  milk yield by 0.84 lb/d

Sova et al. (2013)



## What is the Ideal Stocking Density in the Prepartum Period?



## Effect of Prepartum Stocking Density on Performance

- Evaluation of behavior, metabolites, immune function, and performance of Jersey cows housed at 100 vs 80% stocking density (headlocks) during the prepartum period
- Nulliparous (n = 324) and parous (n = 404) animals assigned to one of two treatments at 28 d before expected calving date
  - 80SD = 38 animals, 48 headlocks, and 44 stalls
  - 100SD = 48 animals, 48 headlocks, and 44 stalls
  - Nulliparous and parous animals separate throughout the study
- After calving, animals from different treatments were commingled in the same pens

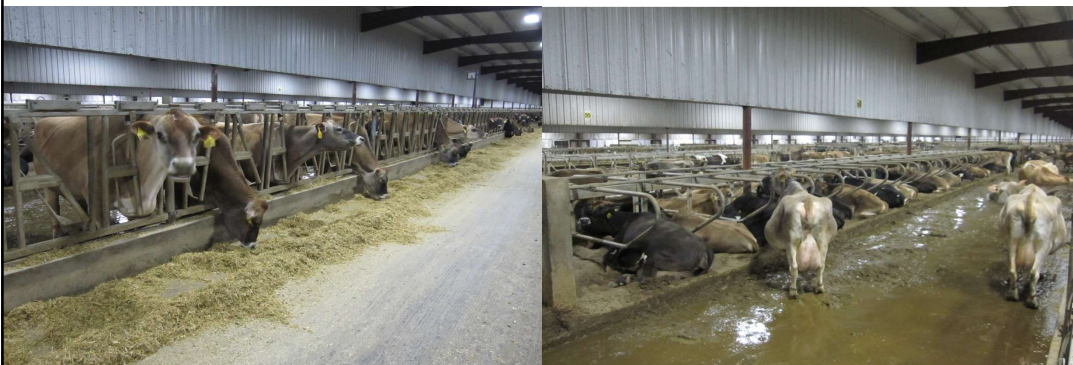
Silva et al. (2014)



## Prepartum Pen Design

SD80: 38 cows, 80% headlocks, 86% stalls

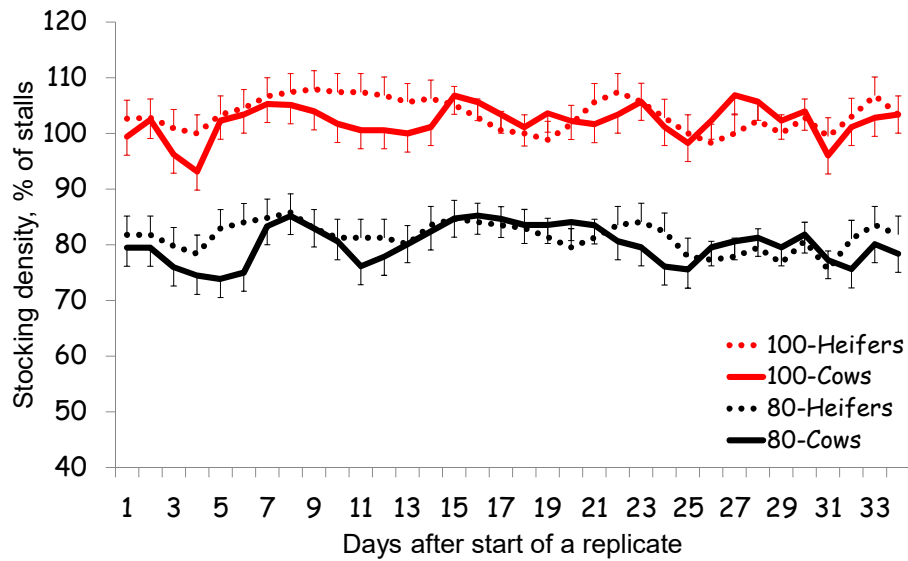
SD100: 48 cows, 100% headlocks, 109% stalls



Silva et al. (2014)



## Stocking Density According to Stalls



Silva et al. (2014)



## Effect of Stocking Density on Health and Removal from the Herd

- No effect on innate and adaptive immunity or concentrations of haptoglobin

	80SD	100SD	<i>P</i> – value
RFM, %	5.1	7.8	0.19
Acute metritis, %	9.9	9.4	0.64
Metritis, %	21.2	16.7	0.11
Endometritis, %	5.8	7.9	0.35
DA up to 60 DIM, %	1.0	0.7	0.78
Removed within 60 DIM, %	6.1	5.1	0.63
1 <sup>st</sup> AI P/AI, %	36.8	44.0	0.29
Milk yield, kg/d ( $\pm$ SEM)	34.2 $\pm$ 0.5	33.8 $\pm$ 0.5	0.56



## Stocking Density in the Prepartum Period and Performance

- 100% stocking density reduced lying time and increased displacement rate from the feedbunk
- Stocking density did not affect:
  - Innate immune parameters
  - Incidence of health disorders during the postpartum period
  - Body condition and locomotion score during the peripartum period
  - Energy corrected milk yield in the first 150 d postpartum
  - Reproductive performance
- Reduced close-up pen use in approximately 20%



## Heat Stress

- Are all age classes of animals provided all reasonable means of protection from heat and cold?





## Annual Production and Economic Losses Due to Heat Stress

State	↓DMI (kg/cow/yr)	↓Milk (kg/cow/yr)	↑Days open	↑Repro cull (%)	↑Deaths (%)	Heat Stress (% annual hours)	Loss (\$/cow/yr)
AZ	611	1,233	37	4.5	1.0	28	437
CA	145	293	12	0.9	0.2	12	110
FL	894	1,803	59	8.0	1.7	49	676
Average	550	1,110	36	4.5	1.0	30	\$408

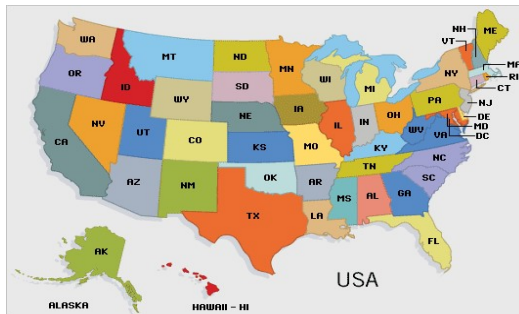
St-Pierre et al. (2003)



## Dairy Heat Stress Losses in USA

- Consequences of heat stress:

- Feed intake ↓
- Milk production ↓
- Reproduction ↓
- Repro culling ↑
- Death ↑



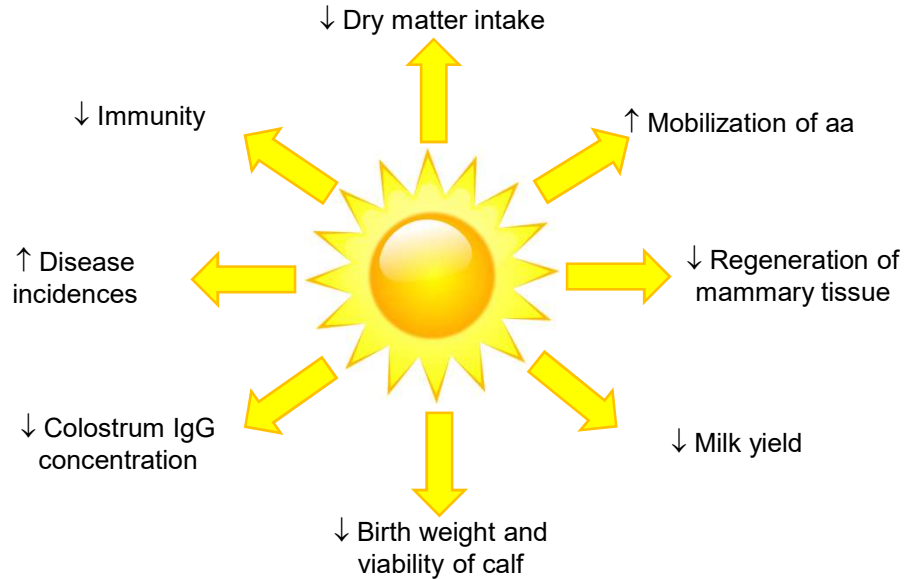
- Average losses due to heat stress:

- Without any heat abatement = \$ 167/cow/year
- With OPTIMAL heat abatement = \$ 100/cow/year

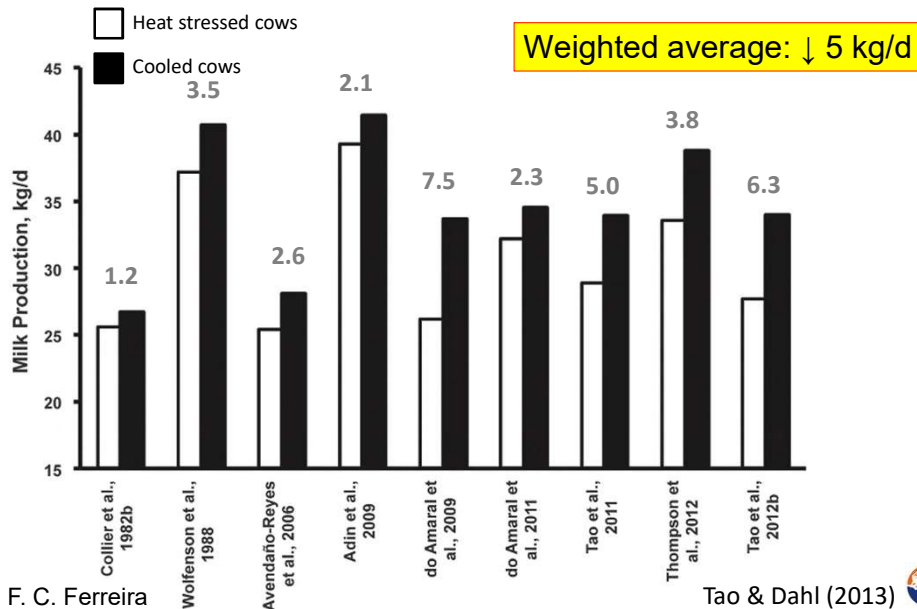
St-Pierre et al. (2003)



## Consequences of Heat Stress during the Prepartum period on Health and Production



## Milk Yield of Cows Cooled vs. Non-Cooled in the Dry Period





J. Dairy Sci. 99:9931–9941  
<http://dx.doi.org/10.3168/jds.2016-11566>  
© American Dairy Science Association®, 2016.

## Economic feasibility of cooling dry cows across the United States

F. C. Ferreira,\*† R. S. Gennari,\* G. E. Dahl,\* and A. De Vries\*<sup>1</sup>

\*Department of Animal Sciences, University of Florida, Gainesville 32611

†EMBRAPA Gado de Leite, Juiz de Fora, MG, Brazil 36038-330

- Large economic losses if dry cows are under heat stress
- Cooling dry cows is very profitable when building a dry cow barn is not needed (except Alaska)
- Cooling dry cows may be profitable when a new barn needs to be built in approximately 89% of the scenarios evaluated
  - Under reasonable assumptions

Courtesy: F. C. Ferreira



# *Thank you!!!*

Ricardo C. Chebel

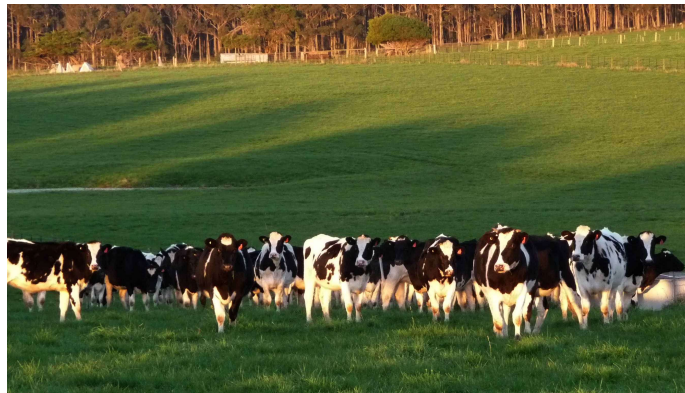
*Department of Large Animal Clinical Sciences*

*Department of Animal Sciences*

*College of Veterinary Medicine*

*University of Florida*

[rcchebel@ufl.edu](mailto:rcchebel@ufl.edu)



## NOTES

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# How to Implement a Successful Milk Quality Program

P.L. Ruegg, DVM, MPVM  
Michigan State University



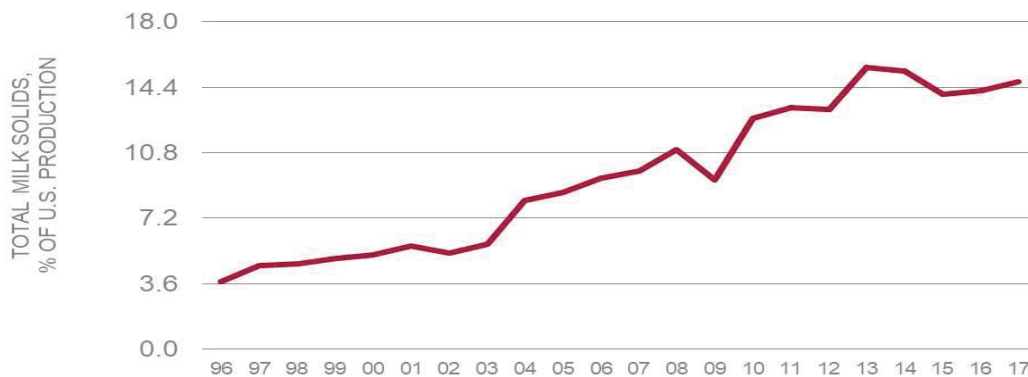
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## The US Dairy Industry is Increasingly Dependent on Exports

U.S. Dairy Exports - Percent of Production

1996-2017



Source: U.S. Dairy Export Council, U.S. Bureau of Census.



# Producing High Quality Milk is Required to Market Milk Globally

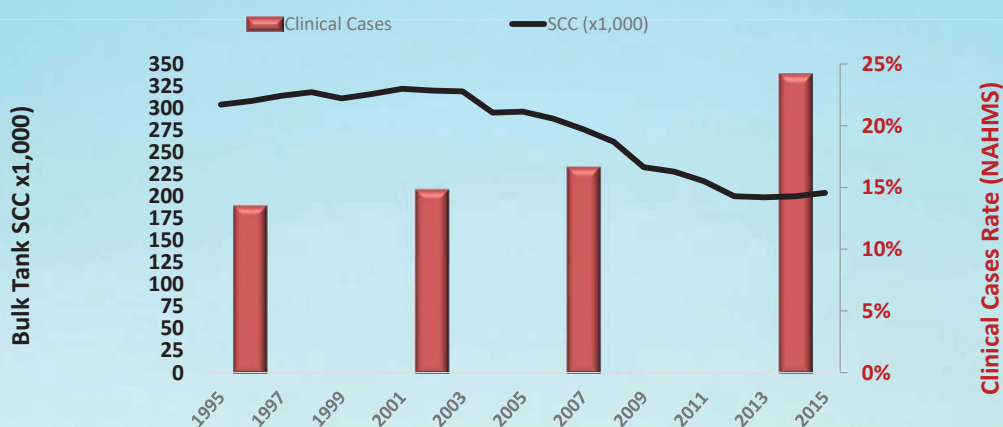
- Criteria for acceptable milk quality are set by export requirements
  - <400,000 cells/mL is global SCC standard
- Processors control the standards
  - USDA export certificate is required for most producers



In 2017  
 <3% of US Milk did not meet  
 EU standards for Quality



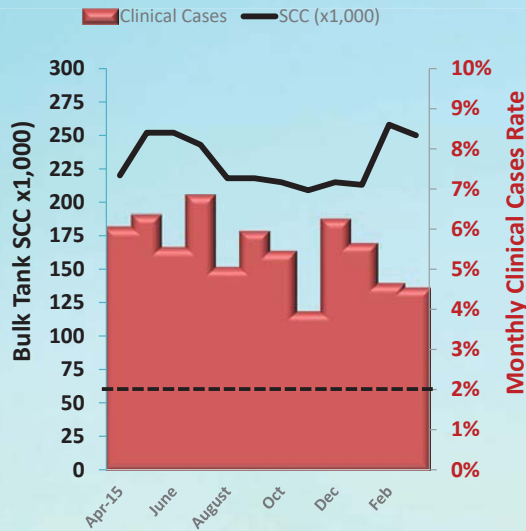
# Trends in US Milk Quality & Production 1995 – 2015 (NAHMS Data)



- Improved Bulk Tank SCC
  - Less subclinical mastitis
- Increased Clinical Case Rate



## Acceptable BTSCC Does NOT Always Mean That Mastitis is Controlled



Data from a 2,500 Cow Dairy in WI

- Low BTSCC
  - Result of improved milking management & culling of chronic cows
  - Control of contagious pathogens
- High Clinical Case Rate
  - A consequence of more intense management
  - Higher yielding cows in freestall barns with bedding that supports bacterial growth
  - Exposure to Environmental pathogens



## High Quality Milk Is NOT Just Defined by Bulk Tank SCC

- Prevention of Mastitis
  - Low bulk tank SCC
  - Low Clinical Case Rate
- Justifiable Antibiotic Usage
- Socially Acceptable Animal Care
  - Sufficient Space
  - Dry Lying Areas
  - Humane Husbandry Practices



# Mastitis Transmission

- Management practices that expose teats to bacteria that cause mastitis
  - In **milk** that came from infected udders of cows
  - In the **environment** that the cow lives in



## Points of exposure





## Minimizing Mastitis is NOT the Result of a Single Decision It is the Cumulative Result of Many Decisions



Production of High Quality Milk is Based on Good Management of Cows, People and the Environment

Rodrigues and Ruegg, 2004 J Dairy Sci



## Producing High Quality Milk Top 5 Actions

1. Cull chronically infected cows
2. Reduce bacterial exposure of teats of highest risk cows
3. Develop & keep a Professional work force
4. Don't use antibiotics on cows that won't benefit
5. Think about eating lambs...



## The Greatest Risk for Transmission of Contagious Mastitis is Other Cows

- Spread occurs when healthy udders contact infected milk from chronically infected quarters
- Cows with long-term subclinical infections
- Separate healthy cows from infected cows
  - or use of separate milking equipment

TestDate	DIM	MILK	PCTF	PCTP	FCM	305PR	RELV	SCC	LGSCC	PEN	Misc
11/ 9/14	30	129	0	0	0	0	0	0	0	0	0
12/ 9/14	60	133	0	0	0	0	0	0	0	0	0
1/ 8/15	90	149	0	0	0	0	0	0	0	0	0
2/ 7/15	120	0	5.3	3.1	0	33560	107	1900	7.2	0	0
3/11/15	152	0	5.3	3.1	0	33560	107	1900	7.2	0	0
3/25/15	166	153	4.5	3.0	178	35460	113	140	3.4	0	0
7/15/15	278	102	3.9	3.2	109	32320	103	1061	6.4	0	0
8/26/15	320	84	3.6	3.8	85	32560	104	4504	8.4	0	0
9/29/15	354	99	3.4	3.4	97	32560	104	1298	6.7	0	0
10/27/15	382	96	3.2	3.4	91	32560	104	573	5.4	0	0
12/ 3/15	419	90	7.0	3.5	141	32560	104	2007	7.3	0	0
12/30/15	446	75	5.3	3.8	97	32560	104	4964	8.6	0	0
1/27/16	474	60	5.6	3.9	80	32560	104	8877	9.4	0	0
2/24/16	502	54	4.9	3.8	66	32560	104	3609	8.2	0	0



## Which Cows Should be Culled?

- **All cows** diagnosed with:
  - *Mycoplasma bovis* infection
  - Chronic *Staph aureus* infections
- Cows with multiple quarters affected by mastitis
- Cows with more than 2 clinical cases in 1 lactation
- Older cows with history of more than 3 monthly SCC tests >200,000 cells/mL
- Cows that maintain high SCC over 2 lactations

## Producing High Quality Milk Top 5 Actions

1. Cull chronically infected cows
2. Reduce bacterial exposure of teats of highest risk cows
3. Develop & keep a Professional work force
4. Don't use antibiotics on cows that won't benefit
5. Think about eating lambs...



## Choice of Bedding Influences Milk Quality

- Herds in study
- 325 herds milking 255 to 8,100 cows
  - 282,235 lactating cows
- 81 lb/cow/day
- Bedding types
  - Sand (mostly clean)
    - n = 195 herds
  - Mattresses & org. bedding
    - n = 62
  - Recycled manure products
    - N = 29



Rowbotham & Ruegg, 2015 J Dairy Science



# Herds Using Sand Had Less Mastitis

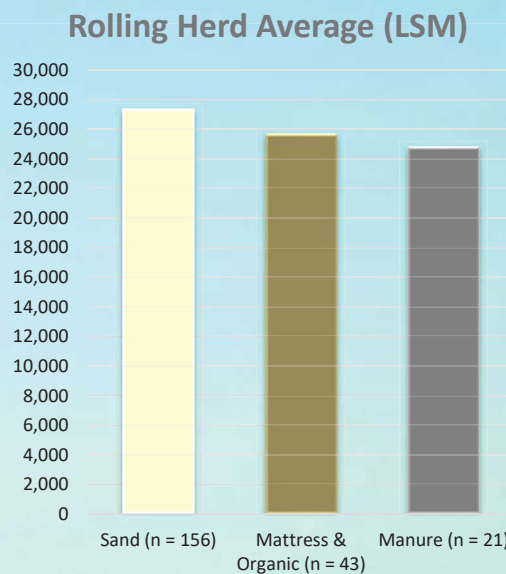
Rowbotham & Ruegg, JDS 2015

Outcome	Sand	Mattress & Bedding	Manure
Average number milking cows	849	706	1,502
Milk/cow/day (lb)	<b>83.1</b>	76.1	78.1
Bulk milk SCC (cells/mL)	<b>198,000</b>	<b>220,000</b>	<b>248,000</b>
Cows with Milk not Sold (%)	<b>1.6%</b>	<b>1.9%</b>	<b>2.4%</b>
Cows milking <4 ¼ (%)	<b>4.5%</b>	4.8%	<b>6.3%</b>

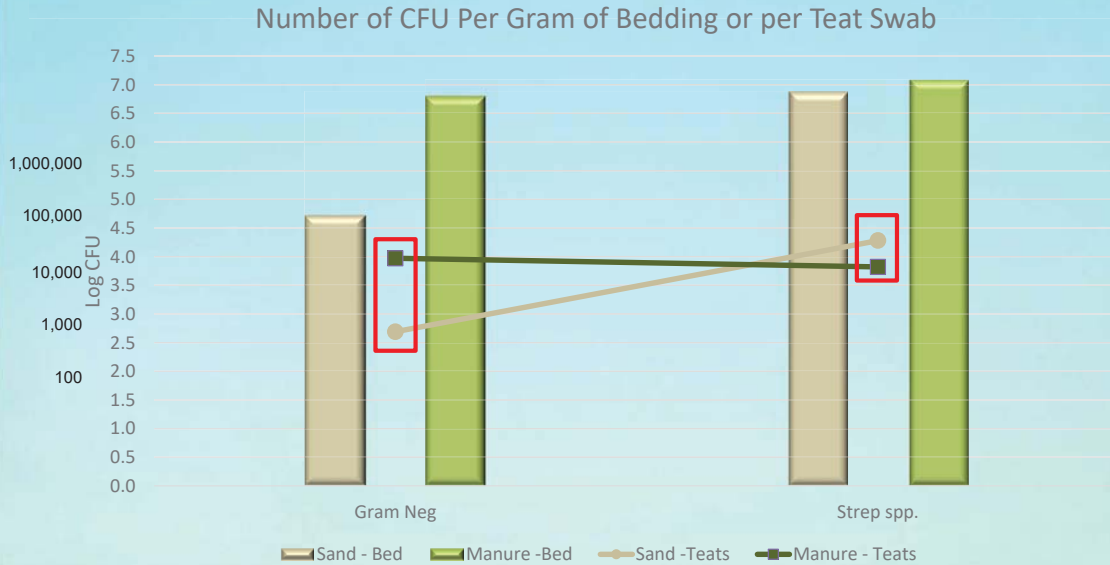


# Herds Using Sand Had Higher RHA & Milk Income

- 2542 lb greater RHA for herds using SAND
- \$461 per cow per lactation  
– \$18.52/cwt
- **\$393,000 greater milk sales per year for sand bedded herds**

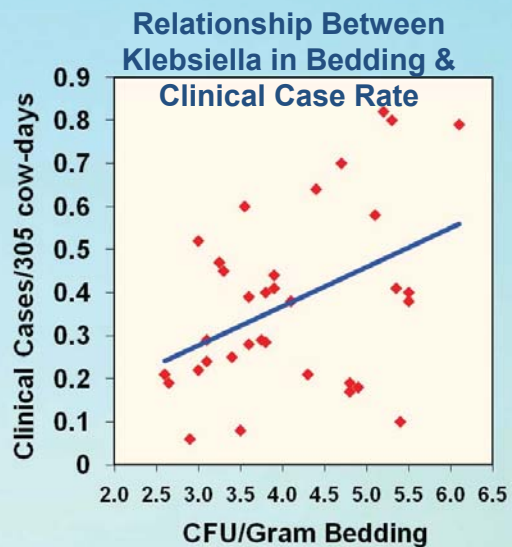


# Teats of Cows on Manure Are Exposed to More Gram negative Bacteria



# Exposure to Bacteria in Bedding

- Housing & bedding are the usual source of exposure to environmental bacteria
- Organic bedding
  - more moisture
  - more Gram neg. bacteria
- Rate of clinical mastitis is associated with number of cfu of Gram neg. bacteria



Hogan et al., 1989 JDS 72:250-258



Action 2: Reduce Exposure of Teats  
Provide enough dry lying space



Minimum of 100 ft<sup>2</sup> per cow in loose housing  
<15% Overstocked in Freestalls



Identify Effective Dry Lying Space  
Not JUST AREA Available

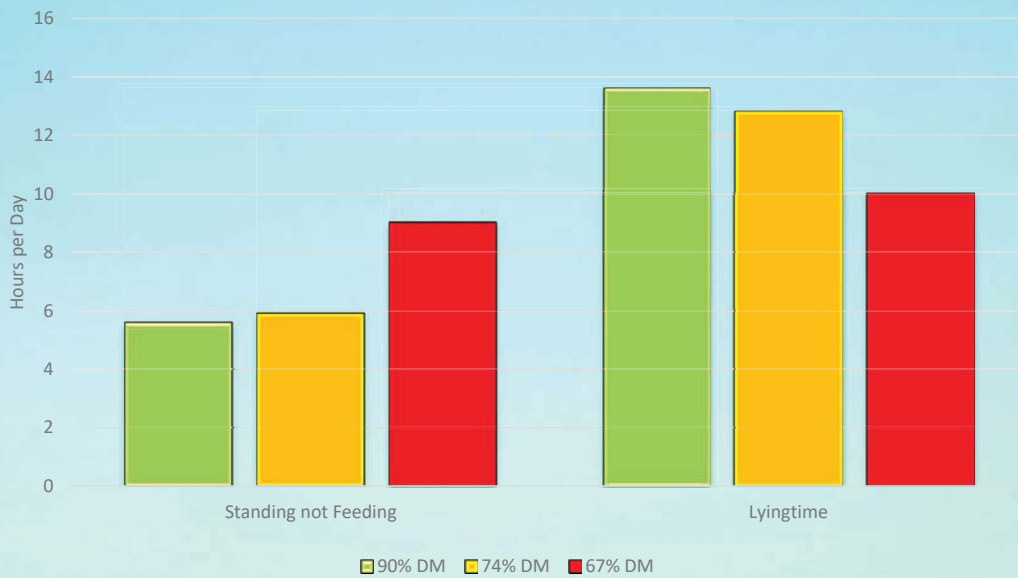
# Cows Prefer Dry Lying Areas

Video From Nina Von Kyserlink UBC

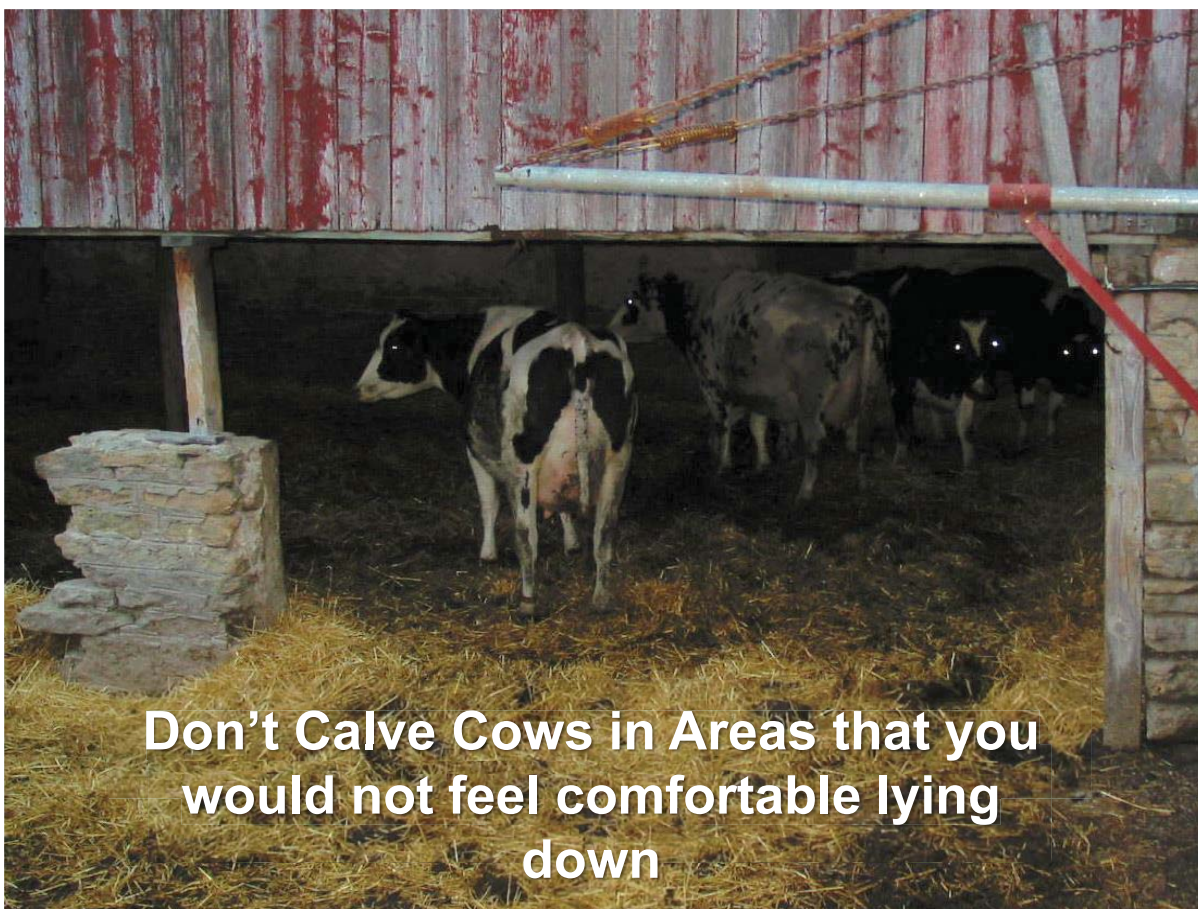
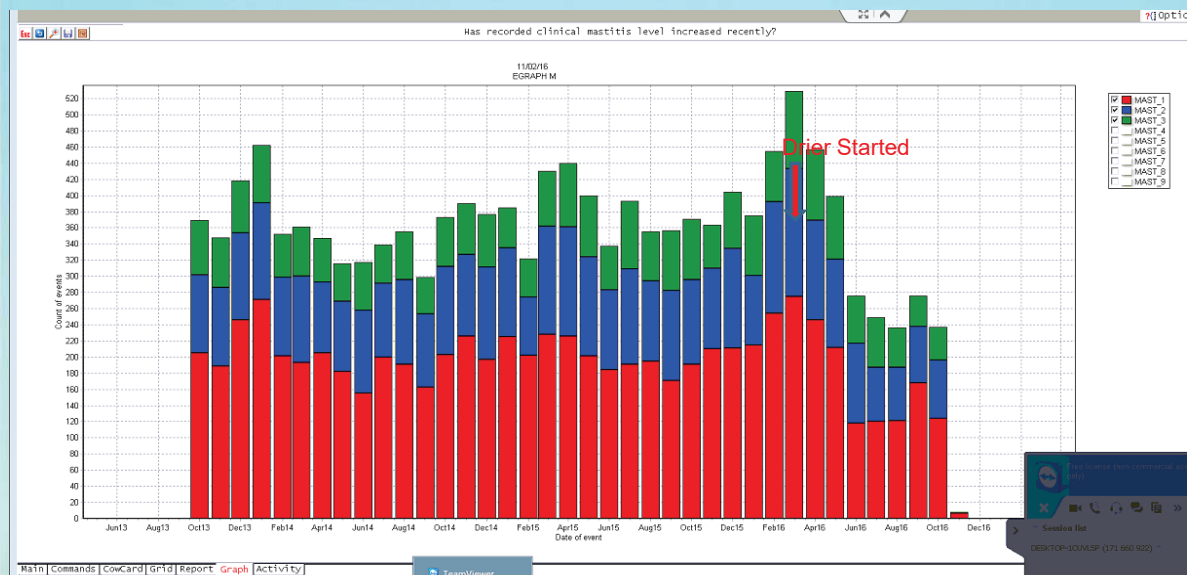


# Bedding Should be >75% Dry Matter

Chen et al., JDS 2017



## Anecdotal Data from a Large Dairy Decline in CM After Installing Drier





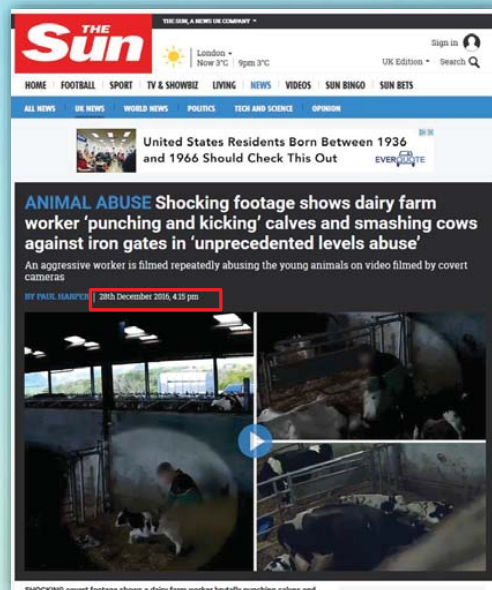
# Producing High Quality Milk Top 5 Actions

1. Cull chronically infected cows
2. Reduce bacterial exposure of teats of highest risk cows
3. Develop & keep a Professional work force
4. Don't use antibiotics on cows that won't benefit
5. Think about eating lambs...

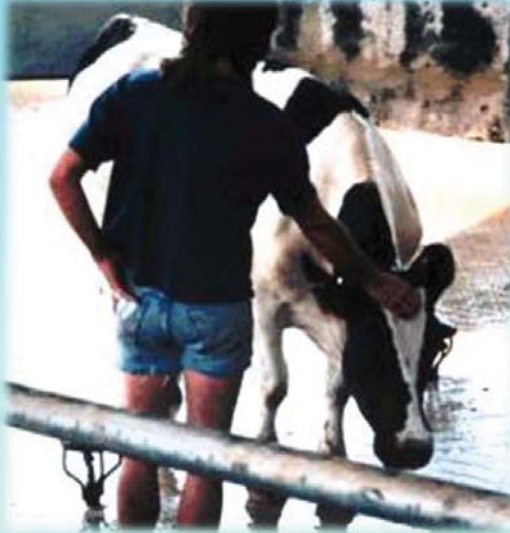


## Action 3: Train, Supervise & Retain Workers

- Most welfare issues have been the result of:
  - Poorly trained workers
  - who are insufficiently managed
  - don't have appropriate tools
  - & should never have been hired



## People Who Work with Cows Should be People Who Like Cows



## Trained Farm Workers Are Essential to Production of High Quality Milk

- Data from 101 farms
- High adoption of best management practices
  - 89% milkers always wear gloves
  - 97% always postdip
  - 98% always predip
  - 89% always forestrip
- Training was rare
  - At hiring: 49%
  - Never: 29%
- 59% did not have a written milking routine

### Milking Routine

(10 Cows at a Time- CV, 11 cows at a time- Conventional)

#### First Pass

1. Brush sand off teats.
2. Strip 3 squirts of milk from each teat- looking for mastitis.
3. Foam each teat covering completely

#### Second Pass

1. Starting with the front teats- wipe each in a downward circular motion, 3 times.
2. Flip the towel, again starting with the front; wipe each teat end of any remaining manure (**EXTREMELY IMPORTANT**).

#### Third Pass

Apply machines properly so that teats are in the inflations and units are correctly aligned on the udder.

#### \*Post dip other side of the parlor\*

After all units are on. Again, starting with the front teats and covering completely.

Rodrigues, Caraviello & Ruegg, J Dairy Sci 2005



## Influence of Training & Routine Monthly Rate of Clinical Mastitis



Rodrigues, Caraviello & Ruegg, J Dairy Sci 2005



## Producing High Quality Milk Top 5 Actions

1. Cull chronically infected cows
2. Reduce bacterial exposure of teats of highest risk cows
3. Develop & keep a Professional work force
4. Use antibiotics only on cows that will benefit
5. Think about eating lambs...



# Changing Expectations About Antibiotic Usage

- Consumers perceive risk even though residues are declining.
- There is a general perception that we are overusing antibiotics
- Treatment & prevention of mastitis is the most common reason antibiotics are used
- Can we defend all antibiotic usage on our farms?

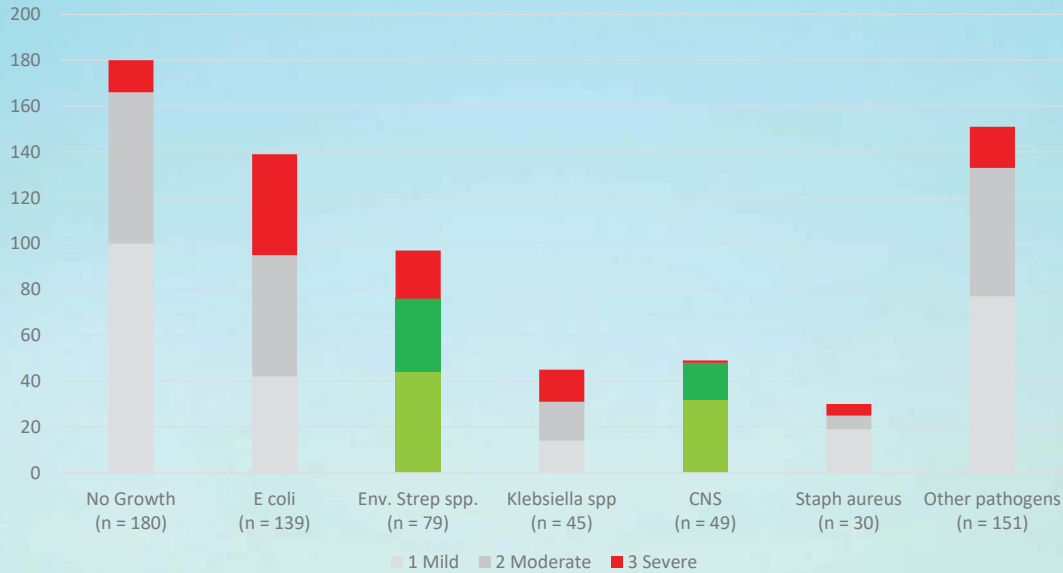


## Action 4: Use Antibiotics only on Cows that will Benefit Get a Diagnosis Before Giving a Drug

- Mastitis signs are **inflammation**
  - do not always indicate active infection
- Only some cases will benefit from antibiotics
  - Active bacterial infections
    - Most **culture negative** cases will not require antibiotics
  - Infections caused by organisms that are susceptible to the drugs that are available
  - Infections that are not chronically distributed throughout the mammary gland tissue
- When possible **determine the bacteria**
  - Before treatment or To modify treatment duration



## Only about 40-50% of Cases Will Benefit from Antibiotic Therapy



## Work with your Local Vet to Develop Appropriate Treatment Protocols

- Is the pathogen going to be killed by the drug?
  - Does the drug have the ability to act on the bacteria?
  - All IMM tubes are labeled for Gram + bacteria
  - But not all can treat Gram –negative bacteria
- Non-severe Culture negative cases are unlikely to benefit from antibiotics
- Read & Follow the labels on ALL products used on your farm



## Producing High Quality Milk Top 5 Actions

1. Cull chronically infected cows
2. Reduce bacterial exposure of teats of highest risk cows
3. Develop & keep a Professional work force
4. Don't use antibiotics on cows that won't benefit
5. Think about eating lambs...



## Look at Every Management Practice Like you Are about to Eat a Lamb Chop

- Are we confident that we can defend ALL of our management practices?
  - Do the animals have good quality of life?
  - Are they free of pain?
  - Are they free of fear?
  - Do they have sufficient dry resting space?
  - Are you comfortable explaining to a non-ag friend why we do what we do?
    - If not...what can be changed?



## Producing High Quality Milk is the Cost of Maintaining Market Access

- Our ability to market milk is not
  - defined entirely by us
  - defined only by SCC
- But also by..
  - How we meet changing expectations of antibiotic usage and animal care practices



## NOTES

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# Impact of Transition Disorders on Production and Reproduction Performance

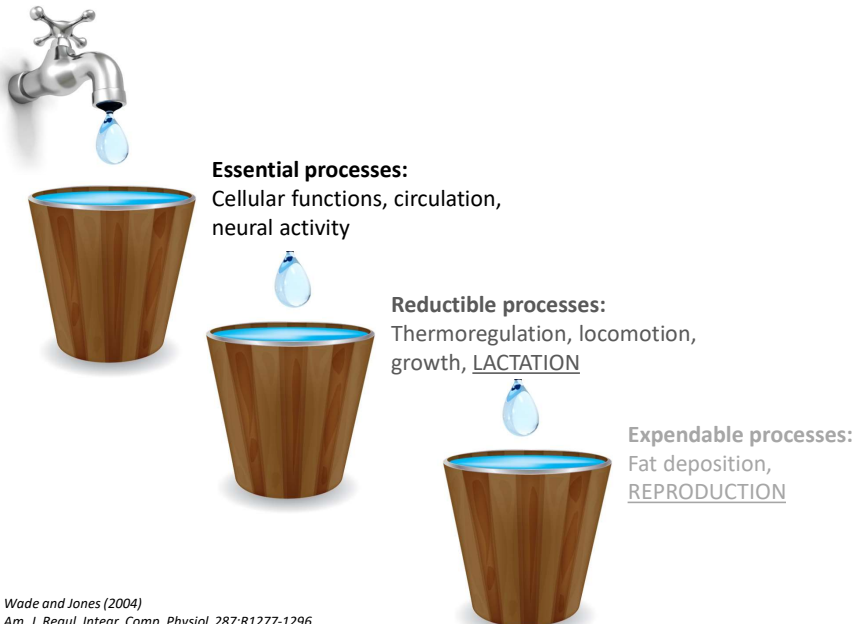


**Rafael S. Bisinotto**  
Large Animal Clinical Sciences



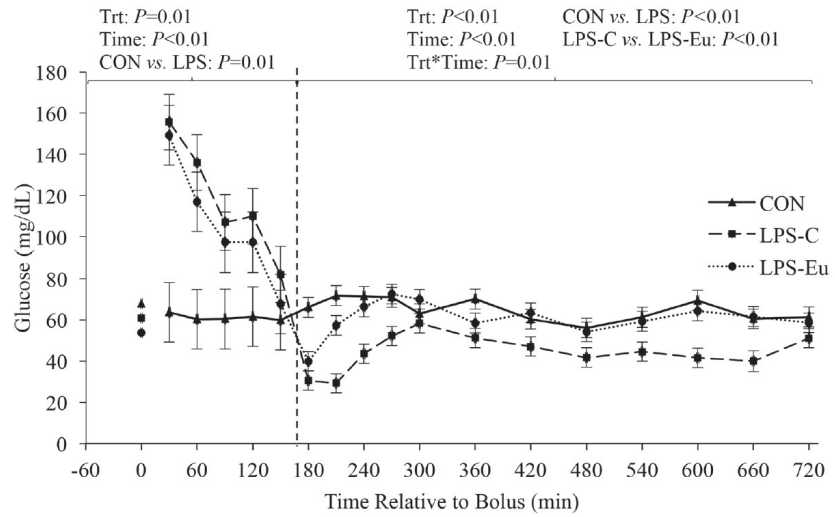
54<sup>th</sup> Florida Dairy Production Conference  
Gainesville, FL

## Allocation of Resources by Dairy Cows



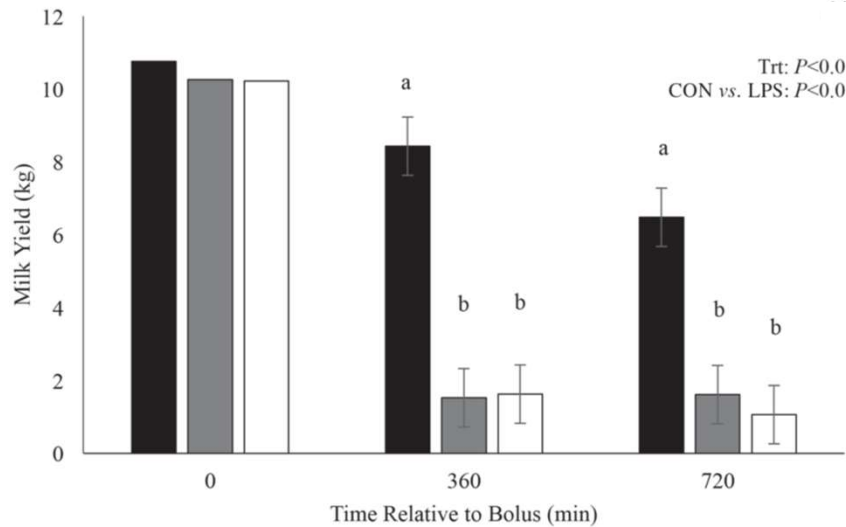
Wade and Jones (2004)  
*Am. J. Regul. Integr. Comp. Physiol.* 287:R1277-1296

### Cost of Maintaining an Active Immune System



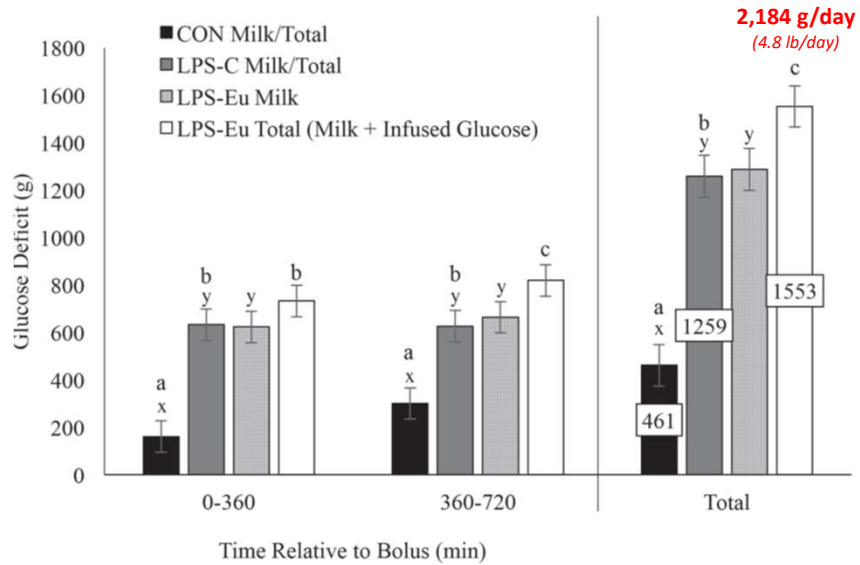
Kvidera et al. (2017) J. Dairy Sci. 100:2360-2374

### Cost of Maintaining an Active Immune System



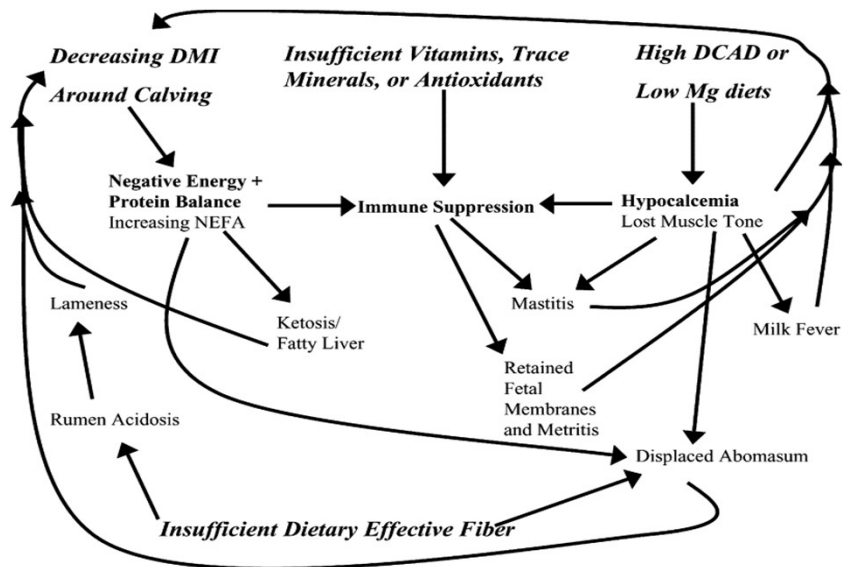
Kvidera et al. (2017) J. Dairy Sci. 100:2360-2374

### Cost of Maintaining an Active Immune System



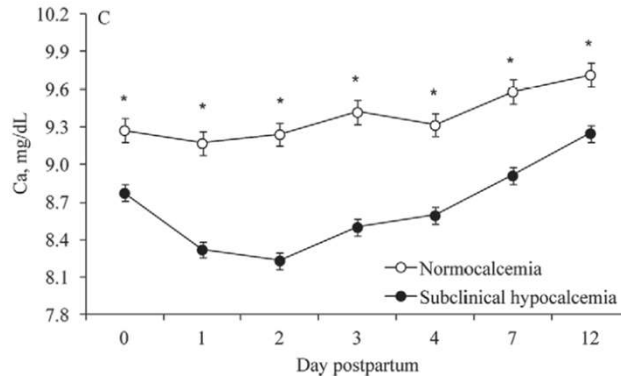
Kvidera et al. (2017) J. Dairy Sci. 100:2360-2374

### Network of Diseases and Metabolic Disorders Postpartum



Goff (2006) J. Dairy Sci. 89:1292-1301

## Network of Diseases and Metabolic Disorders Postpartum

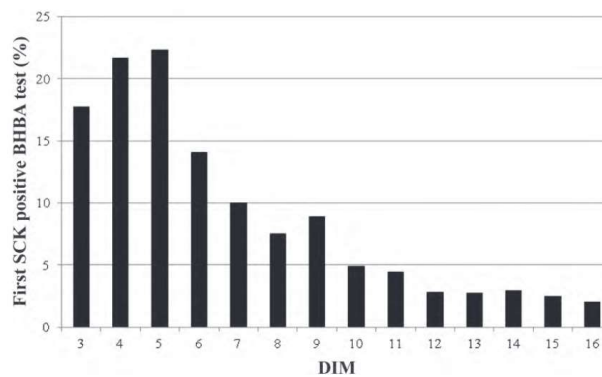


### Cows with subclinical hypocalcemia ( $Ca \leq 8.59$ mg/dL):

- 3-fold increase in the risk of metritis
- 11-fold increase in the risk of puerperal metritis
- 1.3-fold increase in the risk of clinical endometritis

Martinez et al. (2012) *J. Dairy Sci.* 95:7158-7172

## Network of Diseases and Metabolic Disorders Postpartum



### Cows with subclinical ketosis / hyperketonemia ( $BHB = 1.2 - 2.9$ mmol/L):

- 19.3-fold increase in the risk of DA
- 3-fold increase in the risk of death or culling within 30 DIM

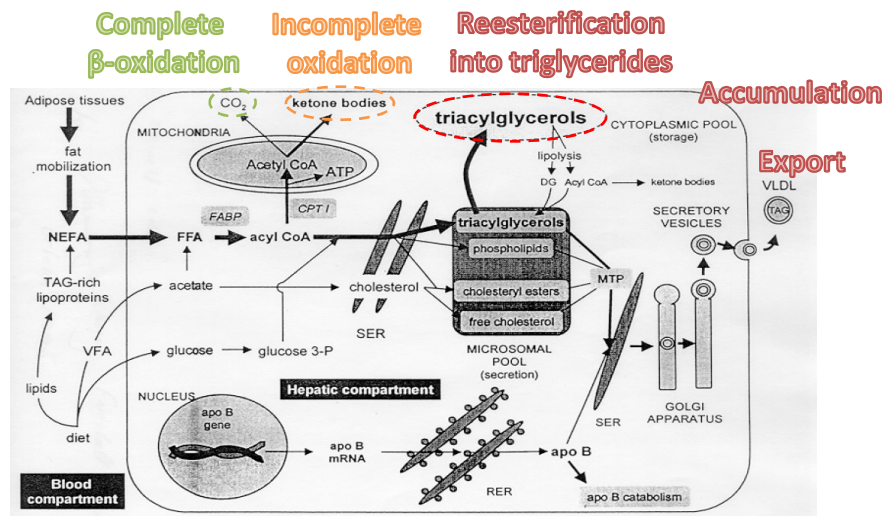
McArt et al. (2012) *J. Dairy Sci.* 95:5056-5066

## Impact of Transition Disorders on Performance of Dairy Cows



<https://dailyreckoning.com/the-u-s-dollar-is-victim-of-its-own-success/>

## Subclinical Ketosis and Fatty Liver



## Subclinical Ketosis and Elevated NEFA Concentrations Postpartum

### Measured during week 1 postpartum

- ✓ BHB  $\geq 1.4$  mmol/L :::  $\downarrow$  2.4 kg at first test day *Chapinal et al. (2012) J. Dairy Sci. 95:1301-1309*
- ✓ BHB  $\geq 1.4$  mmol/L :::  $\downarrow$  1.9 kg at first test day *Duffield et al. (2009) J. Dairy Sci. 92:571-580*
- ✓ NEFA  $\geq 0.7$  mEq/L :::  $\downarrow$  1.8 kg at first test day *Chapinal et al. (2012) J. Dairy Sci. 95:1301-1309*

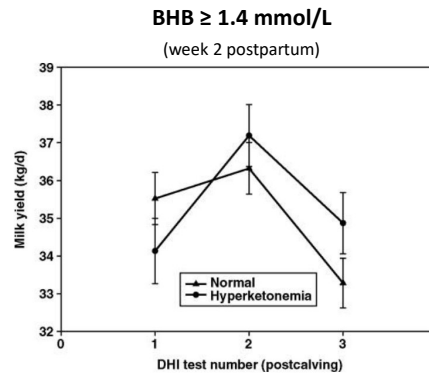
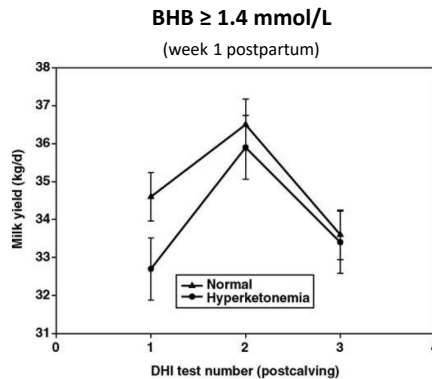
### Measured during week 2 postpartum

- ✓ BHB  $\geq 1.4$  mmol/L :::  $\downarrow$  1.5 kg at first test day *Chapinal et al. (2012) J. Dairy Sci. 95:1301-1309*
- ✓ BHB  $\geq 2.0$  mmol/L :::  $\downarrow$  3.3 kg at first test day *Duffield et al. (2009) J. Dairy Sci. 92:571-580*
- ✓ NEFA  $\geq 0.7$  mEq/L :::  $\downarrow$  1.7 kg at first test day *Chapinal et al. (2012) J. Dairy Sci. 95:1301-1309*

### Measured during weeks 1-2 postpartum

- ✓ NEFA and BHB positively associated with milk yield in test days 1 to 4
- ✓ NEFA  $\geq 0.57$  mEq/L :::  $\uparrow$  488 kg ME305 *Ospina et al. (2010) J. Dairy Sci. 93:1596-1603*
- ✓ NEFA  $\geq 0.72$  mEq/L :::  $\downarrow$  647 kg ME305 *Ospina et al. (2010) J. Dairy Sci. 93:1596-1603*

## Subclinical Ketosis and Elevated NEFA Concentrations Postpartum



### DIM at Diagnosis of hyperketonemia (BHB $\geq 1.2$ mmol/L)

- 3-5 DIM vs. later ::: 6.1-fold increase in the risk of DA
- 3-7 DIM vs. later ::: 4.5-fold increase in the risk of removal from herd
- 3-7 DIM vs. Later :::  $\downarrow$  2.1 kg of milk/day during first 30 DIM

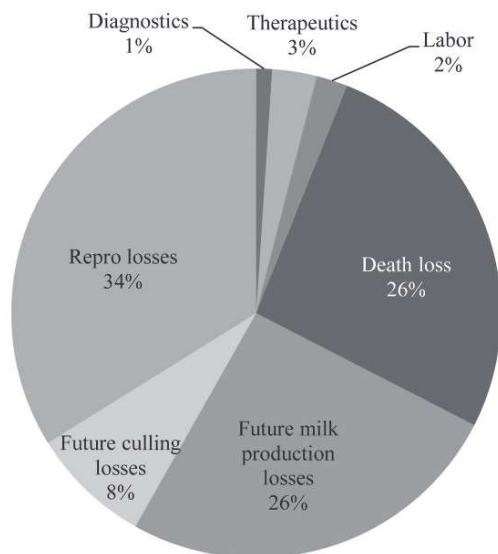
*Duffield et al. (2009) J. Dairy Sci. 92:571-580; McArt et al. (2012) J. Dairy Sci. 95:5056-5066*

## Subclinical Ketosis and Elevated NEFA Concentrations Postpartum

Parameter	Disease status		AOR or AHR	P-value
	Healthy	↑ NEFA		
Cyclic by 49 DIM	91.1%	80.5%	0.43 (0.25 to 0.75)	< 0.01
P/AI 1 <sup>st</sup> service	60.3%	42.2%	0.52 (0.35 to 0.76)	< 0.01
Conception 70 d past VWP	-	-	0.84	0.05

*Ospina et al. (2010) J. Dairy Sci. 93:1596-1603; Ribeiro et al. (2013) J. Dairy Sci. 96:5682-5697*

## Subclinical Ketosis and Elevated NEFA Concentrations Postpartum



### Component cost of hyperketonemia

- 36% of total cost (primiparous)
- 44% of total cost (multiparous)

### DA cost of hyperketonemia

- 27% of total cost (primiparous)
- 26% of total cost (multiparous)

### Metritis cost of hyperketonemia

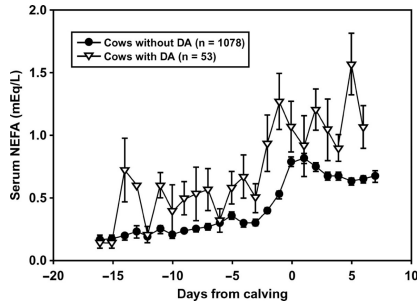
- 37% of total cost (primiparous)
- 30% of total cost (multiparous)

### Total cost of hyperketonemia

- US\$ 375/case (primiparous)
- US\$ 256/case (multiparous)

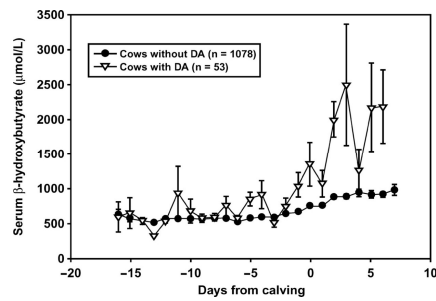
*McArt et al. (2012) J. Dairy Sci. 95:5056-5066*

## Subclinical Ketosis and Elevated NEFA Concentrations Prepartum



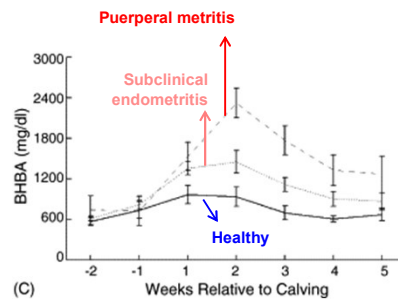
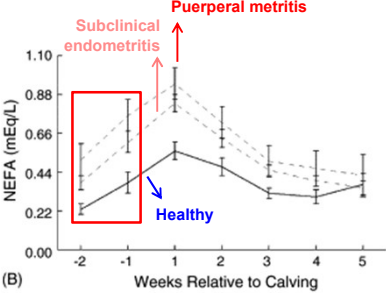
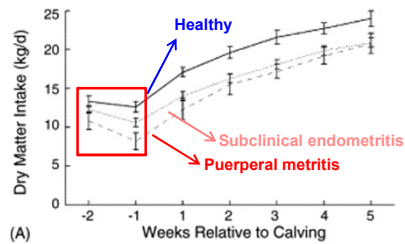
↑ NEFA (> 0.5 mEq/L) prepartum  
 ↑ risk of DA by 3.6-fold

↑ BHBA (> 1.2 mM) postpartum  
 ↑ risk of DA by 8-fold



LeBlanc et al. (2005) J. Dairy Sci. 88:159-170

## Subclinical Ketosis and Elevated NEFA Concentrations Prepartum



Hammon et al. (2006) Vet. Immunol. Immunopathol. 113:21-29

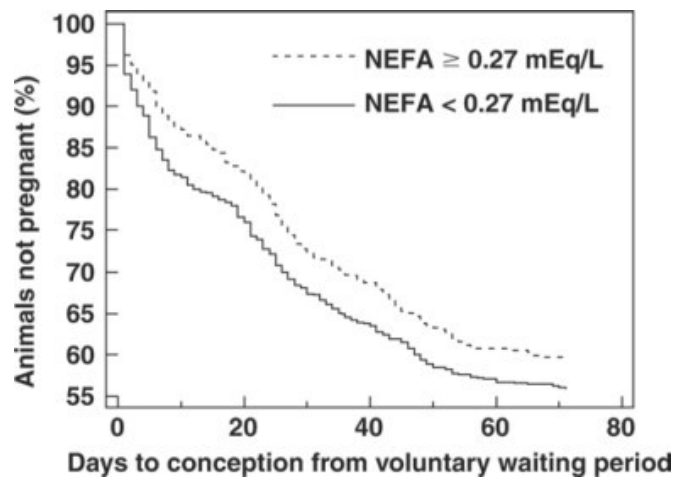


### Subclinical Ketosis and Elevated NEFA Concentrations Prepartum

Item	Prepartum BCS change			
	Gained	No change	-0.25 to -0.50	≥ -0.75
	----- Adj. OR (95% CI) -----			
n	3,251	4,819	6,430	1,604
Metritis or RFM	12.2% Ref.	13.3% 1.17 (1.02-1.35)	13.6% 1.24 (1.08-1.42)	15.8% 1.68 (1.39-2.03)
Antimicrobial Tx	10.1% Ref.	11.8% 1.15 (0.95-1.39)	12.4% 1.32 (1.10-1.57)	14.1% 1.57 (1.24-2.00)
Antiinflammatory Tx	6.7% Ref.	7.9% 1.04 (0.83-1.29)	10.0% 1.25 (1.02-1.52)	13.7% 1.57 (1.22-2.03)
Supportive Tx	5.9% Ref.	7.6% 1.38 (1.14-1.66)	8.4% 1.51 (1.26-1.81)	8.1% 1.63 (1.26-2.09)
P/AI first service	41.9% Ref.	33.1% 0.68 (0.62-0.75)	28.3% 0.55 (0.50-0.60)	20.8% 0.36 (0.31-0.41)
Hazard of pregnancy to 305 DIM	Ref.	0.70 (0.64-0.77)	0.76 (0.70-0.83)	0.88 (0.79-0.99)

Chebel et al. (2018) J. Dairy Sci. 101:4595-4614

### Subclinical Ketosis and Elevated NEFA Concentrations Prepartum



Ospina et al. (2010) J. Dairy Sci. 93:1596-1603; Ribeiro et al. (2013) J. Dairy Sci. 96:5682-5697

## Calcium Homeostasis in Dairy Cows During the Transition Period

Serum Ca concentration in dairy cows = 9-10 mg/dL

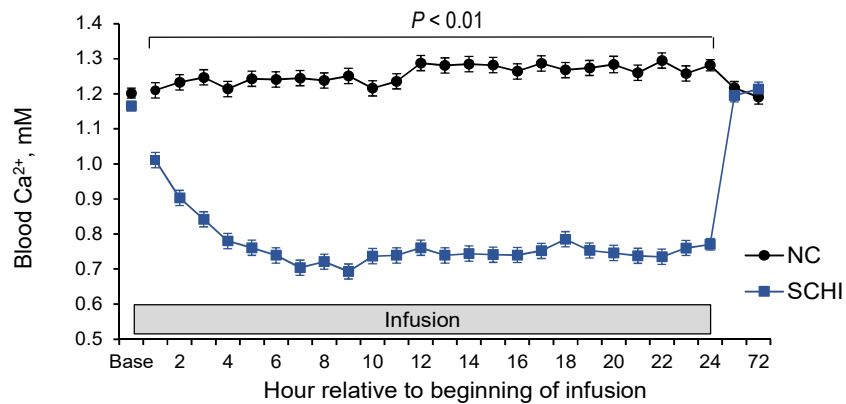
Total blood Ca pool = 2-4 g

Ca requirement colostrum = 10-12 times blood pool

Ca requirement peak milk = 20-30 times blood pool

Horst et al. (2005) *J. Mammary Gland. Biol. Neoplasia* 10:141-156

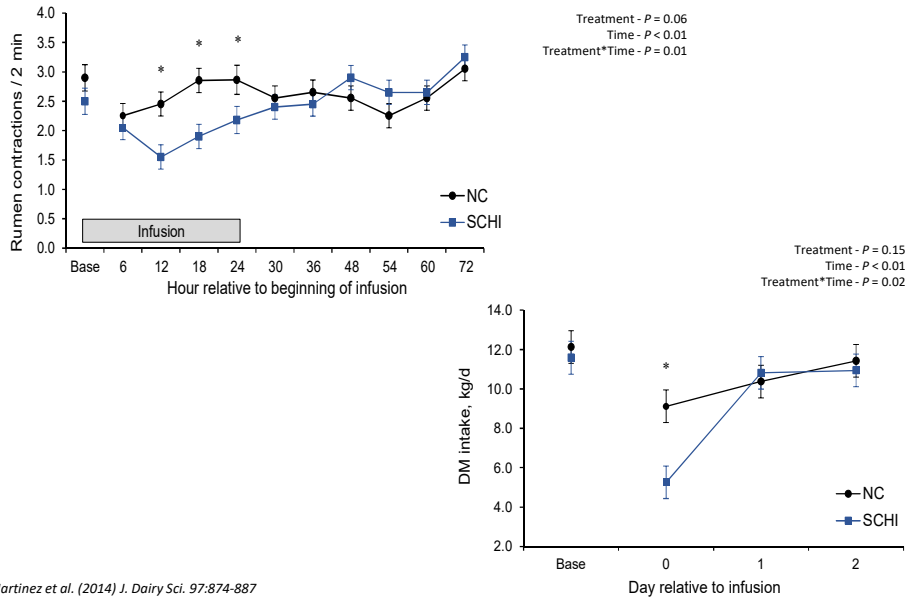
## Importance of Calcium for Biological Processes



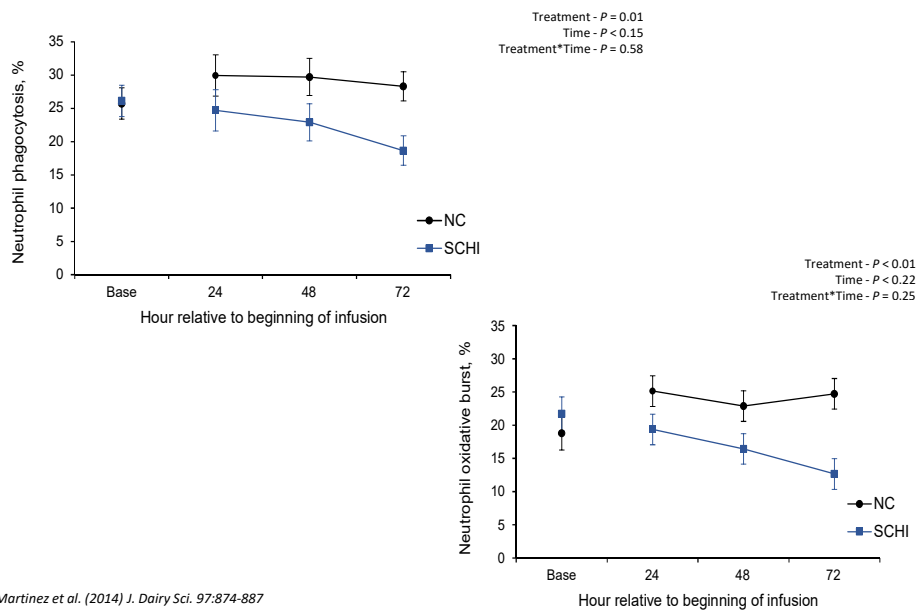
Treatment -  $P < 0.01$   
Time -  $P < 0.01$   
Treatment\*Time -  $P < 0.01$

Martinez et al. (2014) *J. Dairy Sci.* 97:874-887

## Importance of Calcium for Biological Processes



## Importance of Calcium for Biological Processes



## Importance of Calcium for Biological Processes

### Measured during week 1 postpartum

✓ Ca  $\leq$  8.4 mg/dL ::: ↓ 2.6 kg at first test day

### Measured during week 2 postpartum

✓ Ca  $\leq$  8.4 mg/dL ::: ↓ 4.8 kg at first test day

↓ 2.6 kg/d across DHIA tests 1 to 4

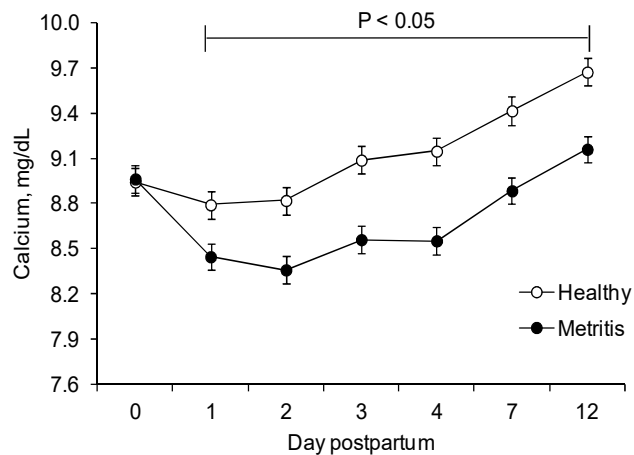
### Measured during week 3 postpartum

✓ Ca  $\leq$  8.4 mg/dL ::: ↓ 7.1 kg at first test day

↓ 3.5 kg/d across DHIA tests 1 to 4

*Chapinal et al. (2012) J. Dairy Sci. 95:1301-1309*

## Association Between Hypocalcemia and Uterine Health



*Martinez et al. (2012) J. Dairy Sci. 95:7158-7172*

## Association Between Hypocalcemia and Uterine Health

Ca status	Low-risk group	
	Normocalcemia	SCH
Metritis, <sup>3,4,5</sup> % (no./no.)	14.3 (4/28)	40.7 (11/27)
Puerperal metritis, <sup>4,6</sup> % (no./no.)	0.0 (0/28)	29.6 (8/27)

Ca status	High-risk group	
	Normocalcemia	SCH
Metritis, <sup>3,4,5</sup> % (no./no.)	20.0 (2/10)	77.8 (35/45)
Puerperal metritis, <sup>4,6</sup> % (no./no.)	10.0 (1/10)	53.5 (24/45)

Martinez et al. (2012) J. Dairy Sci. 95:7158-7172

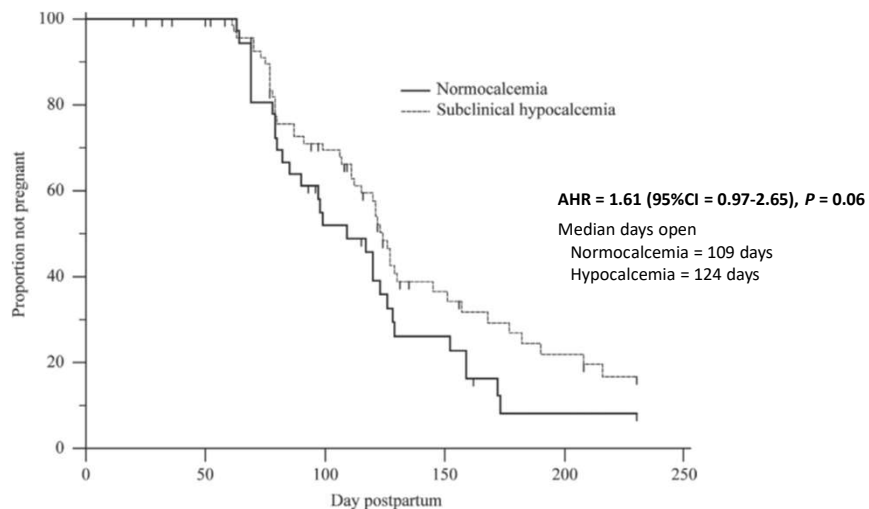
### Population-Attributable Risk

\* Reduction in metritis incidence if cows did not have SCH

**Metritis = 66.6%**

**Puerperal metritis = 91.2%**

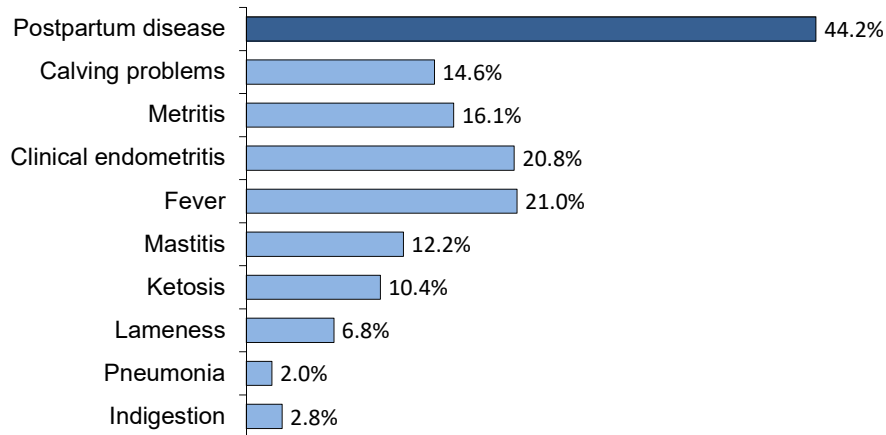
## Association Between Hypocalcemia and Uterine Health



Martinez et al. (2012) J. Dairy Sci. 95:7158-7172

## Occurrence of Diseases During the First 60 DIM

5,719 dairy cows (8 studies in 7 dairies in the US)



Santos et al. (2010) Soc. Reprod. Fertil. 67:387-403

## Effect of Disease on Fertility Outcomes

	P/AI d 60, % (AOR – 95% CI)		Pregnancy loss, % (AOR – 95% CI)	
<b>Health status</b>				
Healthy	51.4	Ref.	8.9	Ref.
1 case of disease	43.3**	0.79 (0.69 - 0.91)	13.9***	1.73 (1.25 - 2.39)
> 1 cases of disease	34.7***	0.57 (0.48 - 0.69)	15.8***	2.08 (1.36 - 3.17)
<b>Type of disease</b>				
Calving problems	40.3***	0.75 (0.63 - 0.88)	15.9**	1.67 (1.16 - 2.40)
Metritis	37.8***	0.66 (0.56 - 0.78)	11.3	1.01 (0.71 - 1.60)
Clinical endometritis	38.7***	0.62 (0.52 - 0.74)	15.1*	1.55 (1.04 - 2.32)
Fever postpartum	39.8***	0.60 (0.48 - 0.65)	18.0**	2.00 (1.24 - 3.14)
Mastitis	39.4	0.84 (0.64 - 1.10)	19.8***	2.62 (1.48 - 4.64)
Clinical ketosis	28.8***	0.50 (0.36 - 0.68)	14.6	1.64 (0.75 - 3.59)
Lameness	33.3***	0.57 (0.41 - 0.78)	26.4**	2.67 (1.38 - 5.12)
Pneumonia	32.4	0.63 (0.32 - 1.27)	16.7	1.87 (0.40 - 8.69)
Indigestion	36.7	0.78 (0.46 - 1.34)	15.8	1.81 (0.52 - 6.32)

\*  $P < 0.05$ , \*\*  $P < 0.01$ , \*\*\*  $P < 0.001$

Santos et al. (2010) Soc. Reprod. Fertil. 67:387-403

## Effect of Vulvovaginal Laceration at Calving

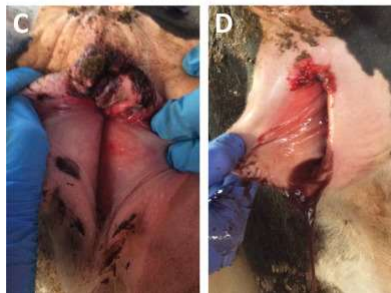
### Vulvovaginal Laceration Score (VLS)

**VLS = 0**  
No laceration



**VLS = 1**  
Laceration < 2 cm  
(dorsal commissure)

**VLS = 2**  
Laceration ≥ 2 cm  
(dorsal commissure)



**VLS = 2**  
Laceration ≥ 2 cm  
(dorsal commissure)  
with VD = 5

*Veira-Neto et al. (2016)  
J. Dairy Sci. 99:4629-4637*

## Effect of Vulvovaginal Laceration at Calving

### Increased incidence of metritis

- ✓ VLS 0 = 42.4%
- ✓ VLS 1 = 52.0% (OR = 1.5,  $P = 0.10$ )
- ✓ VLS 2 = 69.1% (OR = 2.6,  $P < 0.001$ )

### Increased incidence of purulent vaginal discharge at 32 DIM

- ✓ VLS 0 = 43.1%
- ✓ VLS 1 = 46.6% (OR = 1.3,  $P = 0.29$ )
- ✓ VLS 2 = 56.5% (OR = 1.7,  $P = 0.01$ )

### Reduced proportion of cyclic cows by 64 DIM

- ✓ VLS 0 = 86.8%
- ✓ VLS 1 = 81.0% (OR = 0.7,  $P = 0.21$ )
- ✓ VLS 2 = 70.0% (OR = 0.4,  $P = 0.001$ )

### Reduced P/AI after first insemination postpartum

- ✓ VLS 0 = 33.6%
- ✓ VLS 1 = 28.4% (OR = 0.7,  $P = 0.07$ )
- ✓ VLS 2 = 28.7% (OR = 0.6,  $P = 0.03$ )



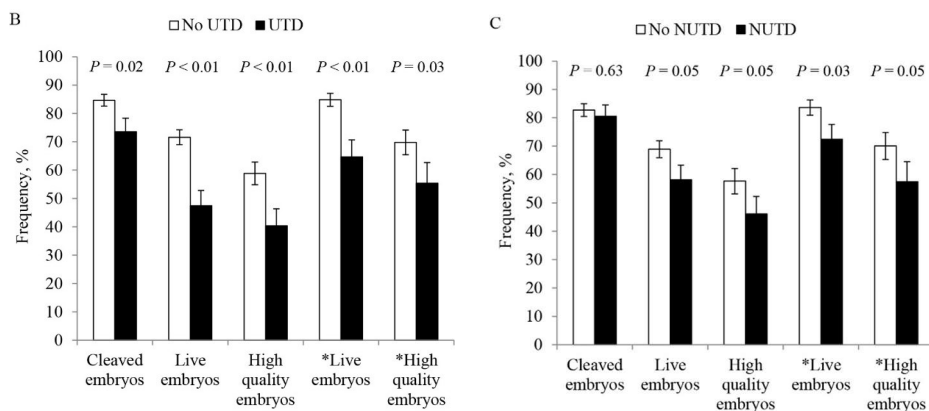
## Effect of Disease on Fertility Outcomes

	P/AI d 60, % (AOR – 95% CI)		Pregnancy loss, % (AOR – 95% CI)	
<b>Health status</b>				
Healthy	51.4	Ref.	8.9	Ref.
1 case of disease	43.3**	0.79 (0.69 - 0.91)	13.9***	1.73 (1.25 - 2.39)
> 1 cases of disease	34.7***	0.57 (0.48 - 0.69)	15.8***	2.08 (1.36 - 3.17)
<b>Type of disease</b>				
Calving problems	40.3***	0.75 (0.63 - 0.88)	15.9**	1.67 (1.16 - 2.40)
Metritis	37.8***	0.66 (0.56 - 0.78)	11.3	1.01 (0.71 - 1.60)
Clinical endometritis	38.7***	0.62 (0.52 - 0.74)	15.1*	1.55 (1.04 - 2.32)
Fever postpartum	39.8***	0.60 (0.48 - 0.65)	18.0**	2.00 (1.24 - 3.14)
Mastitis	39.4	0.84 (0.64 - 1.10)	19.8***	2.62 (1.48 - 4.64)
Clinical ketosis	28.8***	0.50 (0.36 - 0.68)	14.6	1.64 (0.75 - 3.59)
Lameness	33.3***	0.57 (0.41 - 0.78)	26.4**	2.67 (1.38 - 5.12)
Pneumonia	32.4	0.63 (0.32 - 1.27)	16.7	1.87 (0.40 - 8.69)
Indigestion	36.7	0.78 (0.46 - 1.34)	15.8	1.81 (0.52 - 6.32)

\*  $P < 0.05$ , \*\*  $P < 0.01$ , \*\*\*  $P < 0.001$

Santos et al. (2010) Soc. Reprod. Fertil. 67:387-403

## Effect of Disease on Fertility Outcomes



Ribeiro et al. (2016) J. Dairy Sci. 99:2201-2220



## Conclusions

- ✓ Lactation and reproduction are not essential processes from a nutrient allocation standpoint
- ✓ Performance during lactation is largely affected
  - ✓ Metabolic status
  - ✓ Health disorders
- ✓ Optimum productive and reproductive efficiency requires adequate
  - ✓ Management of the transition period
  - ✓ Animal husbandry for maintenance of health
  - ✓ Nutrition and welfare

**Thank you**

**Rafael S. Bisinotto**  
rsbisinotto@ufl.edu



## NOTES

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## Feeding transition cows

Florida Dairy Production Conference

September 26, 2018, Gainesville



**Mike Hutjens**



**I ILLINOIS**  
College of Agricultural, Consumer  
& Environmental Sciences

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## Today's Program

- Focus on fresh cow feeding strategies
- KPI (Key Performance Indicators) of a successful transition program

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## Fresh Cow Rations

- Similar feed ingredients to the high group TMR
- Add functional fiber (3 to 4 lbs of long fiber as hay or 1 to 2 lbs of processed straw)
- Fresh cow additive package (yeast product, Rumensin, chromium, buffer, and organic trace minerals)
- Moving cows vs. stepping up nutrient levels (less fiber, more starch, RUP)
- Rumen fill factor to move fresh cows

## Examples of Fresh, Close-Up, and High Group Rations (Hoards Feeding Guide, 2018)

Item	Close Up Dry	Fresh Cow	Early Lactation
Dry Matter Intake (lb)	22	34	66
Milk Yield (lb/day)	None	77	120
Metabolizable Protein (lb/day)	8.0	13.8	11.6
NE-I (Mcal/lb DM)	0.60	0.65	0.73
NDF (%)	35	30	28
NFC (%)	34	35	38

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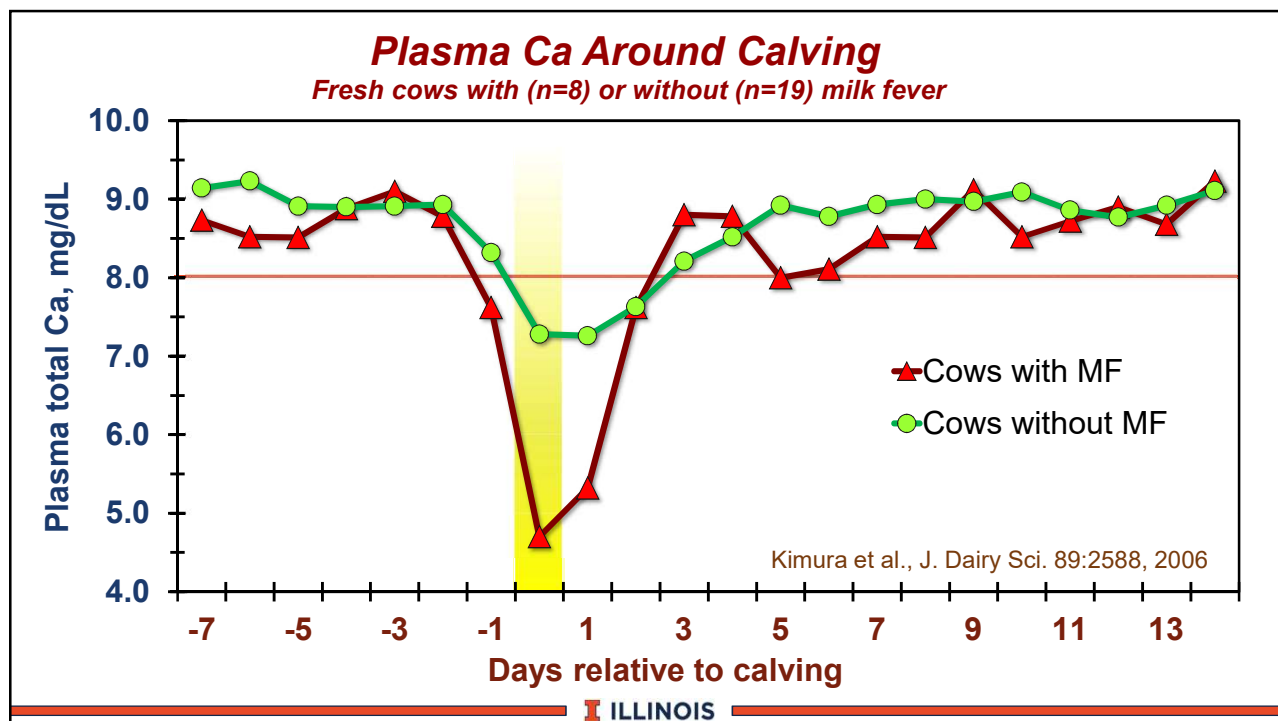
## University of Wisconsin



### Hypocalcemia

### Risks and Rewards

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## Effects of Subclinical Hypocalcemia

- Subclinical hypocalcemia was associated with:
  - increased risk for metritis (3.2X)
  - increased risk for post-partum fever (2.4X)
  - increased post-fresh BHBA (1.0 vs. 0.7 mmol/L)
  - longer median days open (124 vs. 109 days)
- Identified immune suppression associated with hypocalcemia
  - reduced neutrophil concentration
  - reduced percentage of neutrophils undergoing phagocytosis and oxidative bursts

*Martinez et al., J. Dairy Sci. 95:7158, 2012*

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## Tools to Reduce Hypocalcemia

- **Anionic product**
  - DCAD below zero (-50 to -100 meq/kg)
  - Urine pH of 5.5 to 6.0 (Holstein); 5.0 to 5.5 (Jersey)
  - 150 to 180 grams of total calcium
- **Calcium supplementation (bolus or paste)**
  - 50 to 60 grams per treatment
  - Calcium chloride, sulfate, or propionate
  - At calve and 12/24 hours later or as needed



## DCAD Guidelines

- SoyChlor, BioChlor, and Aminate (2nd generation); avoid ammonium salts
- Full acidification (pH < 6—Holstein; <5.5 Jersey)
- 150 to 180 grams of calcium (50+ grams as inorganic calcium sourced)
- Not needed for heifers
- Test feeds for sodium, potassium, chlorine, and sulfur (wet chemistry)



## Strategies When Using Calcium Bolus(s)

- Older cows (3<sup>rd</sup> lactation cows)
- Cows that exhibit lameness (score 3 and higher)
- Heavy cows (3.5 BCS or higher)

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## Michigan State University



MICHIGAN STATE  
UNIVERSITY

## Adding Fatty Acids to Fresh Cow Rations

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## Experimental Design (Dr. Lock)

- Fresh cows were fed from day 0 to 21 days after calving
- Added 1.5 percent to the ration dry matter intake
- Percent of palmitic and oleic was evaluated
- All cows moved at day 22 to ration with no supplemental fatty acids (carry over effect continued for next 40 days)



## MSU Research Results

Item	Control	High Palmitic	Inter Palmitic	Low Palmitic
Palmitic (%)	None	80	70	60
Oleic (%)	None	10	20	30
Milk (lb/day)	102.4 <sup>a</sup>	106.9 <sup>b</sup>	107.4 <sup>b</sup>	109.3 <sup>b</sup>
DMI (lb/day)	44.7	45.5	46.0	48.0
Milk fat (lb/day)	4.18 <sup>c</sup>	4.73 <sup>d</sup>	4.58 <sup>d</sup>	4.60 <sup>d</sup>
NEFA (Meq/l)	0.72	0.84	0.75	0.67
Plasma insulin (ug/l)	0.26	0.27	0.31	0.31



# University of Illinois Methionine Research Summary



**Feed rumen protected  
methionine at:  
0.09% in DM Prefresh (30d)  
& 0.1% in DM Postfresh (60d)**

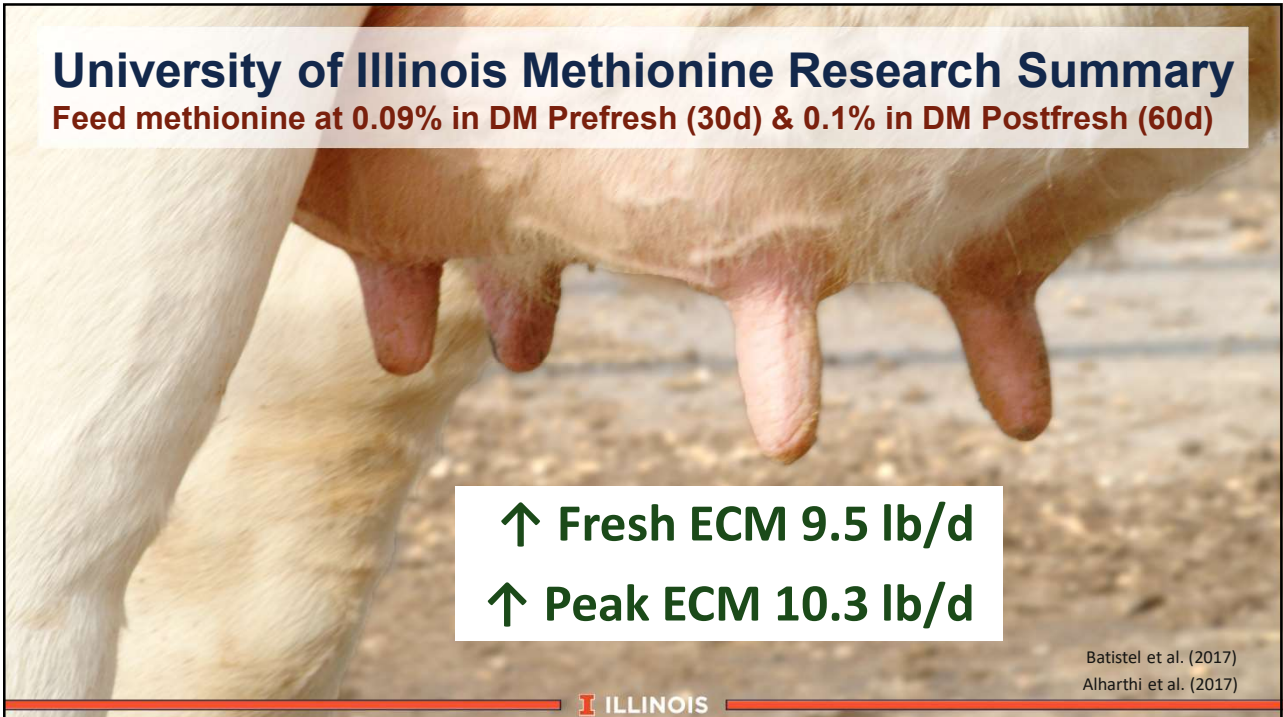
Batistel et al. (2017)

Alharthi et al. (2017)



## University of Illinois Methionine Research Summary

**Feed methionine at 0.09% in DM Prefresh (30d) & 0.1% in DM Postfresh (60d)**



**↑ Fresh ECM 9.5 lb/d**

**↑ Peak ECM 10.3 lb/d**

Batistel et al. (2017)

Alharthi et al. (2017)



## University of Illinois Methionine Research Summary

Feed methionine at 0.09% in DM Prefresh (30d) & 0.1% in DM Postfresh (60d)

- ↑ Prefresh DMI 2.6 lb/d
- ↑ Fresh DMI 3.5kg/d
- ↑ Peak DMI 3.3 lb/d

Batistel et al. (2017)  
Alharthi et al. (2017)

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## University of Illinois Methionine Research Summary

Feed methionine at 0.09% in DM Prefresh (30d) & 0.1% in DM Postfresh (60d)

- ↑ Liver Functionality Index
- ↑ Neutrophil Function
- ↓ Oxidative Stress
- ↓ Inflammation



Batistel et al. (2017)  
Alharthi et al. (2017)

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## University of Illinois Methionine Research Summary

Feed methionine at 0.09% in DM Prefresh (30d) & 0.1% in DM Postfresh (60d)

↑ Insulin (44%)  
↓ NEFA (25%)

Batistel et al. (2017)  
Alharthi et al. (2017)

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## University of Illinois Methionine Research Summary

Feed methionine at 0.09% in DM Prefresh (30d) & 0.1% in DM Postfresh (60d)

8543

↑ 42d Weaning Wt 11 lb  
↑ 63d Post-Weaning Wt 13.2 lb

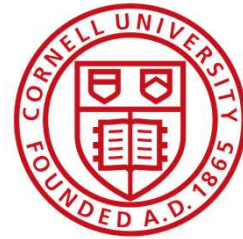
Batistel et al. (2017)  
Alharthi et al. (2017)

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# University of Wisconsin Cornell University



## Energy Balance and Subclinical Ketosis Risks and Rewards



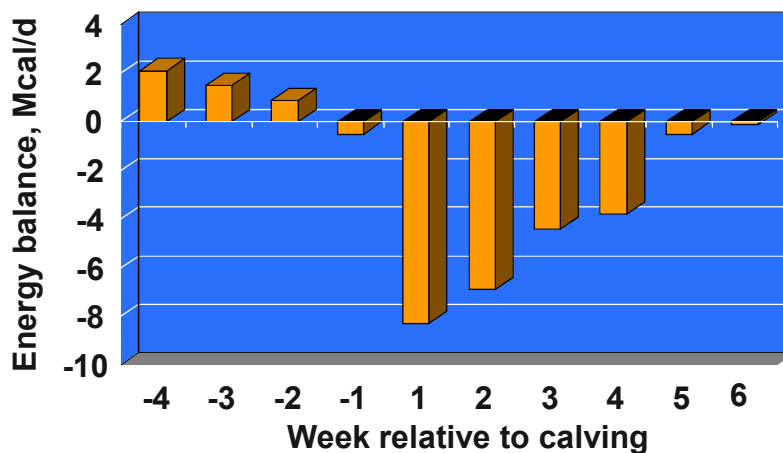
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## Negative Energy Balance

- Negative energy balance (NEB) is when the sum of the energy needs is greater than the amount of energy supplied to the cow.
- Cows in NEB make up the difference between energy needs and energy required by mobilizing body reserves (losing weight and body condition).

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## Typical Energy Balance for Transition and Early Lactation Dairy Cows



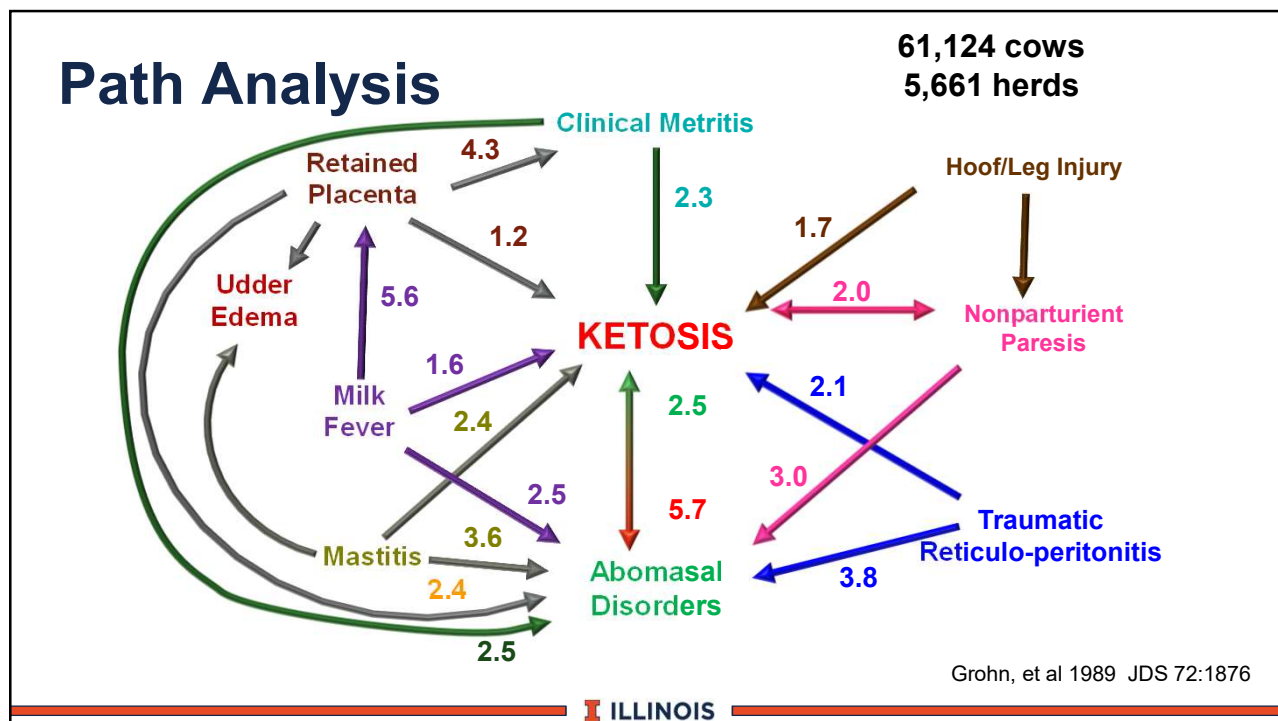
adapted from Putnam, 1998

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## Impact of BHBA on Cows

- Estimated 30% of cows experience ketosis
- Impact on milk yield and reproductive success are important
- Subclinical ketosis is  $> 1.2$  mmol/liter
- Can use Precision Xtra system cow side / DHI monitoring
- Check cows from 3 to 16 days in milk
- Drench with propylene glycol

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## Subclinical Ketosis (Fourdraine, AgSource)

- 3400 herds and 215,000 cows over three years
- Milk KetoMonitor test at 5 to 20 days postpartum
- If 1<sup>st</sup> lactation cow have ketosis, 22% chance this cow may have ketosis in the next lactation
- If older cows have ketosis, 45% chance she may be ketosis in her next lactation

## Impact of Ketosis (Fourdraine, AgSource)

- **Lower conception rate**
  - 6% in 1<sup>st</sup> lactation cows/heifers
  - 2% in older cows
- **Higher culling rate**
  - 6% in heifers
  - 5% in older cows
- **Cost of ketosis per case**
  - \$375 for 1<sup>st</sup> lactation cows/heifers
  - \$256 for older cows



## Ketosis incidence observed and measured

Location	# of cows	Milk, lbs/d	Ketosis observed, %	Ketosis measured*, %
NY	1,890	92.0	13.2	41.3
NY	1,827	92.0	14.9	27.3
WI	2,794	86.7	4.2	40.7
WI	4,106	77.0	35.2	57.2

Overall measured ketosis = 46%

\* Cows with BHBA > 1.2 mmol/L in at least one test (Precision –Xtra meter)

Highest incidence at 5 DIM



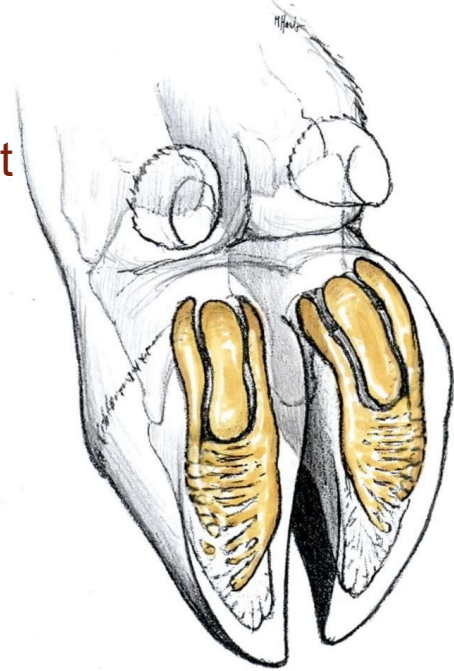
Oetzel, 2012: Hoards Dairyman webinar series, Feb. 13 2012



## Digital Cushion in Cows

- Cushions contain a higher amount of fat in mature cows compared to heifers
- Fat content is softer - contains a larger amount of MUFA (mono-unsaturated fat)

Ch. J. Lischer and P. Ossent,  
12th International Lameness Symposium,  
Orlando, FL, 2002.



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## Impact of Changing Body Condition Score

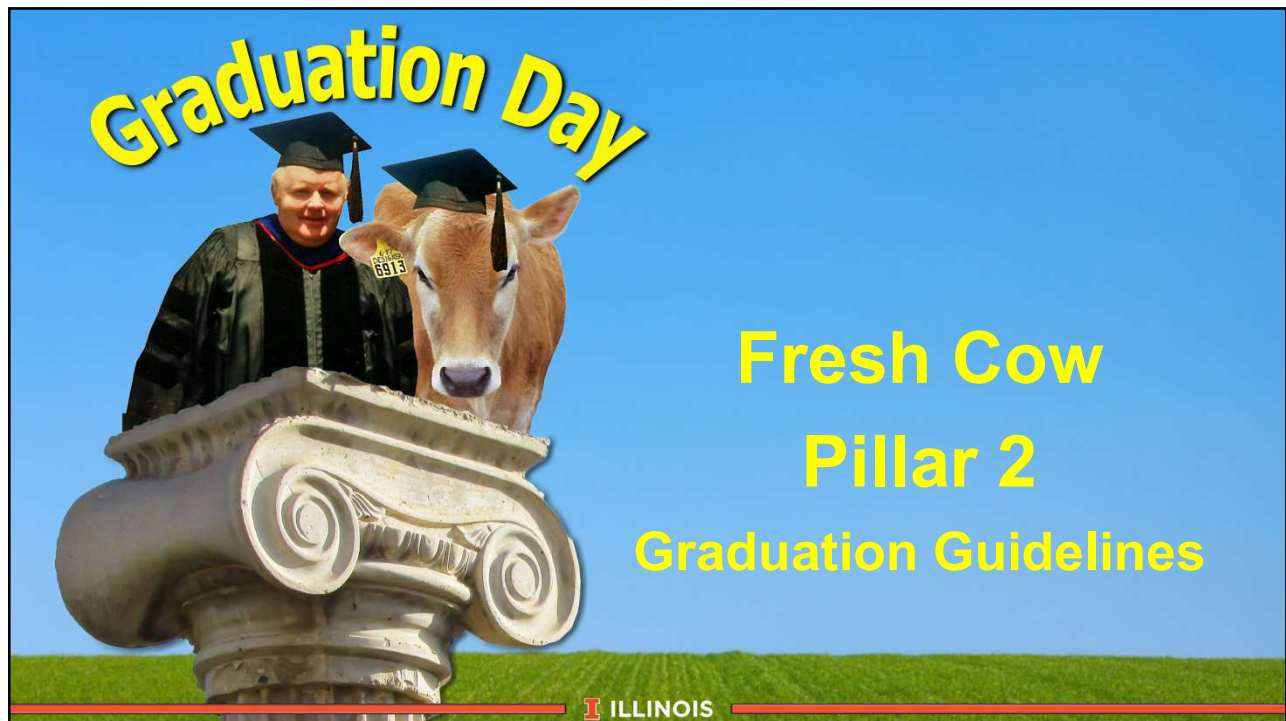
- Digital cushion thickness (DCT) provides cushion to the hoof structure.
- Cows with the highest DCT had 15% lower lameness scores compared to lowest DCT scored cows.
- DCT continues to drop after calving with the lowest level at 120 days after calving
- Target: Avoid dropping more than 0.5 BCS after calving (reflects dry matter intake and environment)

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## Indicators of Energy Balance

- Change in body condition score (BCS)
  - Drop of  $> 0.75$  BCS in 60 days
- Non-esterified fatty acids (NEFAs)
  - Levels over 1000 mg/dl
- Fat test in early lactation
  - Milk fat tests over 4.5 (Holstein) or  $> 1.4$  ratio of milk fat to true milk protein

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## National Jersey Survey of High Herds

Do you have a fresh cow group? (n=38)

Yes 47% No 53%

How days are fresh cows kept in the fresh group?  
(n=17)

Average: 30.7

Max: 100

Min: 10

SD: 24.1



## Jersey Study: Determining when fresh cows are ready to move to the high group. (n=26)

- 54% Days in milk
- 31% Cows general appearance
- 31% Other
- 23% Whenever there is a group of cows to move
- 19% Milk production**
- 8% Feed intake**
- 4% Body temperature**
- 4% Rumination activity**



## Determining Days In the Fresh Cow Pen

- The range varies from 3 to 45 days.
- The factors reported for moving fresh cows include the need for space, days in milk, milk yield, and health status.
- Minimum of 10 days to monitor health
- Move the cow when health to allow intake of the high cow ration

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## FATMUD Tools

*Dr. Dick Wallace Approach*

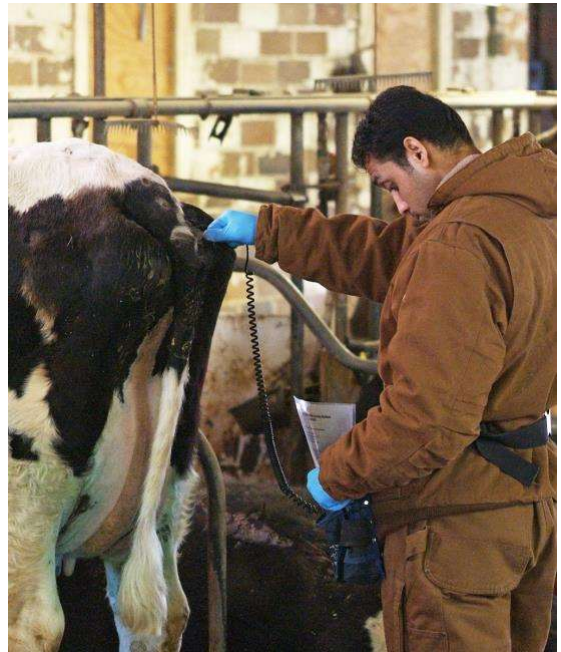
**F**eed

**A**ttitude

**T**emperature

**M**anure

**U**terine **D**ischarge



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# Feed



## Monitor feed intake

### Scoring:

1. Off feed
2. Decreased or declining feed intake
3. Stable intake or good appetite
4. Increasing intake or excellent appetite

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# Attitude

Visually observe cow; eyes, ears, movements

### Scoring:

1. Downer; reluctant to rise
2. Depressed; sunken eyes, droopy, slow
3. Slightly off; just don't look quite right
4. Bright and alert

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# Temperature

- Record rectal temperature with digital thermometer
- Evaluate trend from day to day and between other cows in barn or pen
- Action point:
  - Summer >104.0 for two or more days
  - Winter >103.0 for two or more days

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# Manure

Observe feces in gutter, behind cow at lock-up, or passed during exam

- |                |  |
|----------------|--|
| <b>Score 1</b> | <b>Thin, fluid, arcs, green</b><br>Example: Sick cow, off feed, cows on pasture                              |
| <b>Score 2</b> | <b>Loose, splatters, little form</b><br>Example: Fresh cow, cows on pasture                                  |
| <b>Score 3</b> | <b>Stacks up 1 to 1 1/2 inches, dimples, 2 to 4 concentric rings, sticks to boot</b><br>Example: Recommended |
| <b>Score 4</b> | <b>Stacks up 2 to 3 inches, dry</b><br>Example: Dry cow, low protein, high fiber                             |
| <b>Score 5</b> | <b>Stacks up over 3 inches</b><br>Example: All forage, sick cow  |

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# Uterine Discharge

Check tail or stall for uterine discharge

Scoring:

1. Fluid, foul smelling; brown, red to yellow
2. Thickened mucous, foul odor
3. Thick white discharge, minimal odor
4. Thick, gelatinous, no odor; dark red to clear
- N. None observed



## Additional Monitoring Tools

- Rumination monitoring (> 450 minutes per day)
- Mastitis status  
(CMT number after clearing colostrum)
- Milk yield increase / change  
(an indication of health)
- Blood or milk ketone levels

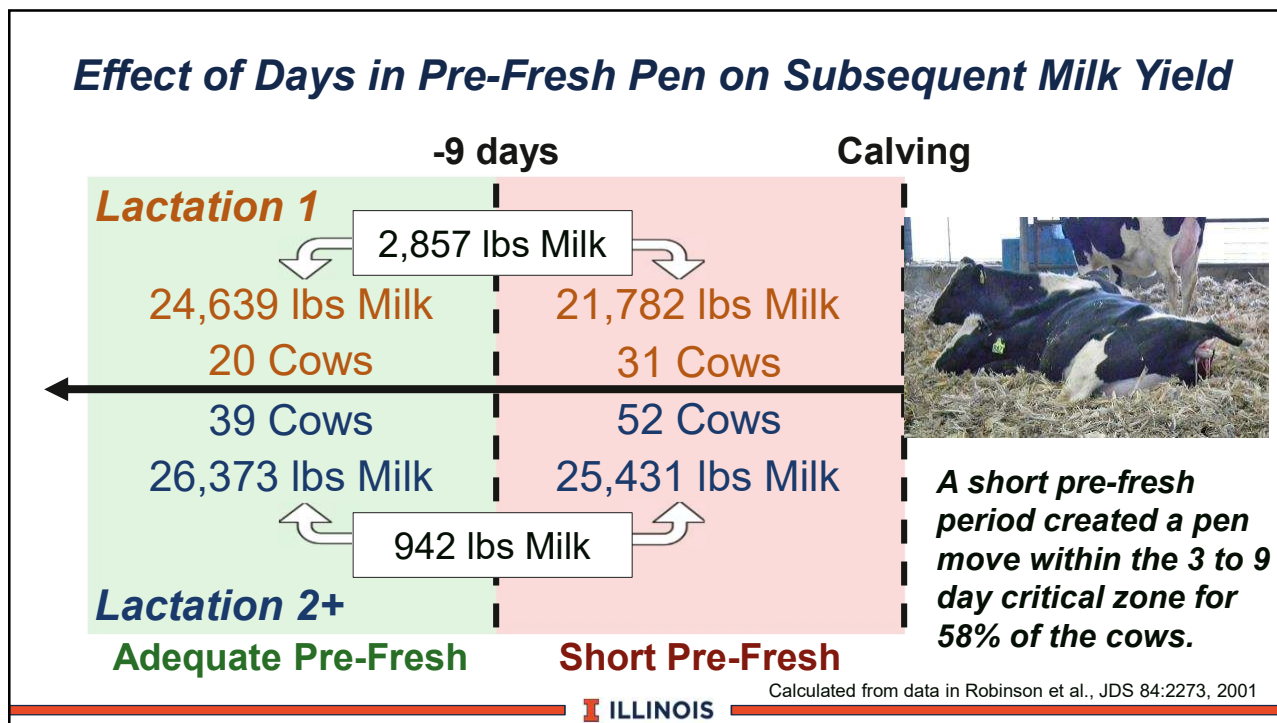
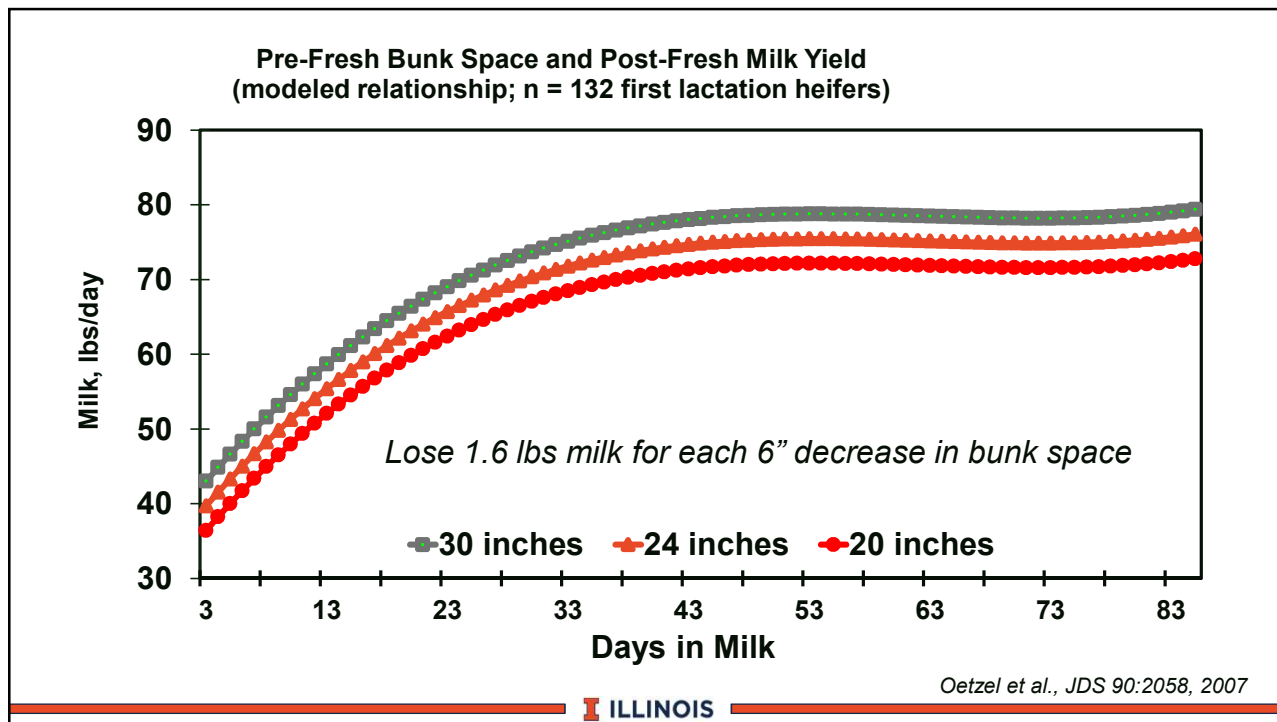




## Factors To Consider

- Heifer grouping (prepartum and postpartum)
- Bunk space(30 inches for Holsteins)
- Cows per stall (less than 90 percent)
- Sand freestall (gold standard)
- Stress factors





## Reducing Stress (Dr. Drackley)

- <90% stocking rate in close-up pen
- Training (lock-ups and waterers)
- Avoid excessive pen movement
- Separate cows and heifers
- Avoid drastic ration changes (10%)
- Minimize feed sorting and selection
- Manage heat stress
- Three feet of bunk space

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## Hutjens KPI

**Key  
Performance  
Indicates  
For Transition Cows**



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## **KPI #1**

**Number of culled cows before 60 days  
in milk:**

**1<sup>st</sup> lactation cow < 4%**

**Cows < 7%**



## **KPI #2**

**Dry matter intake in close up pens**

**>30 lb in mature cow pen**

**> 28 lb in mix pen**

**> 25 lb in springing heifer pen**



## KPI #3

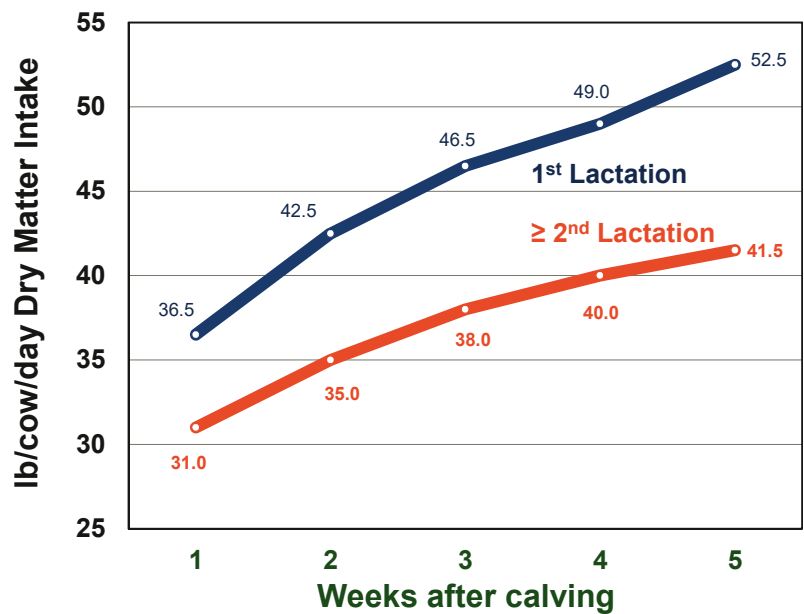
### Metabolic disorders goals

Milk fever	< 3%
Ketosis	< 2%
DA	< 5%
Retained placenta	< 8%

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## KPI #4

### Meeting dry matter intake goals after calving



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## KPI #5

### Strategic Use of Additives

Yeast culture (20 to 120 grams)	YES
Propylene glycol (300 to 500 ml)	YES
Calcium propionate (1/3 lb)	YES
Rumensin	YES
Anionic products (- 50meq/kg)	AS NEEDED
Protected choline (15 grams)	AS NEEDED
Niacin (protected)	AS NEEDED
Direct feed microbes	WATCH LIST

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## KPI #6

### Drench Strategies

- 1. Which cows ?**  
*treat/prevent/parity*
- 2. Which product?**  
*calcium and glucose precursors*
- 3. How much water?**  
*10+ gallons*

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## KPI #7

### Solid Trace Mineral Program

Close Up Dry Cows	
Trace Mineral	mg/cow/day
Chromium	6 to 8
Cobalt	2
Copper	200
Iodine	12
Iron	500 (varies)
Manganese	800
Selenium	3 to 4
Zinc	800

*part / all from organic sources*

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## Take Home Messages

- Need a fresh cow approach
- Develop early warning system
- Detect **little** problems before they become **BIG** problems
- Treat timely and appropriately
- Reduce the number of cows that leave the herd in early lactation
- Keep profitable cows profitable

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## NOTES

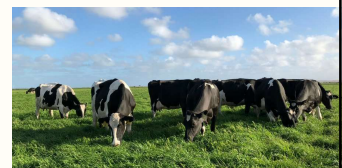
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# Forage Options for Dairy Farms in the Southeast



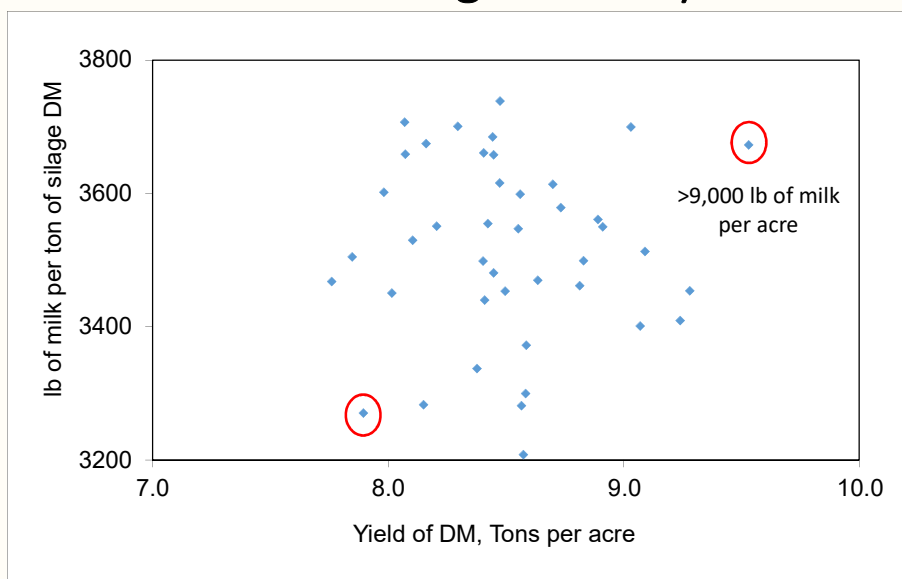
## Introduction

- 123,000 dairy cows producing 2.34 billion lb of milk per year in FL representing more than US\$ 700 million annually
- Feeding costs are among the highest costs in milk production
- Forages with superior productivity and quality can reduce feeding costs





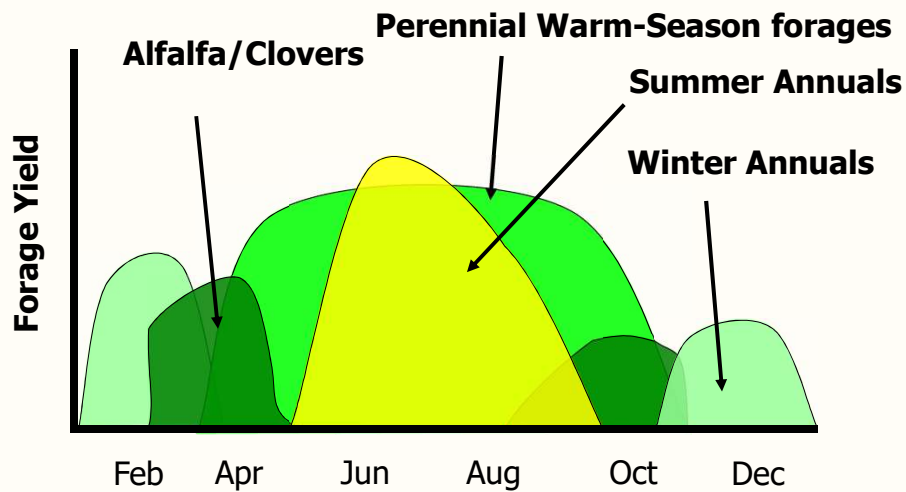
## Milk productivity per ton of silage DM Pick the right variety



## Introduction

- Assuming a dairy cow with 1,500 lb, intake 4% BW, 35% forage in the diet
- This represents 21 lb DM of forage intake
- If we increase forage TDN from 55 to 65%, this would represent 2.1 lb of extra TDN, enough to produce an extra 7.4 lb milk/d (or 2,220 lb during the lactation), assuming no change in intake
- Multiply this by the number of lactating cows in your herd... This might represent the profit...

## Forage Distribution in the Southeast



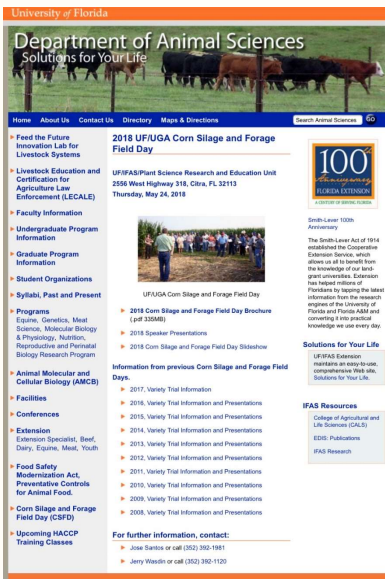
Source: D. Harmon

## Introduction

- Information from research is important
- Implement the changes in the dairy
- Record keeping is essential not only in the cow herd, but also in the field crops
- Measure the yield and test forage quality!!!

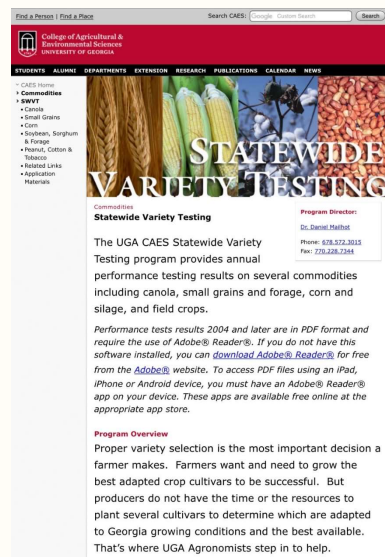


**Make sure you take advantage of the excellent information available at the website with data from the UF/UGA Corn Silage and Forage Field Day**



[http://animal.ifas.ufl.edu/corn\\_silage\\_forage\\_field\\_day\\_extension/2017/index.shtml](http://animal.ifas.ufl.edu/corn_silage_forage_field_day_extension/2017/index.shtml)

**Make sure you also take advantage of the information available at the UGA with data from different variety trials of summer annuals and cool-season forages**



<http://www.swvt.uga.edu/>

# Forage Options

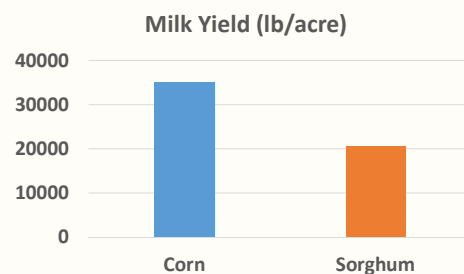
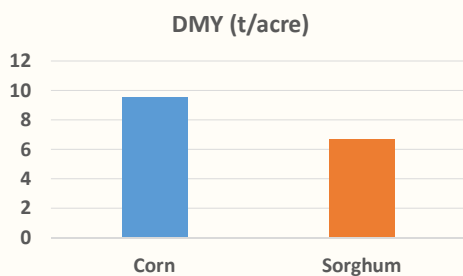


## The “King” Corn



✓ Hard to beat in the spring planting: high productivity and good nutritive value

✓ 2017 FL test average: 8.6 t DM/acre and 71.9% TDN, 7.3% CP, 39.6% NDF, 53.9% NDF-dgy, 36.2% starch

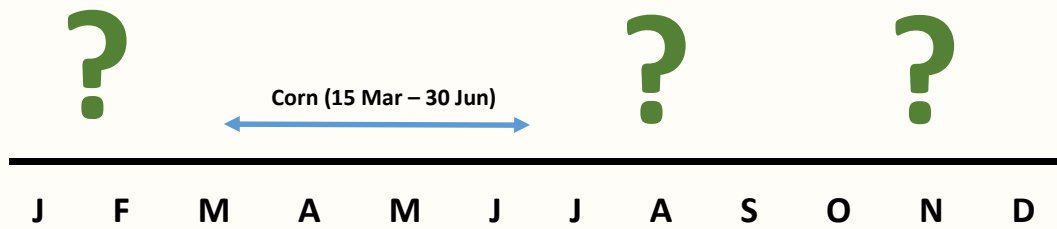


Top-varieties of corn and sorghum – FL 2017 Variety test

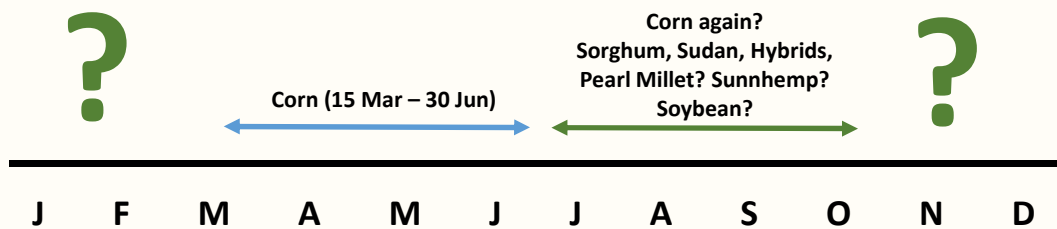
# The "King" Corn



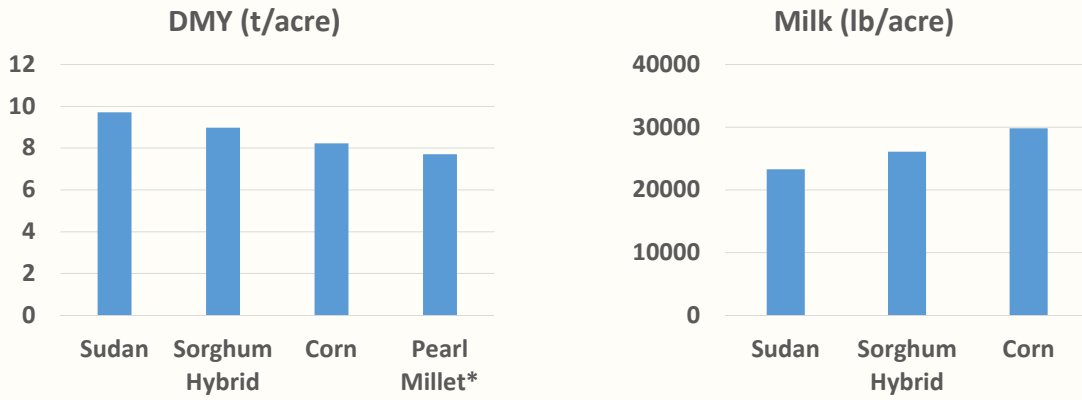
How about the other 260 days of the year?



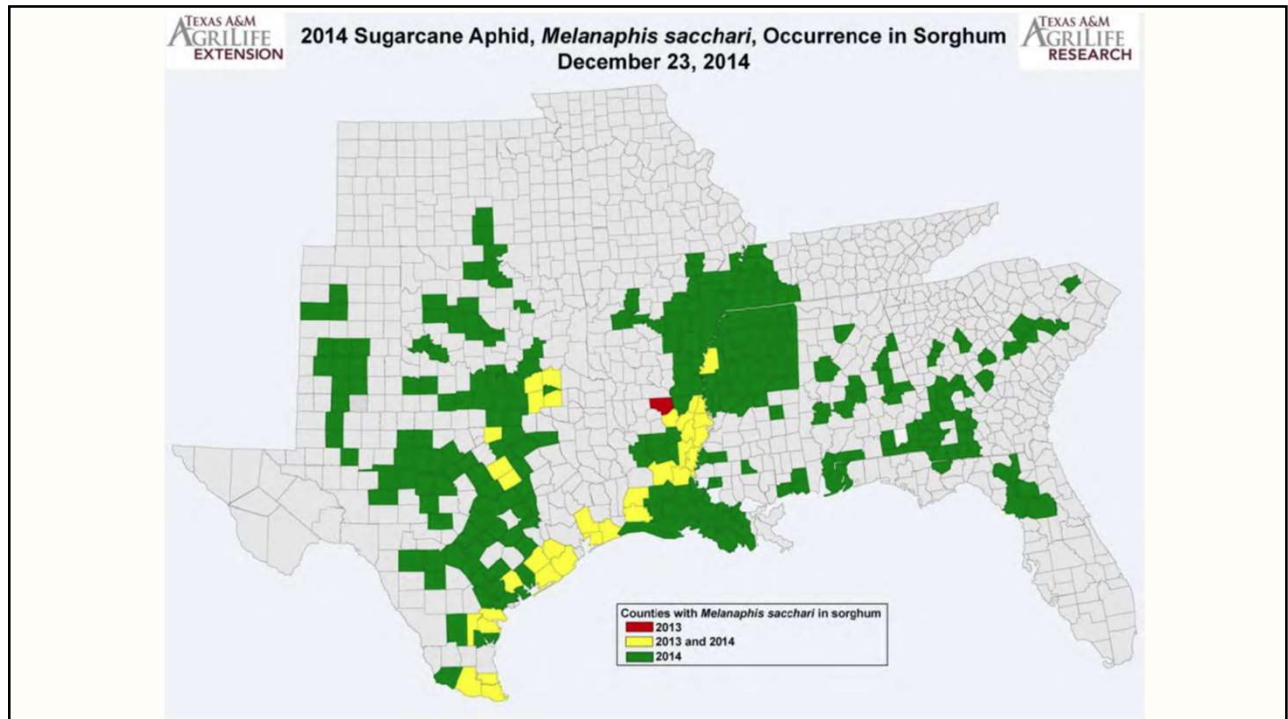
# The "King" Corn



# Summer Planting Options



Top varieties within each group from 2015 UF Corn Silage and Forage Field Day; Pearl Millet data from UGA trial in Tifton

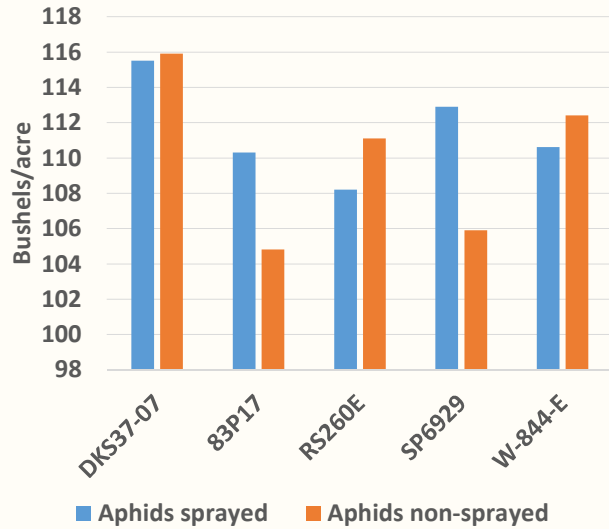


# Sugarcane aphids

- Sugarcane aphids might be a problem for sorghum and hybrids
- Resistant varieties coming to the market



Resistance of sorghum hybrids to sugarcane aphids



Source: Brown (2016); LSU Ag Center (avg. yield across 3 locations in LA)

Sugarcane aphid-tolerant sorghum planted at UF IFAS NFREC in Marianna, FL August-2018



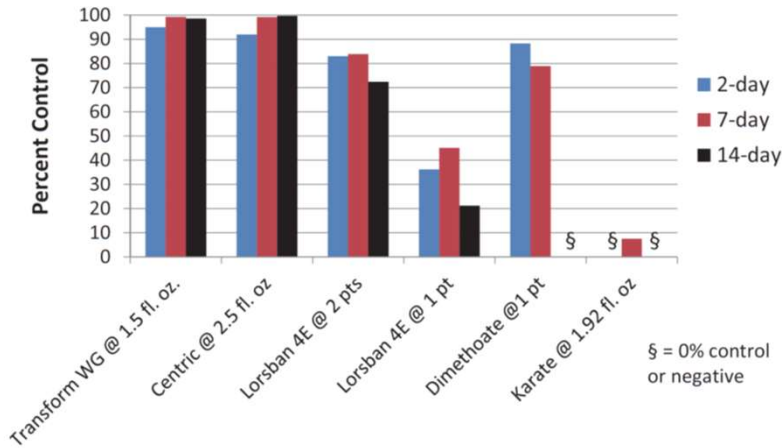
Experimental line not available in the market (ADV XFO33)

Losses can be high



[http://animal.ifas.ufl.edu/corn\\_silage\\_forage\\_field\\_day\\_extension/2016/presentations/buntin.pdf](http://animal.ifas.ufl.edu/corn_silage_forage_field_day_extension/2016/presentations/buntin.pdf)

## Insecticide Control of Sugarcane Aphid Control on Grain Sorghum, Marion County, GA 2014



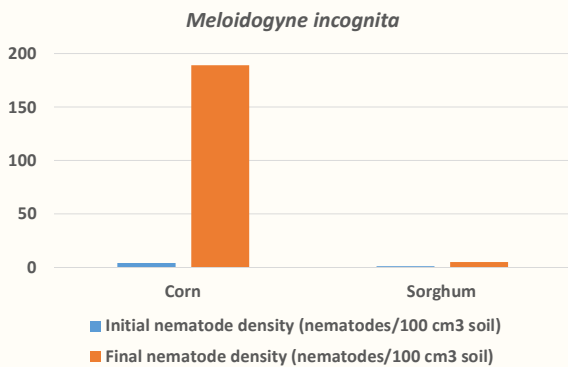
### Transform WG

- Rate: 0.75 – 1.5 oz
- Max per crop: 3 oz per acre and 2 appl. per crop
- 14 d for grain; 7 d for grazing, forage, and hay

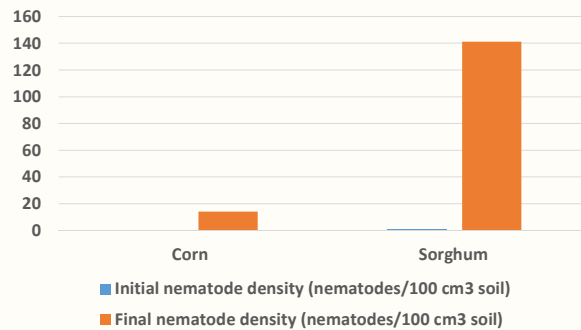
[http://animal.ifas.ufl.edu/corn\\_silage\\_forage\\_field\\_day\\_extension/2016/presentations/buntin.pdf](http://animal.ifas.ufl.edu/corn_silage_forage_field_day_extension/2016/presentations/buntin.pdf)

## The value of crop-rotation

**Avoid crop rotation with other grass species**



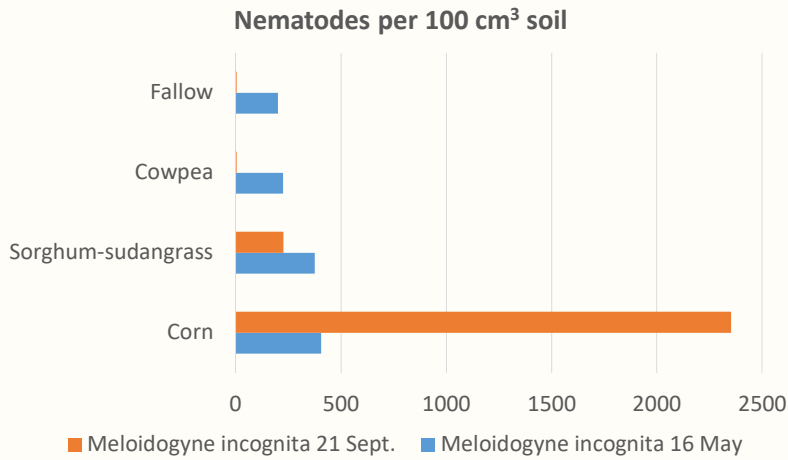
Gallaher et al. (1991)



Gallaher et al. (1991)



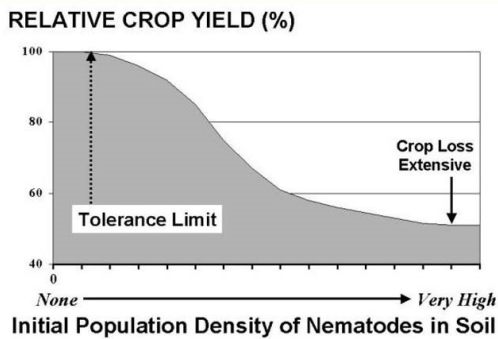
# The value of crop-rotation



Adapted from McSorley and Dickson (1995)

# Yield losses caused by nematodes

Check EDIS ENY-001 with excellent information on how nematodes affect corn production in Florida  
<http://edis.ifas.ufl.edu/pdffiles/NG/NG01400.pdf>



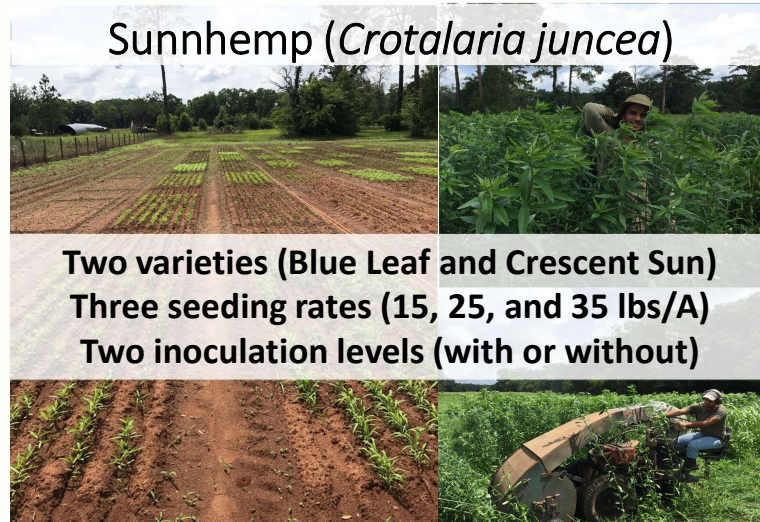
Noling (2016)



A corn field with patchy stunting and reduced stand from sting nematode. Photo credit: T. Jackson-Ziems, UNL.

## Other non-grass options for crop-rotation

- Summer annuals



## Sunnhemp

Biomass productivity, nutritive value and biological N<sub>2</sub>-fixation (BNF) of sunnhemp cultivars in Marianna, FL

Variety	Herbage Accumulation (lb DM/acre)	IVOMD (%)	CP (%)	%Ndfa	BNF (kg N/ha)
Crescent Sun	2820 a	56.6 a	19.1 a	40 b	39 a
Blue Leaf	876 b	57.5 a	20.0 a	52 a	15 b
SE	218	1.5	0.6	4	4

LSMEANS followed by similar letter within the same column do not differ by PDIFF procedure adjusted by Tukey (P > 0.05). IVOMD = In vitro organic matter digestibility; CP = crude protein; %Ndfa = percentage of N derived from atmosphere; BNF = biological N fixation.

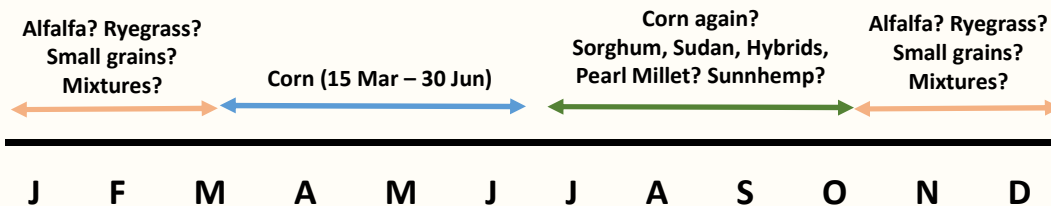


# Soybean



- Optimum planting dates range from late April until mid-June
- It may be planted through July into early August with narrow rows (10-20 inches) and irrigation
- Later maturing varieties should be planted if planted late
- Excellent information available at <http://edis.ifas.ufl.edu/ag185>
- Check last variety updates for late-planted soybean (planted in 3 August and harvested in 30 Nov) at <http://www.swvt.uga.edu/2017/SYSR17/AP103-9-sy-ULP.pdf>
- Best variety for late planting in Midville (GA) and Attapulgus (GA) was S58-Z4 from Syngenta

# The “King” Corn



## Other non-grass options for crop-rotation

- Alfalfa or alfalfa/bermudagrass mixture



Bulldog 805 in High Springs, FL (2015)



Alfalfa hay field in Bascom, FL



Alfalfa plots in Marianna, FL (2015)



## Corn – Sorghum – Alfalfa in the Fall (1-2 yr)

On-farm data from Jackson County, FL, 2014  
Irrigated alfalfa

Cultivar	Average/cut (lb/acre)	Cumulative yield (lb/acre/yr)
ABT 805 Bulldog	1352	10817
Ameristand 803 T	1636	13089
WL Research 535 HQ	1594	12751
WL Research 550 RR	1742	13935
WL Research 656 HQ	1782	14256
WL Research 660 RR	1639	13114
WL Research 662 HQ RR	1799	14390



## Alfalfa stands after two years in Marianna, FL Picture taken in August 27<sup>th</sup>, 2015



AmeriStand 855T RR  
2" harvest

FL 77  
2" harvest

AmeriStand 915TS RR  
2" harvest

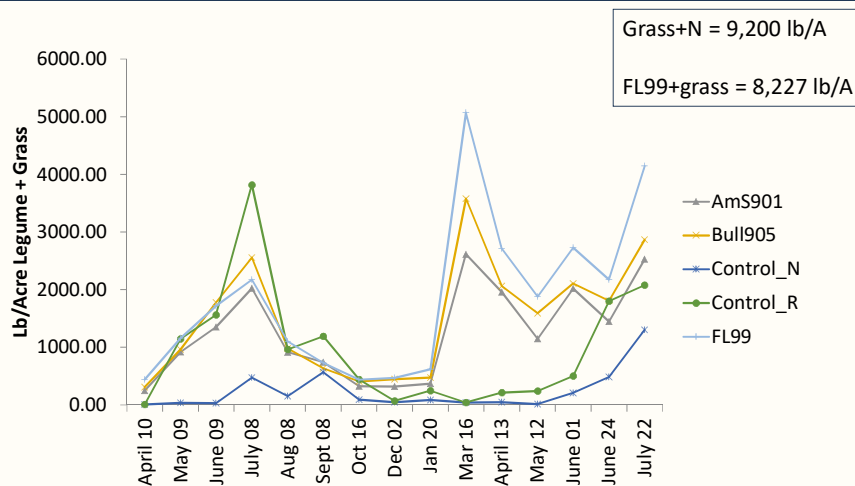


AmeriStand 901TS  
2" harvest

Bulldog 805  
2" harvest

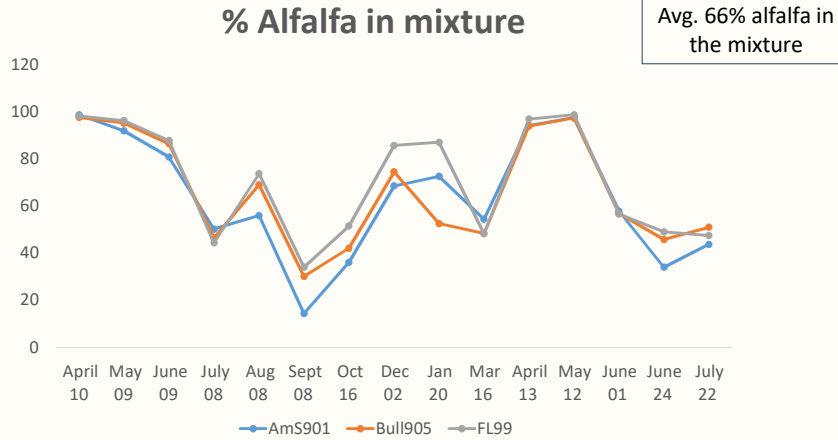
FL 99  
2" harvest

## Alfalfa and grass mixtures



Total yield in Alfalfa/bermudagrass mixtures and controls (+/- N); Citra, 2014-2015.  
Source: Dr. Patricio Munoz, UF/IFAS

## Alfalfa and grass mixtures



Percentage of alfalfa in alfalfa/bermudagrass mixtures; Citra, 2014-2015.  
 Source: Dr. Patricio Munoz, UF/IFAS

## Alfalfa and grass mixtures

- Hay, Haylage, or grazing Alfalfa-bermudagrass are possible options

**Bulldog 505 Alfalfa on Alicia bermudagrass**

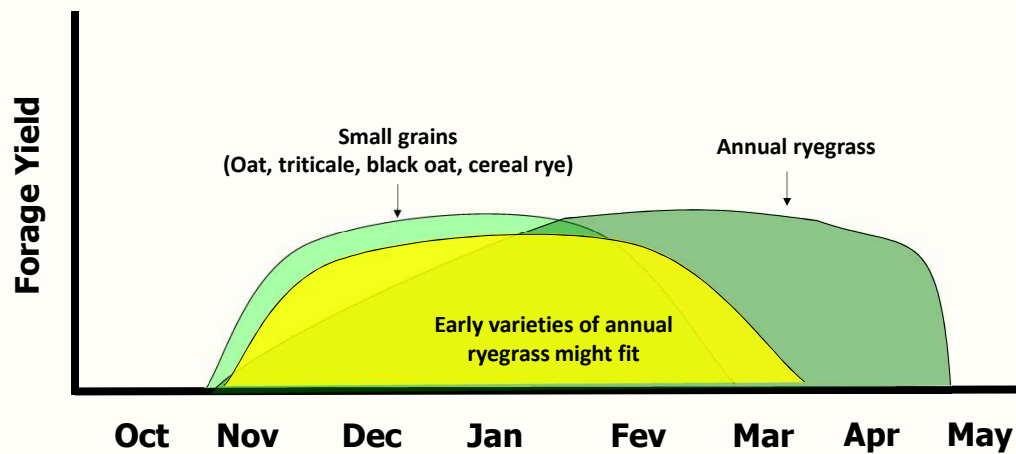


**Bulldog 805 Alfalfa/Tifton 85 Haylage**



Photo credit: Dennis Hancock

## Annual ryegrass, small grains, or both??



## How about black oats?

- Black oats (*Avena strigosa*) has greater heat tolerance than regular oats
- This allows earlier planting and extended growth into the Spring
- Excellent nutritive value and high leaf-to-stem ratio
- Baleage, greenchop, or grazing
- Genetic diversification is important on forage resources – **reduce risks of disease outbreak**



Seed increase of black oat experimental lines in Marianna; 2018



# How about black oats?

Marianna	Shenandoah	UF Dairy	Silver Spurs	Ona
UF-9	FL 401	UF-10	UF-6	FL 401
Legend 567 Oats	Earlyploid	UF-8	UF-7	UF-10
Earlyploid	UF-1	UF-2	UF-2	UF-9
FL401 Rye	UF-25	UF-3	UF-8	UF-4
UF-27	UF-8	UF-7	FL 401	UF-3
UF-2	UF-7	UF-1	UF-3	PST P-1020
UF-8	UF-3	Legend 567	UF-24	UF-6
UF-4	UF-24	UF-9	UF-9	UF-1
UF-7	UF-4	UF-4	Trical 342	UF-2
UF-5	UF-26	FL 401	UF-5	Legend 567

**IVOMD 75 – 80%**  
**CP 18 – 22%**



## Black Oats DMY – UF Dairy

Treat	lb/acre
UF-10	4708
UF-8	4668
UF-2	4593
UF-3	4559
UF-7	4537
UF-1	4481
Legend 567	4362
UF-9	4323
UF-4	4310
FL401	4111
UF-6	4076
UF-23	4004
UF-27	3992
Trical 342	3896
UF-25	3870
UF-26	3805
UF-5	3704
UF-24	3696
01143 Triticale	3547
Soil Saver	3476
Earlyploid	3051
SE	429

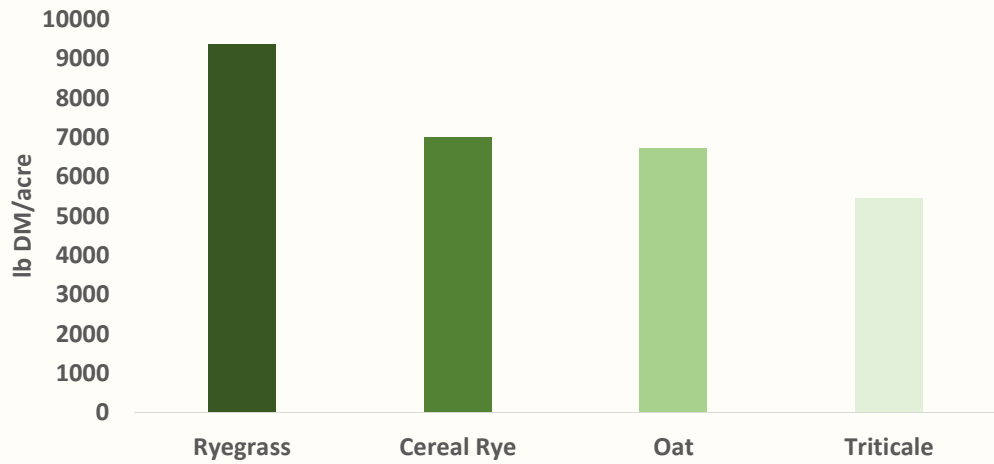
\*Preliminary data from UF Dairy 2018. Orthogonal contrast black oat vs. others P = 0.0285





# Small Grains and Annual Ryegrass

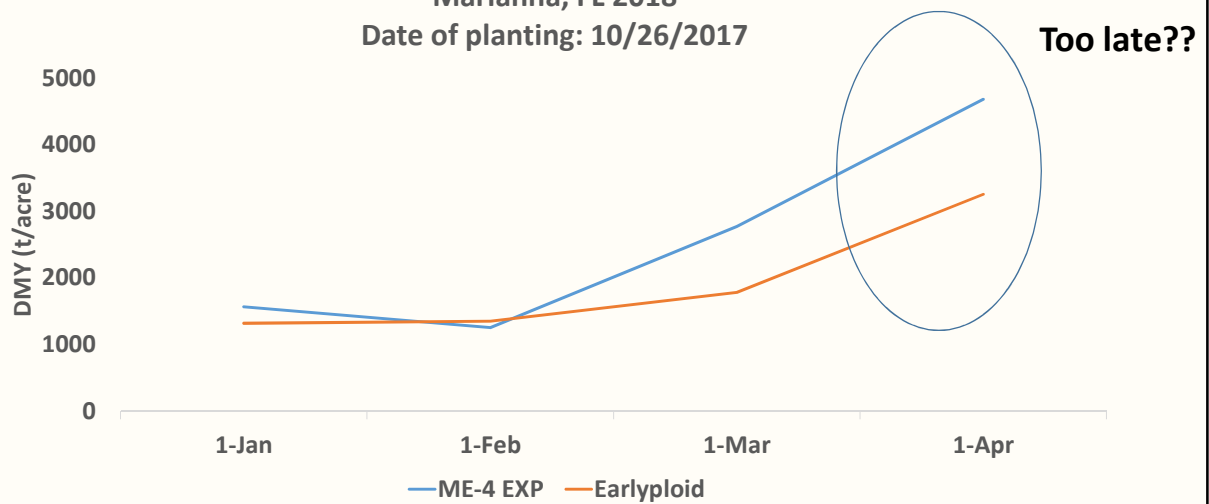
Top cultivars within groups  
avg. of 4 sites in 2018 (Tifton, Plains, Athens, and Marianna)



<http://www.swvt.uga.edu>

# Annual Ryegrass DMY Distribution

Marianna, FL 2018  
Date of planting: 10/26/2017



<http://www.swvt.uga.edu>

## How about mixing ryegrass and small grains?

- Within cool-season, there are different forage options
- Mixing forages with complementary growth curves have potential to increase forage production during the cool-season, and reduce risks!

Small grains grow earlier in the season



Cereal Rye  
FL 401

Oat  
Horizon  
201

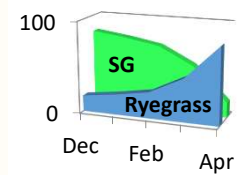
Triticale  
Trical 342



Ryegrass grows later in the season

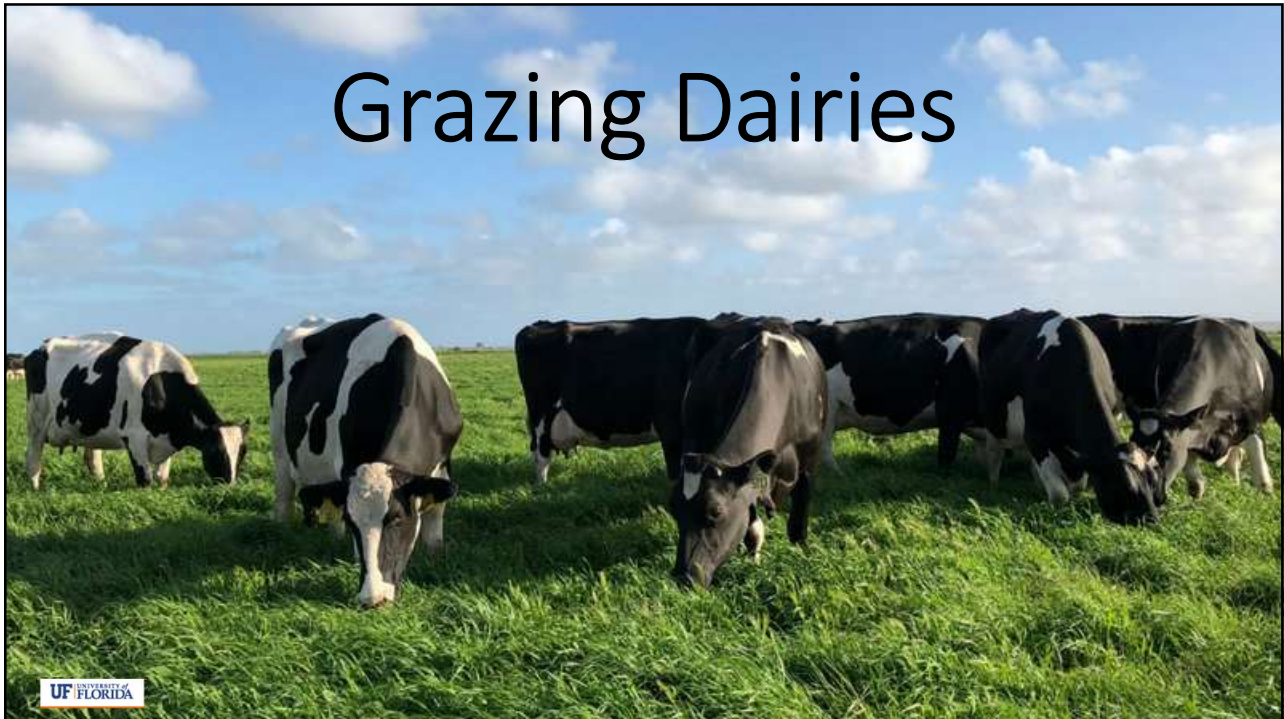


Prine  
Ryegrass



Dubeux et al. 2016

## Grazing Dairies

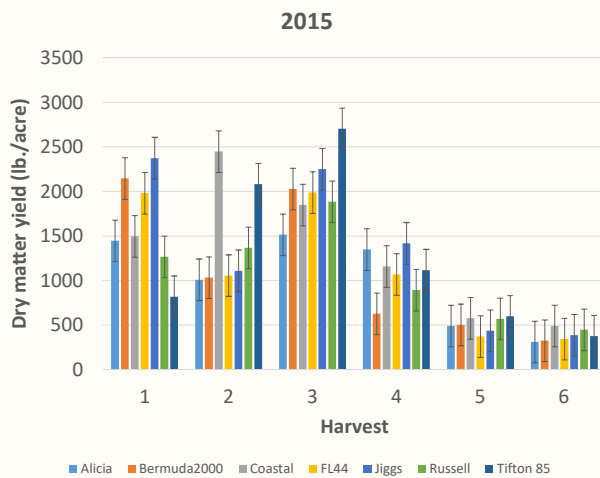


# Perennial Warm-season Grasses

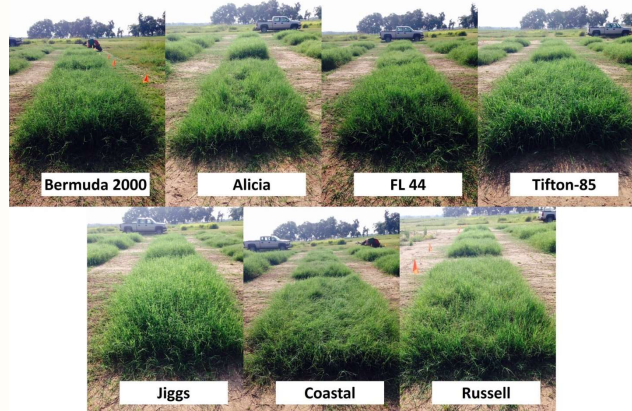
- Bermudagrass (Tifton-85, Jiggs, and new promising lines)
- Stargrass for south Florida
- Cool-season forages (small grains and ryegrass)



# Bermudagrass

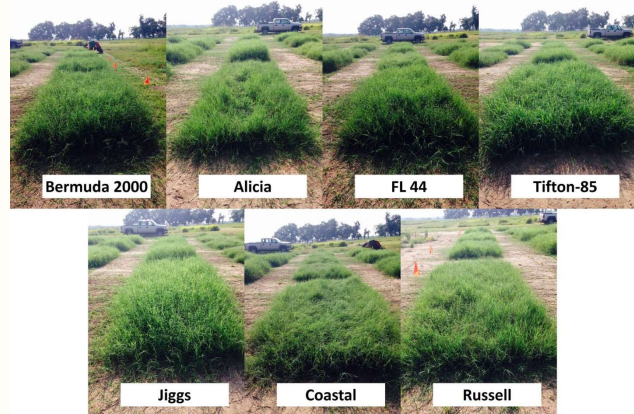
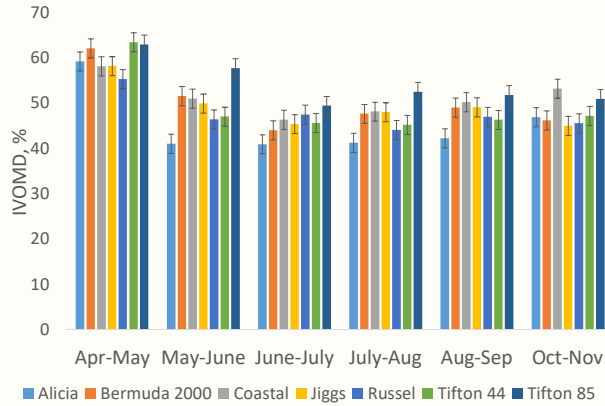


Dubeux et al. (2017)



Bermudagrass variety trial at UF-IFAS NFREC, Marianna, FL.  
Photo credit: Jose Dubeux

# Bermudagrass



Bermudagrass variety trial at UF-IFAS NFREC, Marianna, FL.  
Photo credit: Jose Dubeux

Dubeux et al. (2017)



# Stargrass

## Advantages:

- High DMY when well-adapted to the site
- High forage quality when grazed at 4-week intervals (or less)

## Disadvantages:

- Rapid decline in forage quality after 6 weeks
- Less cold tolerance than bermudagrass  
**(recommended for south of I-4)**

Varieties: Ona, Florona, Florico



Animals grazing stargrass in Ona, FL  
Photo credit: J. Vendramini

Vendramini and Mislevy (2017)





## Overseeding warm-season grass pastures

- Warm-season perennial grasses can be overseeded during the cool-season
- Options are small grains, annual ryegrass, and clovers



## Take Home Messages

- Forages are the base for a sustainable dairy production
- Improvements in forage quality might represent the profit
- Crop-rotation is important to sustain corn productivity; ideally rotate it with non-grass forages
- Florida has unique opportunities to produce forages! Take advantage of it!!



Thank you!  
[dubeux@ufl.edu](mailto:dubeux@ufl.edu)

## NOTES

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1.

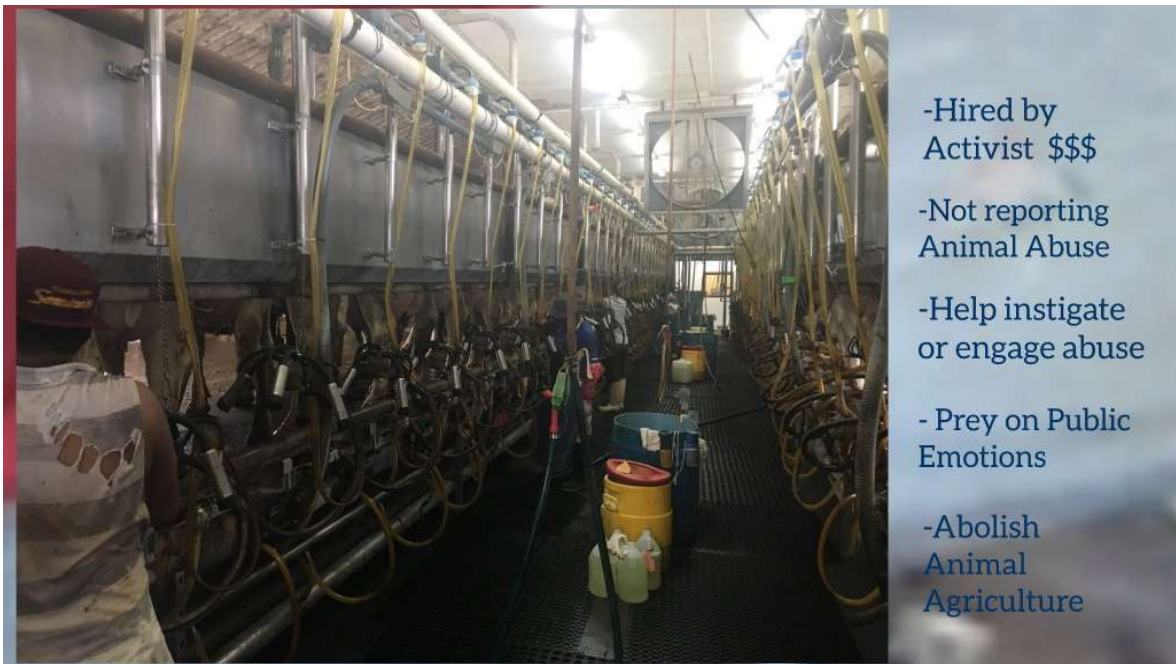
**Larson Dairy Inc.**

Strengths	Weaknesses
<ul style="list-style-type: none"> <li>- Herd Health Protocol</li> <li>- Trust</li> <li>- Good Employees</li> <li>- Employee Hand Book</li> </ul>	<ul style="list-style-type: none"> <li>- Public Perception</li> <li>- Defensive Response</li> <li>- Employees</li> </ul>
Opportunities	Threats
<ul style="list-style-type: none"> <li>- Share your Good Story</li> <li>- Animal Welfare Guidelines</li> <li>- HR Management</li> </ul>	<ul style="list-style-type: none"> <li>- Animal Activists</li> <li>- Environmentalist</li> <li>- Natural Disasters</li> <li>- Marketability</li> </ul>





3.





5.





7.



- Remain Diligent
- Hire Right People
- Communicate with other farmers
- Non-Disclosure Agreement
- Video Surveillance
- 3rd Party Audit



9.

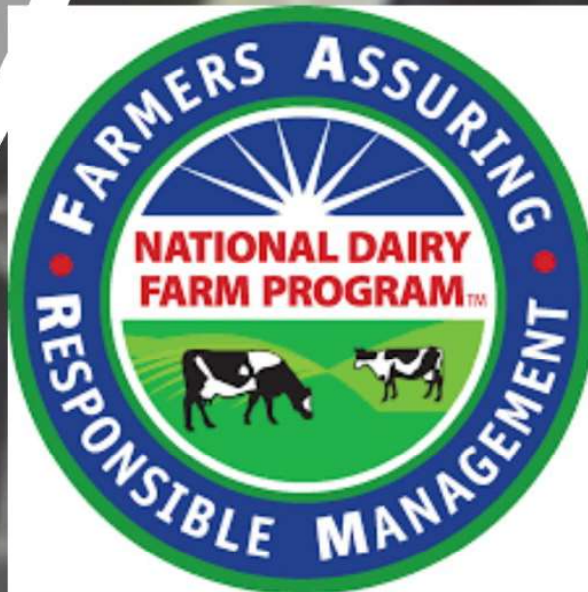




**Animal Agriculture Alliance**  
Connect | Engage | Protect

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11.





## NOTES

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## Presentation Outline

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- ❑ Dairy History & Operational Overview
- ❑ Picture Tour
- ❑ Key Dairy Metrics & Challenges
- ❑ Optimizing Performance & Welfare
- ❑ Q&A During Producer Panel
- ❑ GOAL – CONVEY OUR PASSION



## About Royal Farms Dairy

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- ❑ Established in November of 2000
- ❑ Located in the Western Kansas (Middle of USA)
- ❑ Ownership Consists of 6 Partners
- ❑ Expanded the Operation to 2 Sites in 2014
- ❑ Milking 9200 Cows
- ❑ 9500 Self-Raised Heifers

## Operating Model

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- ❑ Open Lot Facilities with Shades
- ❑ Parallel Parlors
- ❑ Combination 2X (80%) & 3X Milking (20%)
- ❑ 92 Employees – AWESOME PEOPLE!!
- ❑ Utilize DC305, RFID, EZ Weights, & FeedWatch
- ❑ 100% AI Bred - Utilize Top End Holstein Genetics In Combination With Beef Genetics
- ❑ Corral & Manure Management
  - Scrape, Harrow, & Pile Manure to Maintain Soft Beds
  - Land Applicate Dry Manure and Pivot Irrigate Effluent on Crop Ground



## Key Operational Metrics

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- ❑ 82 Pounds of Energy Corrected Milk
- ❑ ECM:DMI Feed Efficiency of 1.45
- ❑ 150K Somatic Cell Count
- ❑ 43% Replacement Rate
- ❑ Heifer Program Supports 47% Replacement Rate
- ❑ 27% Annualized 21 Day Pregnancy Rate
- ❑ Biggest Challenge – Managing Climate in Open Lots



## Key Operational Challenges

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- ❑ Climate – Heat Stress/Blizzard Risk
- ❑ Maintaining Corrals for Excellent Cow Care
- ❑ Clinical Mastitis
- ❑ Efficiency of Converting Feed Into Milk
- ❑ Changing Herd Demographics With Growing Heifer Inventories
- ❑ Changing Demographic of Labor Pool



## Glass Balls for Royal Farms Dairy

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- Take Great Care of our Cows
- Take Great Care of our People
- Control our Costs
- Execute on Basic Principles with Perfection
- Operate with a High Level of Integrity, Transparency, & Humility



## Optimizing Performance & Welfare

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- Royal “Need To Be Better” List
  - Down Cow Handling
  - Timely Euthanasia
  - 1<sup>st</sup> Lactation Parlor Cow Handling
  - Timely Marketing of Lame Cows
  - Pen Conditions During Inclement Weather
  - Heat, Cold, & Wind Stress on Animals
  - Holding Pen & Exit Alleys
  - Rendering Trucks



## Optimizing Performance & Welfare

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- High Level Thoughts & Strategies
  - Farm Culture
  - Training & Documentation
  - Cow Comfort & Facilities
  - Nutrition
  - Genomics
  - Robotics



## Optimizing Performance & Welfare

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- High Level Thoughts & Strategies
  - 3<sup>rd</sup> Party Verification Programs – FARM Program
  - Milk Marketing Contingency Plan
  - Outside Perception & Reality



***Thank You!***

## NOTES

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## **PRODUCER PANEL**

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**SUMMARIES OF SOUTHEAST MILK CHECK-OFF PROJECTS FUNDED IN 2016**

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## **Continuation of the Evaluation of Cool-Season Forages to Improve Nutrient Management, Forage Productivity and Quality for Southeastern Dairies**

**Lead Investigators:** Ann Blount, Forage Breeder and Forage Extension Specialist, UF-NFREC-Marianna  
Cheryl Mackowiak, Nutrient BMP and Water Quality Specialist, UF-NFREC-Quincy  
Jose Dubeux, Forage Management Specialist, UF-NFREC-Marianna  
Nicolas DiLorenzo, Livestock Nutritionist, UF-NFREC-Marianna  
Ali Babar, Small Grains Breeder, UF-Agronomy-Gainesville

**County Faculty Investigators:** James McWhorter, Livestock and Forage Agent, Highlands County  
Anthony Drew, County Director and Agricultural Agent, Levy County  
Doug Mayo, County Director and Livestock Agent, Jackson County  
Mary Sowerby, Dairy Agent, Suwannee County, FL  
Elena Toro, Livestock and Forage Agent, Suwannee County, FL

**On-Farm and Supporting Cooperators:** UF-Dairy Unit, Hague, FL-field day and forage evaluation site  
North Florida Holsteins, Bell, FL-forage evaluation site  
Shenandoah Dairy, Live Oak, FL-field day and forage evaluation site  
Butler Dairy, Highlands County, FL-forage evaluation site  
Bill Smith/Dr. David Worrell, Product Development Managers, Northern Seed-collaborators  
Dr. Mathews Paret/Fanny Iriate, Plant Pathologists, NFREC-disease diagnosticians

We have identified that an early application of dry N fertilizer (30 lbs. N/acre) resulted in greater cool-season forage growth under spray effluent. The short production period (often 90 days or less) supports the need to have plant nutrients immediately available for use early in the growth cycle. The early nitrogen applications improved establishment and early growth of cool-season forages where soil nitrogen was low, particularly on sandy soil sites at several dairies' sites. Where dairy soils were already well-fertilized, little differences in N rates and/or timing was found.

Demonstration seed (20 different varieties) were distributed to a number of extension agents in Florida and South Georgia to support local education events and was planted at four Florida dairies. The demonstration plantings included monocultures and blends of small grains and ryegrass varieties. The demonstrations also served as sentinel plantings, which alerted us to any new disease outbreaks or potential production problems.

At the present time, resulting from dairy supported funding, two new crown rust resistant oat varieties, Legend 567 and Horizon 720 are on the commercial market. A new triticale, FL01143, is on the commercial market, and FL 08128 triticale will soon follow. Both work extremely well in dairy silage operations, FL01143 as the earlier variety and FL08128 with a similar maturity to Trical 342, but higher yielding. Both were developed and tested under our 2016-2017 Dairy Research funding at dairy farms that participated as our cooperators in developing dairy end-user forages.

The 2016-2017 Cool-season Forage Variety Recommendations were submitted to on-line EDIS and updated at the Georgia Forages site (UGA), distributed through list-serves to our GA and Florida county agents, and published in the September 2016 issue of the Florida Cattlemen Magazine. We continue to work closely with our dairy producers through farm visits, and regularly invite producers to attend on-farm field days and related programs.

## **Georgia Youth Programs**

### **Jillian Bohlen**

Department of Animal and Dairy Science, University of Georgia, Athens, GA

#### **4 – H Dairy Activities and Youth Events**

- At the 2016 State Commercial Dairy Heifer Show, there were a total of 279 heifers that were weighed in from 239 exhibitors. The number of exhibitors was up by 20 compared with 2015 (program continues to grow).
- Sixteen youth delegates and three chaperones represented the state of Georgia at the Southeast Dairy Youth Retreat. The event for 2016 was hosted by NC State in Maggie Valley, NC.
- The Morgan Co. 4-H Team won the State 4-H Dairy Judging Contest and represented GA in the 2016 National 4-H Dairy Cattle Judging Contest at World Dairy Expo in Madison, WI. They were 9<sup>th</sup> in Ayrshires, 8<sup>th</sup> in Guernseys, 12<sup>th</sup> high team overall, and had one team member receive 9<sup>th</sup> high overall in placings.
- Three youth and one chaperone served as the delegation from Georgia for the 2016 National Dairy 4-H Conference in Madison, WI. In 2016, there were a record number of applicants to attend the conference.
- The Oconee Co. Dairy Quiz Bowl Team won the state competition and represented GA at the 2016 National Contest at the NAILE in Louisville, KY.

#### **Southeast Milk Scholarship Award**

- Kayla Alward of Guyton, GA was the 2016 SMI scholarship recipient. Prior to her award, she was recognized as UGA's (out of 5,000) as well as the Southern regional (this includes 12 states) student employee of the year for her work on the UGA Dairy Farm. This work and her many accomplishments, including two winning national American Dairy Science Association presentations, have her also named as UGA's Amazing Student (out of 32,000).

#### **Dairy Challenge**

- The University of Georgia (5 students) attended the North American Intercollegiate Dairy Academy in Syracuse, NY. Two received internships at this event. Additionally, the University of Georgia hosted and had 6 students in attendance at the 2016 Southern Regional Dairy Challenge in Cordele, GA. Host Farms are those of Mr. Pete Gelber and Mr. Adam Graft.

#### **ADSA Student Affiliate Division**

- The University of Georgia hosted the Southern Regional ADSA-SAD events in Athens, GA in February of 2016. Farm visits included the Coble's Dairy, Birdsville Dairy grazing, and Hillcrest Dairy. UGA's top accomplishments in competitions were: Kayla Alward won the Original Research Presentation with her talk titled "Correlation between teat end scores and presence of mastitis in the UGA dairy herd", Nathan Webb was elected president of Southern ADSA-SAD, the team was 2<sup>nd</sup> in Quiz Bowl, 1<sup>st</sup> placed website, 2<sup>nd</sup> in scrapbook, and 2<sup>nd</sup> place chapter overall.
- Six students and one advisor served as the representatives from UGA at the 2016 National American Dairy Science Association Meetings held in Salt Lake City, UT. Top accolades for UGA: Kayla Alward won the national undergraduate research competition and was also elected First Vice President to the National ADSA-SAD organization. The UGA Dairy Quiz Bowl Team was named 4<sup>th</sup> high nationally. Top three included Penn State, Cal Poly, and Virginia Tech. UGA won against Cornell to receive 4<sup>th</sup> place. Three students were recognized for high academic scholarship in Dairy Science. Dr. Jillian Bohlen was named 2<sup>nd</sup> year advisor to the national ADSA-SAD organization and as secretary for the southern branch of the Southern American Dairy Science Association.

# Optimization of Fertility of Dairy Heifers Inseminated with Sex-sorted Semen

Ricardo C. Chebel

Department of Large Animal Clinical Sciences, University of Florida, Gainesville, FL  
Department of Animal Sciences, University of Florida, Gainesville, FL

The hypothesis of the current experiment was that by delaying the time of insemination with sex-sorted semen (from 12 to 24 h) there would be an increase in pregnancy per insemination (P/AI) of dairy heifers. Therefore, the objectives of this experiment were to improve reproductive efficiency and profitability of dairy herds by optimizing the use of sex-sorted semen in heifers. One thousand and seven heifers were enrolled in the experiment from December 2017 to April 2018 in a commercial dairy herd located in Quitman, GA. Heifers were fitted with a collar containing an automated estrous detection (AED; Heat and Rumination Long Distance System, SCR Inc., Netanya, Israel) monitor 30 d prior to the start of the ovulation synchronization protocol. Once heifers had > 370 kg of body weight they were enrolled in an ovulation synchronization protocol (5-d CIDRSynch: d 0 – GnRH and CIDR insert, d 5 – PGF2 $\alpha$  and CIDR removal, d 6 – PGF2 $\alpha$ , d 8 – fixed time insemination). From d 6 to 8, study personnel recorded heifers in estrus according to the AED monitor twice daily (0600 and 1500) to determine the time of insemination. Heifers not detected in estrus by the morning of d 8, were inseminated at fixed time according to treatment. On d 0, heifers were balanced according to estrous cycle phase (according to the interval from the last estrous to d 0) and randomly assigned to one of three treatments: 1. Conventional (COV), 2. Sex-sorted semen early (SE), and 3. Sex-sorted semen late (SL). Heifers enrolled in the COV treatment were inseminated with conventional semen (20 x 10<sup>6</sup> cells/straw) 12.8  $\pm$  0.3 h of onset of estrus and 0.006  $\pm$  0.08 h relative to the GnRH injection. Heifers enrolled in the SE treatment were inseminated with sex-sorted semen (2 x 10<sup>6</sup> cells/straw) 12.8  $\pm$  0.3 h of onset of estrus and -0.008  $\pm$  0.08 h relative to the GnRH injection. Heifers enrolled in the SL treatment were inseminated with sex-sorted semen (2 x 10<sup>6</sup> cells/straw) 23.5  $\pm$  0.3 h of onset of estrus and 10.3  $\pm$  0.08 h relative to the GnRH injection. For all treatments, semen from the same three sires were used. Percentages of heifers pregnant 32 (COV = 65.2  $\pm$  3.1, SE = 45.0  $\pm$  3.3, SL = 44.8  $\pm$  3.2%) and 60 (COV = 63.8  $\pm$  3.6, SE = 44.2  $\pm$  4.1, SL = 46.5  $\pm$  3.5%) d after insemination were ( $P < 0.01$ ) greatest for heifers in the COV treatment, but P/AI 32 and 60 d after insemination did not ( $P \geq 0.23$ ) differ between heifers enrolled in the SE and SL treatments. The results of the current experiment refute our initial hypothesis that it would be possible to increase P/AI following insemination with sex-sorted semen by delaying insemination in approximately 12 h.

# Florida 4-H Dairy Youth Program

**Chris DeCubellis**

4-H Dairy/Animal Science State Specialized Agent, UF/IFAS Extension

## **Objectives**

Today's youth are tomorrow's citizens, consumers, parents, employees, and leaders. In Florida 4-H, we offer age-appropriate, learn-by-doing educational opportunities to help prepare young people to be thriving citizens that contribute to society, and to have the skills necessary to prepare them for the workforce. The objectives of the youth dairy program are to provide young people with hands-on educational opportunities to positively develop skills in young people to help them mature into productive members of society so that they will thrive as adults; to help participating youth develop subject matter expertise related to dairy science; and to expose participants to career opportunities in the industry. It is hoped that lessons learned and achievements in youth programming will translate into success as an adult.

## **Methods**

In local, state, and national youth dairy programs, young people participate in a variety of educational activities, events, and competitions to help them positively develop life skills and subject matter expertise as they proceed through their dairy projects and dairy related activities. Young people learn a tremendous amount of skills and responsibility through the rearing and daily care of project animals. Farm tours and hands-on clinics and workshops encourage young people to develop an understanding and appreciation for the skills and work necessary to provide dairy products for consumers. Competitions such as dairy quiz bowls, judging contests, public speaking contests, and dairy shows help young people hone technical skills and knowledge related to dairy science, as well as provides them an opportunity to practice life skills such as time management, responsibility, and the establishment of a strong work ethic.

## **Results**

In 2017-18, over 1,500 Florida youth participated in some aspect of youth dairy programs, including farm tours, clinics, dairy product clinics, and dairy projects. Over 150 youth participated in a 4-H dairy project, exhibiting over 300 head of cattle at Florida fairs. Approximately half of the participants at the Southeast Dairy Youth Retreat were from Florida. Florida youth participated in dairy quiz bowl contests at the regional, state, and national levels, excelling in national competitions, including a first place and second place finish. Florida youth participated in state, regional, and national dairy judging opportunities. Florida youth also participated in speech, tri-fold display, and video competitions related to dairy science at the state and national levels. Adult volunteers passionate about dairy science and developing young people continue to donate countless hours of their time and expertise to supplement youth programs. Florida youth are demonstrating skills in public speaking and decision making, and are gaining knowledge and expertise related to dairy science.

## **Implications/Conclusions**

The number of youths participating in dairy youth opportunities in Florida remains strong, and there is room for continued growth. Young people are on a trajectory to thrive through their participation in youth dairy opportunities. It is hoped that these youth will consider careers in the dairy industry. However, for those who choose a career in another field, the lessons and skills learned today through youth dairy programming will pay off tremendous dividends for the remainder of their lives, and they will mature into productive citizens, and consumers who appreciate the hard work and skills necessary to produce the wholesome and nutritious dairy products they enjoy.

## Black Oats as a Forage Option for Dairy Cows in Florida

**Jose Dubeux<sup>1\*</sup>, Ann Blount<sup>1</sup>, Stephen Harrison<sup>2</sup>, Lynn Sollenberger<sup>3</sup>, Joao Vendramini<sup>4</sup>, Cheryl Mackowiak<sup>1</sup>, Nicolas DiLorenzo<sup>1</sup>, Erick Santos<sup>1</sup>, David Jaramillo<sup>1</sup>, Liza Garcia<sup>1</sup>**

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Black oat (*Avena strigosa* Schreb) is a cool-season annual grass that has Mediterranean origin and has been used in Europe for centuries. Black oat is also successfully used in the southern portion of South America, in regions with similar latitude than Florida. Compared to annual ryegrass or other cool-season small grains, black oats are more heat tolerant and disease resistant, allowing an early planting. Black oats are not cold hardy, but they are recommended for the USDA Plant Hardiness Zones 8b-10a. Therefore, black oats could be a forage option in most of the Florida territory regarding winter temperatures. The objective of this study was to evaluate the performance of black oat entries contrasting with other cool-season grasses in four locations in Florida. Black oat entries included CI6858, SAI SELN, CI7280, CD3280, SAIA2, SAIA4, PI436103, PI436109, and Soil Saver. In addition, we included as cool-season controls the following forages: oats (Legend 567, Horizon 201, FL0720, and Cosaque), triticale (FL08128, FL01143, and Trical 342), cereal rye (FL401), and Ryegrass (earlyploid ryegrass). These 18 treatments were allocated in a randomized complete block design with four replications and established in four locations: UF IFAS NFREC Marianna, North Florida Holstein – Bell, UF Dairy – Gainesville, and RCREC – Ona. Response variables included herbage accumulation and nutritive value (crude protein and IVOMD). Early-planting dates were 9/7/16, 8/28/16, 8/29/16, and 8/30/16 for Marianna, Bell, Gainesville, and Ona, respectively. Black oats and other cool-season forages planted in this period were affected by hurricanes Hermine and Matthew and we could not collect data. Plots were re-planted in 9/30/16. In all trials we applied 300 lb/acre of 10-10-10 at planting. Plots measured 5 x 10 ft., with six rows. Plots were harvested twice in Bell and Gainesville, three times in Ona, and four times in Marianna, at 4-inches stubble height, with application of 50 lb N/acre after each harvest. In South Florida (RCREC-Ona), black oats were better than other small grains (rye, oat, triticale) and annual ryegrass. In Central (UF Dairy in Gainesville and North Florida Holstein in Bell) and North Florida (Marianna), black oats had similar productivity than the most productive oat (Legend 567) and other small grains/annual ryegrass, reaching up to 6,000 lb DM per acre in the multiple harvests. In Ona, the plant introduction (PI) CI7280 showed the best results, being a promising cultivar for future release. Nutritive value of black oats was high, comparable to other cool-season forages. Average IVOMD ranged from 75 to 80% and crude protein from 20 to 24%. During the fall, no major diseases were identified in black oats. During the summer planting, leaf spot (*Bipolaris* spp.) was observed not only in black oats, but also in all cool-season forages planted. Summer planting was also problematic regarding weed management and presence of leaf spot. Fall planting seems more adequate for black oat establishment. Black oats are one important forage alternative for Florida. This project will continue to select the best black oat entries adapted to distinct Florida environments aiming future cultivar release for producers.

## Solutions for Mastitis Caused by Antimicrobial Resistant Microorganisms

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Intramammary bacterial infections causing mastitis is the most costly disease in dairy cattle in the US. Ceftiofur, a third generation cephalosporin, is commonly used to treat mastitis, but it has a high treatment failure rate. The objective of this study was to investigate the prevalence of antimicrobial resistant bacteria in mastitic milk samples and evaluate antibiograms, a profile of antimicrobial susceptibility test, of bacterial isolates to provide better treatment options. We collected 169 milk samples from cows with mastitis; 14.3 and 19.4% of the cows were not cured by ceftiofur treatment in the research and commercial farms, respectively. The milk samples were plated on MacConkey agar and tryptic soy agar with 4 µg/mL cefotaxime to select cephalosporin resistant bacteria (CRB). The prevalence of CRB in milk was 72.0 and 42.1% in the research and commercial farms, respectively. CRB were isolated and speciated by 16s rRNA gene sequencing. In the research farm, 19 genera and 34 species of CRB were identified. The most abundant genus in CRB was *Staphylococci* (27.1%), followed by *Acinetobacter* (17.9%). In the commercial farm, 9 genera and 11 species of CRB were isolated. The predominant CRB genus was *Bacilli* (63.5%), followed by *Pseudomonas* (11.5%). In the case of species, the most prevalent was *B. pumilus* (57.7%), followed by *P. aeruginosa* (11.5%). Antibiograms and minimal inhibitory concentration testing were conducted with representative strains of each species. 95.3% of selected strains were multidrug resistant. All the strains selected showed resistance to ceftiofur (MIC ≥ 4 µg/mL), but a majority of the isolates were susceptible to gentamycin, suggesting a potential combination therapy. Taken together, the high prevalence of CRB was detected in mastitic samples that might have challenged antibiotic treatment, but combination therapy of antibiotics may solve this phenomenon.

# Effects of the Level and Duration of Dietary Cation-Anion Difference in Prepartum Diets on Calf Growth, Immunity and Mineral Metabolism

Jimena Laporta and Jose E. P. Santos

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Feeding anionic salts to dairy cows precalving is a common management practice to induce a metabolic acidosis and prevent the incidence of hypocalcemia at the onset of lactation. However, there is limited information on how the maternal metabolic acidosis might impact the growing calf in-utero and postnatally. The objectives of this project were to evaluate measures of innate immunity, mineral and energy metabolism, and growth of calves born from cows fed different negative dietary cation-anion difference (DCAD) diets prepartum. The experimental design was a randomized block design with a 2x2 factorial arrangement of *two levels* of -DCAD: **-70** or **-180** mEq/kg; and *two feeding durations*: 21 d (short, **S**) or 42 d (long, **L**) prepartum. Calf body weight was recorded at birth (0 h, before colostrum feeding), 21 and 42 d, and at weaning (52 d). Blood was collected on days 0, 1, 2 and 3 days after birth to measure ionized calcium (**iCa**) and measures of acid base status (pH, pCO<sub>2</sub>, and HCO<sub>3</sub>) using the iSTAT® System. On days 0, 1, 2, 3, 21 and 42, concentrations of total Ca and Mg (atomic absorption), non-esterified fatty acids and beta-hydroxybutyric acid (NEFA and BHBA, colorimetric and enzymatic assays), and hematological analyses (IDEXX ProCyte Dx®) were measured to assess the mineral metabolism, energy metabolism, hematology and immune parameters of the calves. Measures of growth and health were also evaluated through the experiment. Data was analyzed by ANOVA, with d as repeated measures (PROC MIXED, SAS). At birth, calves born from L cows weighed less compared with those born from S cows (40 vs. 42.8 kg ± 0.8). This effect was mainly caused by shorter gestation length for L cows compared with S cows (274 vs. 277 ± 0.8 d). Similarly, calves born from L cows weighed less at weaning (76.7 vs. 81.5 ± 1.8 kg), however BW was not different at 3 and 6 months of age. All calves were healthy throughout the experiment. There were a few instances of respiratory problems and scours, however there were no differences attributed to maternal DCAD duration or level. Calves born to -180 DCAD cows increased iCa concentrations from day 0 to 3, whereas calves born to -70 DCAD cows did not. Calves born from cows fed -180 DCAD diets tended to have higher total Ca concentrations compared to calves born to -70 cows. Concentrations of Mg, Na and K were not affected by DCAD level, duration or their interaction, but they were dynamic over time. At birth, calves born to -180 DCAD cows had a higher blood pH and lower pCO<sub>2</sub> compared with calves born to -70 DCAD cows, however at 3 d their levels were similar. There were no differences between the level and duration of maternal DCAD diets on the percentage of apparent efficiency of immunoglobulin absorption (AEA %) of the calves. Calves born to -180 DCAD cows had lower BHBA (specifically at 24 h and 6 weeks after birth) and a tendency for lower NEFA concentrations compared with calves born to -70 DCAD cows. Calf circulating red blood cells (RBC) counts did not differ between duration and level of maternal DCAD diets treatments but they varied across days after birth. However, calves born to cows fed DCAD diets for L duration tended to have higher reticulocytes (immature RBC) and had less platelets compared to those born from cows fed DCAD for S duration. Calf circulating white blood cell counts (WBC, leukocyte) did not differ between treatments, however, the % of neutrophils was decreased and the % of lymphocytes was increased in calves born from L cows compared to those born to S cows. There were no differences between the level and duration of the maternal DCAD diets on the % or counts of monocytes, eosinophils and basophils of their calves. In summary, extending the duration or exacerbating the level of maternal DCAD diets prepartum appears to impact the offspring's growth, their acid-base status, and the mineral and energy metabolism during early life. However, regardless of subtle differences in measures of innate immunity, the health of the calves born to these cows was not impacted by DCAD diets.

## **Developing Genomic Tools for Reducing the Effects of Heat Stress on Dairy Cattle Performance**

**Anil Sigdel and Francisco Peñagaricano**

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Heat stress reduces milk production, depresses fertility and increases the incidence of health disorders in dairy cows. Genetic selection for heat tolerance is an attractive alternative for reducing the effects of heat stress on animal performance. The main objective of this study was to dissect the genetic basis underlying thermotolerance in Holstein cattle. Specifically, our first goal was to estimate genetic components of milk yield (MY) and somatic cell score (SCS) across lactations considering heat stress. Our second goal was to reveal genes responsible for thermotolerance. Data included 254k MY and 356k SCS test-day records of 20k Holstein cows. Multi-trait repeatability test-day models with random regressions on THI values were used to estimate variance components. The models included herd-test-date and DIM classes as fixed effects, and generic and heat tolerance additive and permanent environmental as random effects. Genetic variances for MY under-heat stress increased 3.9 and 6.5% between consecutive parities, suggesting that cows become more sensitive as they age. Heritability estimates for MY at THI 78 were between 0.17 to 0.32. Genetic correlations between general merit and heat tolerance ranged from -0.30 and -0.55, indicating production and thermotolerance are antagonistic. For SCS, heritability estimates for SCS at THI 78 were between 0.10 and 0.16. For this trait, genetic correlations between general merit and thermotolerance were always positive, ranging from +0.10 to +0.43. Whole-genome scans were performed using ssGBLUP. For MY, as expected, the region on BTA14 that harbors DGAT1 was associated with general merit in all three parities. One region on BTA15 was associated with thermotolerance across lactations; this region harbors PEX16, MAPK8IP1, and CREB3L1, genes implicated in thermogenesis and cellular response to heat stress. For SCS, regions on BTA6 and BTA29 were implicated in general udder health in all parities. These regions harbor genes, such as CXCL13, SCARB2, and FAT3, that are involved in immune response. Notably, genes DLX1 and DLX2 which downregulate cytokine signaling pathway were associated with SCS thermotolerance in all lactations. Overall, this study contributes to better understanding of the genetics underlying heat stress and point out novel opportunities for improving thermotolerance in dairy cattle.



## **Milk Check-Off Veterinary Student Scholarship**

**D.O. Rae, Galvao, F.P. Maunsell, and R. Bisinotto**

Department of Large Animal Clinical Sciences, University of Florida

### **Objective:**

The objective is to encourage and recognize junior and senior veterinary students who have shown outstanding leadership qualities, scholastic abilities and proficiency in dairy cattle production medicine.

### **Background:**

The Food Animal Reproduction and Medicine Service (FARM Service) in the College of Veterinary Medicine (CVM) has developed a Certificate in Food Animal Veterinary Medicine (FAVM), which is offered to encourage the development of students capable of providing professional service to the area of food animal medicine upon graduation. Students participating in the certificate program are mentored through didactic, clinical and extracurricular activities that provide a strong entry level training in food animal veterinary medicine. Faculty mentors play an important role in helping students clarify and pursue their career goals and set the path for their completion of certificate requirements.

Students who successfully complete the certificate program receive a University of Florida certificate and accompanying transcript annotation that documents their directed training in FAVM. The certificate identifies a new graduate veterinarian as capable and ready for an entry-level position in a food animal practice or a food systems profession. The certificate provides students an edge in employment readiness because of their dedication, work ethic and commitment to the certification process. They are better prepared to provide leadership in the area of food systems veterinary medicine. This process also prepares the way for specialty training in an internship and (or) residency program and (or) advanced training in a graduate education (MS, PhD) program.

This scholarship is awarded to a certificate candidate who has met the following criteria.

### **Criteria:**

The award is made to senior students who has shown outstanding leadership qualities, scholastic abilities and proficiency in dairy cattle production medicine. Special consideration is given to students that have an interest to practice food animal medicine in Florida after graduation.

**Granted:** \$1,000.00

**This is an on-going, annual scholarship supported by the Milk Check-off.**

**Recipient for 2018:** Kelly J. Mills (Class of 2019)

## Use of Calcitriol to Reduce Subclinical Hypocalcemia and Improve Postpartum Health in Dairy Cows

Achilles Vieira-Neto and José E.P. Santos

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Milk fever can be minimized by dietary interventions and the use of acidogenic salts usually reduce the incidence to < 2% in multiparous cows. Nevertheless, up to half of postpartum cows still present some degree of subclinical hypocalcemia (**SCH**), which is usually defined as serum/plasma total Ca concentrations below 8.0 or 8.5 mg/dL in the first 3 days postpartum. Research conducted by our group with funding from the Southeast Milk Inc. Dairy Checkoff program has demonstrated that cows with SCH have increased risk of uterine diseases, morbidity, and depressed reproductive performance (Martinez et al. 2012). We also demonstrated that the active vitamin D metabolite, calcitriol [1,25 (OH)<sub>2</sub> D<sub>3</sub>] administered within 2 h of calving increased blood Ca, markedly reduced the risk of SCH, and improved measure of innate immunity (Vieira-Neto et al., 2017).

The present abstract summarizes data of a follow up experiment also funded by the Southeast Milk Inc. Dairy Checkoff program conducted to determine the effects of calcitriol on Ca concentrations, risk of SCH, and health in dairy cows. Holstein cows from a 5,000-cow commercial herd were blocked by lactation number (1 vs.  $\geq 2$ ) and calving sequence and, within block, randomly assigned to receive subcutaneously, within 6 h of calving, vehicle (**Control**, n=450), 200  $\mu$ g (**Cal200**, n=450), or 300  $\mu$ g of calcitriol (**Cal300**, n=450). Blood was sampled before treatment administration, and on days 1, 2, 3, and 5, and plasma analyzed concentrations of Ca and Mg. Vaginal discharge (**VD**) was evaluated on days 4, 6, and 8 postpartum, and cows with VD reddish/brownish foul smell were diagnosed with metritis. Cows with metritis and fever were classified as puerperal metritis. Morbidity (metritis, mastitis, displaced abomasum, digestive and/or respiratory disorders) was evaluated until 60 days postpartum. Treatment with Calcitriol improved blood concentrations of ionized Ca (Control = 4.48 vs. Cal200 = 4.88 vs. Cal300 = 5.08 mg/dL) and serum concentrations of total Ca (Control = 9.24 vs. Cal200 = 10.6 vs. Cal300 = 10.8 mg/dL). Subclinical hypocalcemia affected 28.2% (381/1350) of the cows. Calcitriol reduced the incidence of SCH 5 fold compared with Control cows (Control = 53.5 vs. Cal200 = 10.4 vs. Cal300 = 8.9 %). Within cows with calving problems (dystocia, stillbirth, twins, or retained placenta), Cal300 reduced the incidence of metritis compared with Control cows (Control = 76.3 vs. Cal200 = 70.9 vs. Cal300 = 57.0 %), whereas no effect was observed in cows without calving problems. Within cows with body condition  $\geq 3.75$ , Cal300 reduced the incidence of puerperal metritis compared with Control cows (Control = 19.7 vs. Cal200 = 9.1 vs. Cal300 = 3.9%). Within cows with body condition BCS  $\geq 3.75$ , Calcitriol reduced morbidity compared with Control cows (Control = 71.5 vs. Cal200 = 55.6 vs. Cal300 = 58.7%). Calcitriol treatment was effective to increase blood concentrations of Ca in the first 3 d in milk and reduce the risk of diseases in cows having calving problems and those overconditioned at calving.

Martinez et al. (2012) J. Dairy Sci. 95:7158-7172.

Vieira-Neto et al. (2017) J. Dairy Sci. 100:5805-5823.

